



**AMENDMENT TO CUSTOMER PURCHASE AGREEMENT FOR PRODUCTS AND SERVICES  
BETWEEN DELL MARKETING L.P. ("Dell")  
AND  
WILSON COUNTY BOARD OF EDUCATION ("Customer")  
(Contract Effective Date: March 28, 2019)  
Dell Contract Code: C000000381302/51AHO**

This Amendment No. 1 is by and between the Wilson County Board of Education ("**Customer**") and Dell Marketing, L.P. ("**Dell**"), (together the "**Parties**").

**RECITALS**

**WHEREAS**, Dell entered into a Customer Purchase Agreement ("CPA") with the Customer to sell Dell hardware, third party hardware, software, peripherals and services to the Customer through March 27, 2024;

**WHEREAS**, the CPA provides for an additional five-year renewal term to be begin on the anniversary of the Effective Date;

**WHEREAS**, Customer has requested that Dell renew the CPA for an additional five-year term and Dell has agreed to renew it subject to an updated Discount Structure;

**NOW THEREFORE**, in consideration of the foregoing and other good and valuable consideration, the Parties agree as follows:

1. The Parties agree to renew the CPA for an additional five-year term, beginning on March 28, 2024 and ending on March 27, 2029.
2. The updated Discount Structure is attached hereto as "Attachment A."
3. Except as explicitly amended by this Amendment, all other terms and conditions contained in the Contract, including the terms within the CPA's Product Schedule and Exhibit A to the Product Schedule, shall remain in full force and effect.
4. In the case of a conflict between the terms of the Contract and this Amendment, this Amendment shall take precedence.

By their signatures below, the Parties indicate their agreement to the terms and conditions of this Amendment:

|                                         |                                          |
|-----------------------------------------|------------------------------------------|
| <b>Dell Marketing L.P.:</b>             | <b>Wilson County Board of Education:</b> |
| Signature: <u>Katherine Castillo</u>    | Signature: <u>[Signature]</u>            |
| Printed Name: <u>Katherine Castillo</u> | Printed Name: <u>Brandon Cook</u>        |
| Title: <u>Paralegal Advisor</u>         | Title: <u>Technology Supervisor</u>      |
| Date: <u>02/06/2024</u>                 | Date: <u>2/16/24</u>                     |

## Attachment A

| Discount Category | Description                                                                                                                                                                                                                                                                                                                                                                                                                                                        | DOL %  |
|-------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------|
| A                 | Commercial Chrome, Wyse, Cloud Products, Dell Storage OEM, Dell-Branded Memory (Non-Tied), Precision Desktops, Internet of Things (IOT), Latitude, Precision Notebooks, Optiplex, PowerEdge Servers, Software - Server & Other, Software – Storage, Customer Kits(Dell Branded Non-tied Peripherals including some monitors), Consumer Chrome                                                                                                                      | 11.5 % |
| F                 | Toner                                                                                                                                                                                                                                                                                                                                                                                                                                                              | 0%     |
| H                 | BTX, Prebuilt – Ready to Ship Systems                                                                                                                                                                                                                                                                                                                                                                                                                              | 5%     |
| M                 | Third Party – Mainstream                                                                                                                                                                                                                                                                                                                                                                                                                                           | 5%     |
| R                 | CFI / Configuration Services SKUs                                                                                                                                                                                                                                                                                                                                                                                                                                  | 14.5%  |
| S                 | Alienware Notebooks, Converged Infrastructure, Data Protection Appliance, Data Protection Software, Data Security Solutions, Dell Networking, Dell Storage PS, Dell Storage SC, Displays (Dell Branded Non-Tied),, OEM Networking, Inspiron Notebooks, Projectors/Monitors/Other Electronics (Dell Branded Non-Tied), Storage Entry, Storage High End, Storage Integrated Offer, Storage Mid Range, Storage Unstructured, Tablets, Vostro Notebooks, XPS Notebooks | 2%     |
| S                 | Hyper Converged Infrastructure, Dell   EMC                                                                                                                                                                                                                                                                                                                                                                                                                         | 11.5%  |
| U                 | Spare Parts                                                                                                                                                                                                                                                                                                                                                                                                                                                        | 0%     |
| X                 | Third Party - Non-Discountable                                                                                                                                                                                                                                                                                                                                                                                                                                     | 0%     |
| Z                 | Alienware Desktops, Vostro Desktops, XPS Desktops                                                                                                                                                                                                                                                                                                                                                                                                                  | 0%     |
| Z                 | Inspiron Desktops                                                                                                                                                                                                                                                                                                                                                                                                                                                  | 2%     |
| Z, Z1, Z5         | Services - i.e Deployment, VSOE, Custom, and System-Tied and Non-Tied (POS and APOS)                                                                                                                                                                                                                                                                                                                                                                               | 0%     |

*Where a Dell-branded product is comprised of both hardware and services, the contract discount percentage for the hardware as per the Discount Category Matrix above will also apply to the tied services. When a service is purchased on its own and is not tied to a system/hardware, then the*

*service will be discounted according to its Discount Category assignment – i.e., R at 14.5%; Z, Z1, and ZS at 0%.*