



AGENDA ACTION FORM

Consideration of a Resolution Authorizing Kingsport City Schools to Change Phone Providers to United Data Technologies (UDT) and Authorizing the Mayor to Sign All Necessary Documents

To: Board of Mayor and Aldermen
From: Chris McCartt, City Manager *cm*

Action Form No.: AF-330-2025 Final Adoption: December 16, 2025
Work Session: December 15, 2025 Staff Work By: Schools Technology
First Reading: N/A Presentation By: David Frye

Strategic Focus Area: World-Class Education

Recommendation:

Approve the Resolution

Executive Summary:

If approved, Kingsport City Schools will change voice phone providers to United Data Technologies, Inc., or UDT, and save more than \$12,000 annually.

In order to achieve cost savings, the City will use The Interlocal Purchasing System (TIPS-USA) contract 230105. The City joined TIPS-USA in 2022 in order to utilize pricing for school and city purchasing with the confidence we are receiving competitive pricing knowing the products awarded have already been through the procurement process of the principal procurement agency. Utilizing cooperative purchasing agreements also leads to increased efficiency by decreasing the amount of time it takes from requisition entry to product/service receipt.

The current monthly payment for voice services from Zayo Education LLC is approximately \$6,404.00 per month. The budgetary quote provided by UDT shows a monthly cost of \$5,733.25, which would result in monthly cost savings of \$670.75, or about \$8,049.00 annually. In addition, the UDT solution allows us to make our own changes, which can save valuable time, and it also contains an integrated fax service that we currently pay a third party \$760.00 per month. The UDT cost of \$418.00 per month is additional savings of over \$4,000.00 annually. The total cost savings will be over \$12,153.00 annually.

The target date for the change from Zayo to UDT is during Spring Break. Funding will be from the School General Purpose funds. The Board of Education approved the change to UDT at the December 9, 2025 meeting.

Attachments:

1. Resolution
2. UDT Voice Terms and Conditions
3. TIPS-USA agreement
4. Additional Information

| | Y | N | O |
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| Baker | — | — | — |
| Cooper | — | — | — |
| Duncan | — | — | — |
| George | — | — | — |
| Mayes | — | — | — |
| Phillips | — | — | — |
| Montgomery | — | — | — |