



**FLEET MAINTENANCE DEPARTMENT**  
**City of Kingsport**

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**To:** Nikisha Eichmann, Assistant Procurement Manager  
**From:** Steve Leonard, Fleet Manager  
**Date:** July 21, 2025  
**Re:** Fleet Replacement of 2236 Purchase Recommendation

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It is the recommendation of this office to purchase the Fleet Replacement of unit # 2236 in the amount of \$406,693.00. The unit bid meets the expectations of the Solid Waste Department and will fulfill the requirements of their operational needs. This unit will be purchased utilizing Sourcewell Contract # 091219-NWY. A copy of the Sourcewell Contract is attached. The estimated delivery is 2-3 months.

Item	Quantity	Description	Award to Vendor	Fuel Economy
1	1	2023 AutoCar ACX64 w/ New Way Body	Municipal Equipment	N/A City/N/A Hwy

**The unit will be a Fleet Replacement**

The unit listed below will be replaced and disposed of utilizing the current approved City process.

The Sourcewell offering was reviewed by Rodney Deel and he is in agreement with this recommendation.

**Fuel Economy Improvement**

Fuel economy will be compatible with the current unit we have.

**Sourcewell Contract 091219-NWY**

**Replacements**

2236	2015 Mack w/ New Body	Mileage 137,053	Hours 13,315
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**This is a 2023 model. Murfreesboro TN had originally ordered but decided to not take delivery. Our last purchase price for a vehicle of this type was \$ 381,875.69 in October 2024 making this unit at \$ 406,693.00 a 6.5% increase. If the City initiates a purchase for a 2026 model, the cost would be \$437,017.00 which would be a 14.5% increase and the delivery time would increase to 12-15 months.**

Should you have any questions on this recommendation, please do not hesitate to contact me.

Thank you.

