

Date Prepared:	Thursday, October 30, 2025
Organization:	Kingsport City School District

Form Number:	Renewal
Organization Type:	Education - SP

Installation Site	
Site Name:	Kingsport City School District Bldg LEA
Site Address:	400 Clinchfield Street, Ste 200
Contact:	Kingsport, TN 37660

Ship To Site	
Site Name:	Kingsport City School District Bldg LEA
Site Address:	400 Clinchfield Street, Ste 200
ATTN:	Kingsport, TN 37660
ATTN:	Andy Arnold

Term of Service Requested:	Three (3) Years
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* This is an estimate only and is subject to change. A firm quote will be provided once a more detailed analysis of requirements is documented and mutually confirmed *

Description	One-time	Monthly	Quantity	One-time	Total
SIP Trunking Services - Includes 2,500 minutes of local and domestic LD ³ usage per channel or port per month					

Additional Telephone Numbers ²	\$0.25	617		\$154.25
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Unified Communications Services - All Unified Communications services include LNP and on-line management interfaces, both Administrator's and individual User Portals

Interconnected VoIP Extension Types

Essential (includes unlimited minutes)	\$3.75	833		\$3,123.75
Essential+ Mobile, UC Client App, Mobile-ONLY Enhancement (includes unlimited minutes)	\$5.00	52		\$260.00
Enhanced (includes unlimited minutes)	\$7.00	173		\$1,211.00
Executive (includes unlimited minutes)	\$10.00	12		\$120.00
Auto Attendant	\$12.00	12		\$144.00

Configuration of Unified Communications Services (required per site) includes Basic Site Assessment⁶, Site Turn-up and Project Management

\$250.00 WAIVED \$0.00

Add-on Services

Configuration and Engineering Consulting

Integration with Customer firewall (ICB based on Customer's network)	ICB			\$0.00
LAN/WAN/PBX integration with Customer premises systems (hourly rate)	\$225.00			\$0.00
Extend Service Demarcation Point (hourly rate)	\$225.00			\$0.00
Basic Extension Configuration or Change (available via Administrator's portal)	Included			\$0.00
Virtual Extension Configuration (*NOT* available via Administrator's portal)	Included			\$0.00
911 Configuration and changes	Included			\$0.00

IP Handsets and ATA's - device models and pricing subject to change⁹; price includes configuration and testing

AC-Powered Handsets (can use PoE or the included AC-power adapter)

Analog Telephone Connection ⁵ (includes on-site installation)	\$5.00	7		\$35.00
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Call Handling Services

Multi Line Hunt Group	\$15.00	1		\$15.00
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Unified Communications Notification Services

Analog Loud Ringer ⁵ - requires customer-provided analog ringer	\$8.00	8		\$64.00
SIP Loud Ringer - requires purchase of a Zayo Algo SIP alert device	\$8.00	5		\$40.00

Notification Controllers

Analog Integration Extension - for Customer-provided Intercom/Paging/Door Locks ⁵ may require adapter purchase	\$15.00	9		\$135.00
SIP Paging and Intercom Extension - requires purchase of a Zayo Algo SIP device	\$3.50	1		\$3.50

Subtotal Estimated Services	\$0.00	\$5,305.50
Subtotal Estimated Equipment	\$0.00	
Estimated 911/E-911 Local Government Fees - based on location ¹	location rate: \$1.50	\$334.50
Estimated USF and Government Fees - based on monthly voice service ¹	14.40%	\$764.00
Total Ground-service Shipping Charges ⁸	\$0.00	
Total Estimated	\$0.00	\$6,404.00

¹ All fees, surcharges, taxes, 411 (Directory Assisted) Calls, International and non-Continental US LD calls are billed in addition to the flat monthly rate. Additional required taxes, if applicable, will be charged according to the province or territory to which the service is delivered. See Master Service Agreement for the per-call and per-minute charges that are not included.

² Availability of additional telephone numbers vary per LATA. Please see your Zayo Account Manager for more details. Additional numbers are available with SIP Trunking service.

³ By default, service comes with International LD and 900/976 Calls disabled. International LD can be re-enabled upon customer request. 411 Calls can be disabled upon customer request.

⁴ May not be available in all markets

⁵ Customer must provide the end device; e.g., fax machine, paging adapter, analog handset, headset, etc. Zayo does not provide, sell, install, nor service these devices unless the paging adapter is a Zayo Algo SIP device

⁶ The Basic Site Assessment will include a cursory review of each site's network infrastructure including the network switching environment, Ethernet switch configurations, and requirements to enable 802.1Q, P802.1p and 802.1af (VLAN, QoS and PoE) capabilities. Zayo Field Services may also perform basic tests on the fiber and copper uplinks between the MDF and each of the IDF's and may place a test VoIP call from each LAN segment. Unified Communications service requires the customer's LAN environment to meet certain specifications. All service delivery prices are based on expected site readiness to receive the services. In the event that Basic Site Assessments determine a need for site make-ready work, service may not be available until such work is completed by customer.

⁷ Enhanced Pinpoint 911 requires that each extension across the entire site participate and have its own telephone number. Customer must provide and actively maintain the Enhanced Pinpoint 911 database information.

⁸ Zayo end-user devices are shipped directly to the customer-requested location. A line item for shipping charges is included in the pricing proposal.

⁹ Zayo end-user device models and prices are subject to change. Zayo may replace certain end-user device models over the course of the contract, as needed, based on availability and technology changes. Zayo will work with each customer to discuss available end-user device models and revised pricing at time of any equipment order.

¹⁰ On-site, Desktop Handset Installation includes unboxing, assembling, and either placing the device on the desk or mounting on the wall as ordered. The device will be connected to an active network jack, assigned an extension number, and tested to ensure the device is functioning and able to make and receive calls. Empty boxes will be collected and removed from the site. On-site, Desktop Handset Installation does not include cabling or network troubleshooting. Customer is responsible for ensuring an active, Ethernet cable run is located within 1.5 meters (5 ft) of the installation location, and the RJ45 network jack is easily accessible and not blocked by items weighing more than 25 lbs. On-site, Wall-mounted Handset Installation involves an additional charge and may require the purchase of a wall-mount bracket, depending on the telephone handset model.



Communication Services Estimate

Service Attachment 1

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Description	One-time	Monthly	Quantity	Total	
				One-time	Monthly

¹¹ On-site, SIP Notification Device Installation includes unboxing, assembling, and either rack-, ceiling-, or wall-mounting the device. The device will be connected to an active network jack, assigned an extension number (if appropriate), and tested to ensure the device is functioning properly. Empty boxes will be collected and removed from the site. On-site SIP Notification Device Installation does not include cabling or a mounting box (unless specifically itemized in the proposal above) or network troubleshooting. Customer is responsible to ensure an active, Ethernet cable run is located within 1.5 meters (5 ft) of the installation location, and the network jack is easily accessible and not blocked by items weighing more than 25 lbs.

* The pricing above is the gross monthly price for service. Any changes will be approved by the customer's designated personnel before implementation.

* There are no traditional "line" restrictions imposed other than the physical limits of your hardware. All voice calls will have access to your entire Internet bandwidth, not just a segregated voice-only channel.