



January 14, 2025

Mr. Steve Leonard
City of Kingsport
625 West Industry Dr
Kingsport, Tennessee 37660

Dear Mr. Leonard:

Per our conversation, we are currently under contract with Sourcewell for the purpose of supplying Blue Bird buses throughout the State of Tennessee. Using the Sourcewell published pricing, we can provide you with one (1) 24-passenger Micro Bird, Type A gas-powered activity bus at \$124,978.00. Delivery is estimated to be in approximately 12-15 months after receipt of a purchase order.

All you need to do to finalize the transaction is to issue a purchase order to us for the amount stated above and reference the Sourcewell contract number 063020-BBB. We will then order the bus through Sourcewell and provide any documentation necessary to finalize the order.

Regards,

Ryan Blake
Sales Manager

RB/sm