

## Sharp Option

Equipment model	speed	(CPC) CLR/MONO
Sharp DX-B352p	35ppm	\$0.00/0.011 (bw only)
Sharp C407p	40ppm	\$0.085/0.018
Sharp MX-3051	30ppm	\$0.045/.006
Sharp MX-5071	50ppm	\$0.045/.006



### Requesting Valley Office Systems provide a quote for leasing / service of the following:

- 1 - 45 pages per minute machine – color w/high capacity, 3-hole punch, finisher / stapler, fax, envelope tray
- 2 – 45 pages per minute machines – color w/11x17 tray
- 5 – 30 pages per minute machines (or like) – color w/11x17 tray
- 2 – smaller team use printers – color
- 6 – desktop printers – color
- 2 - desktop printers – b/w (*allow for check printing*)

## PROPOSED SOLUTION BUILT BASED ON CURRENT ACCESSORIES

1ea. Sharp MX-5071 with high-capacity paper tray, 3-hole punch, finisher / stapler, fax, envelope tray

2ea. Sharp MX-5071 with 2 trays and storage cabinet

5ea. Sharp MX-3051 with 2 trays and storage cabinet

2ea. Sharp C407p color printer

6ea. Sharp C407p color printer

2ea. Sharp B352p b/w printer

**Please allow the quote to provide the following detail:**

- Lease / service payment combined – cost monthly and annually
- Time to procure equipment
- First available timeframe to implement new equipment / train staff for use
- Price to remove old equipment / send back to lessor

The lease payment with service based on the numbers given to me would be \$1,977.99/month and \$23,735.88/year. I included the volumes sent to me below and based on all numbers to be color prints except the highlighted, which is black and white.

The time frame to implement the new equipment will be two weeks from sign date, training of staff can be conducted the day of install, however we will train staff however you need, whether its all at once, or staggered. I will also be available for training for the life of the contract.

Valley Office Systems will remove all equipment and send back to the leasing company at no cost to the City of Ketchum.

Services technicians will come to the City of Ketchum from the Twin Falls office. However, the Boise and Eastern Idaho offices can aid the Twin Falls office if a situation ever called for that. Mainly if a technician is on vacation or sick. The Twin Falls Branch has 3 service technicians. With another 20 on hand from the Boise and Eastern Idaho locations.