

ERATE 2024



Prepared For:

City of Kingsport Mayor Pat Shull 400 CLINCHFIELD ST KINGSPORT, TN 37660

P: 4232299412

E: PatShull@kingsporttn.gov

Quote #219081 v1

Date Issued:

02.05.2024 Expires:

09.01.2024

E: cyoung@pcsknox.com

Internal Connections 2024

Description		Price	Qty	Ext. Price
5520-24W	ExtremeSwitching 5520 24 10/100/1000BASET FDX/HDX 802.3bt 90 ExtremeSwitching 5520 24 10/100/1000BASET FDX/HDX 802.3bt 90W PoE 2 stacking/QSFP28 1 unpopulated VIM slot MACsec capable includes 3 fan modules 2 unpopulated modular PSU slots. Includes 1 year XIQ Pilot Cloud subscription.	\$2,628.68	1	\$2,628.68
5520-48W	Extreme Networks 5520 48-port 90w PoE Switch Extreme Networks 5520 48-port 90w PoE Switch - 48 Ports - Manageable - 3 Layer Supported - Modular - 90 W PoE Budget - Twisted Pair, Optical Fiber - PoE Ports - Rack-mountable	\$4,330.15	8	\$34,641.20
5520-VIM-4X	Extreme Networks 5520-VIM 4x10GE SFP+ Interface Mo Extreme Networks 5520-VIM 4x10GE SFP+ Interface Module - For Switching Network, Optical NetworkOptical Fiber10 Gigabit Ethernet - 10GBase-X4 x Expansion Slots - SFP+	\$623.61	9	\$5,612.49
10099	PWR CORD 13A USA NEMA 5-15 IEC320-C15 Extreme Networks - Power cable - NEMA 5-15 (M) to IEC 60320 C15 - 13 A - United States	\$14.83	9	\$133.47
XN-ACPWR-715W-FB	Extreme Networks 715W Power Supply - 715 W	\$524.88	9	\$4,723.92
Service - Fixed Fee PS	Service - Fixed Fee PS Fixed fee labor for professional services or project work.	\$150.00	9	\$1,350.00
AP305C-FCC	Aerohive - ExtremeCloud IQ: Indoor WiFi6 AP 2x2 Ra Aerohive - ExtremeCloud IQ: Indoor WiFi6 AP 2x2 Radios with Dual 5GHz and 1x1GbE Port Integrated Light/Power Sensors & BLE/Zigbee AI/ML Green Mode Internal Antennas Built-In Ceiling Mounts Inclu	\$190.09	180	\$34,216.20
AP410C-FCC	Aerohive - ExtremeCloud IQ: Indoor Tri Radio WiFi6 Aerohive - ExtremeCloud IQ: Indoor Tri Radio WiFi6 AP 2.4 GHz 5GHz & Sensor w/Dual 5GHz & Mulitrate Port Integrated Light Power Sensors BLE/Zigbee I/ML Green Mode INT Antennas T-Bar Incl Mt	\$184.41	260	\$47,946.60
AP460S12C-FCC	Aerohive - ExtremeCloud IQ: Tri-Radio Outdoor WiFi Aerohive - ExtremeCloud IQ: Tri-Radio Outdoor WiFi6 AP (4x4 5 GHz 2x2 Dual Band & 1x1 Sensor) Dual 5GHz 2.5 GbE & 1 GbE Port Integrated Light/Power Sensors & BLE/Zigbee AI/ML Green Mode Internal	\$577.95	4	\$2,311.80

Prepared by:

Headquarters

Cathy Young 1720 Topside Road Louisville, TN 37777

P: 865.273.1960

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Internal Connections 2024

Description		Price	Qty	Ext. Price
AP460S6C-FCC	Aerohive - ExtremeCloud IQ: Tri-Radio Outdoor WiFi6 AP (4x4 Aerohive - ExtremeCloud IQ: Tri-Radio Outdoor WiFi6 AP (4x4 5 GHz 2x2 Dual Band & 1x1 Sensor) Dual 5GHz 2.5 GbE & 1 GbE Port Integrated Light/Power Sensors & BLE/Zigbee AI/ML Green Mode Internal	\$577.95	39	\$22,540.05
ACC-MBO-KT-AX	Extreme Networks Mounting Bracket for Mounting Bracket, Network Device, Wireless Access Point - 1	\$44.10	5	\$220.50
ACC-BKT-AX-JB	Extreme Networks Wall Mount for Junction Box - 1	\$14.05	20	\$281.00
AH-ACC-BKT-ASM	Aerohive Mounting Bracket for Wireless Access Aerohive Mounting Bracket for Wireless Access Point	\$23.41	17	\$397.97
AH-ACC-STRP- MRN	AP1130 Marine Grade Metal Hose Strap for 3-15 in D AP1130 Marine Grade Metal Hose Strap for 3-15 in Diameter Pole (Larger Pole)	\$8.59	21	\$180.39
1011-00-WH	Oberon Right-Angle WiFi Access Point Wall Mount for Most AP Oberon Right-Angle WiFi Access Point Wall Mount for Most AP Models White / No Vanity Cover	\$95.56	16	\$1,528.96
CA-RSPNMCN19	RP-SMA Plug to N-Male, Pigtail 19" 100-Series	\$34.62	8	\$276.96
XCIQ-PT0-C-EW- 3YR-K12	ExtremeCloud IQ Pilot Tier 0 CLOUD RTU License and ExtremeCloud IQ Pilot Tier 0 CLOUD RTU License and EW TAC 3Yr (US K-12)	\$170.73	483	\$82,462.59
Service - Fixed Fee PS	Service - Fixed Fee PS Indoor AP Fixed fee labor for professional services or project work.	\$50.00	440	\$22,000.00
Service - Fixed Fee PS	Service - Fixed Fee PS Outdoor AP Fixed fee labor for professional services or project work.	\$90.00	43	\$3,870.00
LABOR-WIRING	LABOR-WIRING Services DB Nerve Center to Palmer IDF Labor-Wiring Services - Cabling/Wiring	\$7,452.50	1	\$7,452.50
LABOR-WIRING	LABOR-WIRING Services DB Civic Auditorium Labor-Wiring Services - Cabling/Wiring	\$4,895.00	1	\$4,895.00
LABOR-WIRING	LABOR-WIRING Services DB Highland Park PE Labor-Wiring Services - Cabling/Wiring	\$7,755.00	1	\$7,755.00
LABOR-WIRING	LABOR-WIRING Services DB J. Fred Johnson PE Annex Labor-Wiring Services - Cabling/Wiring	\$4,537.50	1	\$4,537.50
LABOR-WIRING	LABOR-WIRING Services DB J. Fred Johnson Indoor PE Labor-Wiring Services - Cabling/Wiring	\$11,253.00	1	\$11,253.00
			Subtotal:	\$303,215.78

Quote Summary	Amount
Internal Connections 2024	\$303,215.78
Total:	\$303,215.78

Taxes, shipping, handling and other fees may apply. We reserve the right to cancel orders arising from pricing or other errors.

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Acceptance		
Headquarters	City of Kingsport	
Cyonz		
Cathy Young	Mayor Pat Shull	
Signature / Name	Signature / Name	Initials
02/05/2024		
Date	Date	

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