



AGENDA ACTION FORM

Consideration of a Resolution to Award the Bid for the Purchase of Rock Salt for FY26

To: Board of Mayor and Aldermen
From: Chris McCartt, City Manager *CM*

Action Form No.: AF-219-2025
Work Session: August 5, 2025
First Reading: N/A

Final Adoption: August 5, 2025
Staff Work By: Committee
Presentation By: R. McReynolds

Strategic Focus Area: Sustainable Infrastructure

Recommendation:

Approve the Resolution

Executive Summary:

If approved, this resolution awards the bid for the purchase of rock salt for FY26 to Compass Minerals America Inc. in the amount of \$126.41 per ton for use by Public Works Department.

These bids were opened on July 24, 2025, and was issued by the City of Knoxville, TN as a cooperative bid with thirteen East Tennessee government agencies participating. The estimated annual cost is \$505,640 based on purchasing 4,000 tons with an option to purchase an additional 2,000 tons if needed. This represents an increase of 5.03% over last year's cost of \$120.35 per ton.

It is also recommended to utilize TN State Contract #507 as an option in the event an additional source is needed. This would be a safeguard for the City having a purchasing option in case of an emergency such as a bad winter where salt supply or delivery becomes an issue.

The City is not required to purchase rock salt unless and until it is needed.

Funding is identified in account number 12140244613038 (\$200,000), 12140244614099 (\$215,000) and NC2516 (\$150,000).

Attachments:

1. Resolution
2. Recommendation Memo
3. Bid Minutes

	Y	N	O
Baker	—	—	—
Cooper	—	—	—
Duncan	—	—	—
George	—	—	—
Mayes	—	—	—
Phillips	—	—	—
Montgomery	—	—	—