



OFFICE OF THE PURCHASING AGENT
CITY OF KNOXVILLE, TENNESSEE

BID TABULATION FORM

DATE: 7/24/2025

TITLE: ITB – 2025 Bulk Ice Control Rock Salt

DEPARTMENT: Public Service

BIDDERS	Submission Affidavits & Certifications	DBE Option A, B or C?	City of Knoxville	City of Kingsport	City of Bristol	City of Elizabethton	City of Mt Carmel	City of Church Hill	East Tennessee State University
Lance Industrial Partners	Yes	B	\$256.00	\$307.00	\$307.00	\$307.00	\$307.00	\$307.00	\$307.00
Compass Minerals America Inc	Yes	B	\$116.83	\$126.41	\$134.87	\$154.87	\$152.03	\$149.01	\$154.19
Morton Salt, Inc.	Yes	B	\$134.84	\$150.44	\$159.85	\$160.79	\$151.69	\$151.69	\$155.44
Cargill, Incorporated	Yes	B	\$141.05	\$141.11	\$141.62	\$143.31	\$142.14	\$142.19	\$144.07

BIDDERS	Town of Surgoinsville	City of Newport	Knox County	City of Alcoa	City of Maryville	Blount County
Lance Industrial Partners	\$307.00	\$297.00	\$256.00	\$284.00	\$284.00	\$284.00
Compass Minerals America Inc	\$145.53	\$141.63	\$115.27	\$119.22	\$119.66	\$114.22
Morton Salt, Inc.	\$149.39	\$142.84	\$132.85	\$140.48	\$139.96	\$135.21
Cargill, Incorporated	\$143.65	\$143.38	\$141.07	\$142.47	\$142.81	\$141.46

*All quoted prices are per ton.

I CERTIFY THAT THIS IS A TRUE AND ACCURATE TABULATION OF THE PROPOSALS THAT WERE RECEIVED Gabriel Massey, Procurement Technician