

Meeting Summary

Any meeting with a business, government agency, or non-profit

Date	Company	Industry	Contact Name	City	Summary of Visit
4-Jul	Business Workng Group	Economic Development	Harry Griffith	Blaine	Monthly meeting of local economic development organizations to discuss state of the economy, tourism, air service, real estate and events
6-Jul	Wood River Early Learning Collaborative	Not-For-Profit	Kathryn Ivers	Blaine	Meeting to decide on Letter of Intent approach to upcoming IWDC Grant program; approach to partner between future large supplier with existing smaller providers
7/6/2023	SunValley Culinary	Not-For-Profit	Rick Lefaivre	Ketchum	Exco meeting to review priorities, strategy and performance
7/7/2023	City of Ketchum	Government	Sherri	Ketchum	Review of potential street improvements at SV Culinary; restructuring proposal to improve ADA access and sidewalk configuration
7/10/2023	SunValley Culinary	Not-For-Profit	Dan Kish	Ketchum	Review of recruiting effortd to date, class formation readiness and scholarship/housing needs
7/11/2023	Idaho Dept Labor	Government	na	Idaho	Apprenticeship webinar
7/11/2023	Naiha Jewelry	Retail		Sun Valley	New jewlery store taking over store front and inventory of previous local jewelry store; more upscale custom jeweler with exisitng operation in Oklahoma; 6-8 new employees
7/11/2023	Flare West	Retail	Justin	Sun Valley	New concept western store taking over prior space of Explore SV; focus is on wetern wear hats and local products
7/12/2023	SV Window Cleaning	Services	Kathy	Hailey	Long term window cleaning and home management service limited expansion due to lack of local workers with acceptable paperwork;
7/13/2023	City of Ketchum	Government		Ketchum	
7/13/2023	SunValley Culinary	Not-For-Profit	Karl Uri	Ketchum	Board meeting toreview priorities, strategy and performance; planning for summer fundraiser, board nominations and staffing
7/17/2023	Mountain Express	Media	Kari Harden	Ketchum	Interview for 3-part article on early childcare education situation in Blaine Co
7/17/2023	Idaho First Bank	Financial	Bob Buersmeyer	Ketchum	Reviewof banking markets , lending practices and potential for changing SVCI banking relationship
7/17/2023	City of Ketchum	Government	Neil Bradshaw	Ketchum	FY24 budget review
7/19/2023	Wood River Consulting	Consulting	Steve Sundberg	Hailey	Meeting to discuss some new defense/military start up businesses currently operating in TX; connecting with other in-Idaho defense contractors to share experiences
7/19/2023	Valley Economic Developm	Economic Development	Guy Cherp	Blaine	Board meeting to review priorities, strategy and performance
7/25/2023	Windemere Real Estate	Real Estate	Zach	Blaine	Presentation to 20 realtors on state of the economy;
7/26/2023	Technical Advisory WG	Government	Morgan Lander	Ketchum	Review of proposed ordiannce that seek to limit loss of residential uniits in downtown core and encourage new commerical; feedback frm community membership has resulted in some improvements on original but economic viability of new mixed use projects is questionable

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7/26/2023	Sun Valley Insurance	Financial	Mark Lovien	Ketchum	Discussion of local fire insurance situation; underwriters are dropping cover for homes \$1.5m and demanding Firewise adherence to write; 11 of 15 carriers now out of the market
7/26/2023	Keller William	Real Estate	Reid Sanborn	Ketchum	new commercial building 100% leased by 4 coinvestors for office use; other projects on pause until market and zoning situation stabilize
7/26/2023	Doty Architecture	Construction & Trades	Mike Doty	Ketchum	update on Dudinakis building plans; acceleration for next spring groundbreaking
7/27/2023	Ketchum Automotive	Services	Jason	Ketchum	business constrained by lack of workers; now booking 10 days in advance; 8 current employees but could use 10 more to grow business; no source of talent with automotive training
7/31/2023	Blaine Co Commissioners	Government	Steven McDougal Graham	Blaine	Review and presentation of ED Pro MOU award for authorization
7/31/2023	Stellar Adventure Travel	Recreation	Reggie Crist	Ketchum	discussion of expansion into local heliski operation; potential expansion would add 5-8 new seasonal positions
7/5/2023	Open Room	Retail	Rebecca Olsen	Ketchum	solid summer so far with strong demand from new homeowners
7/6/2023	Sun Valley Co	Hospitality	Tim Silva	Sun Valley	discussion of support letter for MOD categorical exclusion text amendment; SVCo very supportive of concept
7/6/2023	Alpine Tree Service	Construction & Trades	Carl Hjelm	Ketchum	Discussion of MOD Categorical Exclusion text amendment and securing support for approval
7/7/2023	US Forest Service	Government	Zach Poff	Faifield	Discussion of MOD Categorical Exclusion text amendment and securing support for approval
7/7/2023	SV Institute	Not-For-Profit	Amy Mathias	Hailey	Review of business YTD; also discussion of potential interested party transaction
7/11/2023	Warfield Distillery	Restaurant	Alex Buck	Ketchum	Review of business YTD; also discussion of potential interested party transaction
7/14/2023	Hotel Ketchum	Hospitality	Jeff Bay	Ketchum	Discussion of possible investment in public/private golf course
7/18/2023	Limelight Hotel	Hospitality	Deni Cote	Ketchum	Discussion of possible investment in public/private golf course
7/18/2023	Waypoint Venture	Development	Jack Bariteau	Ketchum	Review of business YTD; also discussion of potential interested party transaction
7/25/2023	Fly SV Alliance	Not-For-Profit	Carol Waller	Blaine	Discussion of MOD Categorical Exclusion text amendment and securing support for approval
8/1/2023	Business Working Group	Economic Development	Harry Griffith	Blaine	
8/2/2023	Technical Advisory WG	Government	Morgan Lander	Ketchum	More detailed discussion of Ord 1234 commercial build assumptions
8/3/2023	Sun Valley Culinary	Not-For-Profit	Rick Lefavre	Ketchum	Exco review of priorities and issues
8/7/2023	Workforce Development Co	Government	Matt Thomson	Blaine	Discussion of potential funding for SVCI vocational media for IPTV
8/7/2023	City of Ketchum	Government	Neil Bradshaw	Ketchum	Presentation on FY24 budget proposal to secure funding commitment
8/8/2023	City of Ketchum	Government	Neil Morrow	Ketchum	Discussion of Ord 1234 revised for TAG and other inputs
8/9/2023	Light Bio	Technology	Grant Woods	Hailey	Meeting between Commerce and founder to explore support/go to market strategies; connection set up for USDA, ID education institutions
8/9/2023	Wood River Consulting	Technology	Steve Sundberg	Ketchum	Meeting between Commerce and consultant on commercializing DOD supplier concept
8/9/2023	SVED	Economic Development	Guy Cherp		Exco review of priorities and issues
8/10/2023	Visit Sun Valley	Tourism	Scott Fortner		Board meeting to review priorities, strategy and performance
8/15/2023	Time News Media	Media		Twin Falls	Meeting to discuss potential quarterly column on the economic of Blaine Co. they are soliciting periodic writer like Shawn Berriger, Jeff McCurdy and Jan Rogers to share in a monthly column on regional economics; SVED agreed to periodically participate

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8/21/2023	KURA	Government	Suzanne Frick	Ketchum	Quarterly meeting to report on programs; represented 2Q Roundtable data on Labor and NFP economics
8/22/2023	Early Childcare Collaborat	Education	Kathryn Ivers	Hailey	Planning meeting to prepare for upcoming IWDC grant in Sept
8/23/2023	Hoover Institute	Education	Jack Bunce	Sun Valley	Presentation by Steve Davis, Sr Fellow on work from home metrics; generally positive toward GDP and well received by employees, split opinion from employers
8/24/2023	Wood River Roofing	Construction & Trades	Conner	Hailey	Discussion of project backlog and inability to secure sufficient reliable , legal workers
8/1/2023	Wood River Insurance	Financial	Rose Nelson	Hailey	Discussion of fire insurance; increasingly more difficult to secure for both residetnial and commercial properties; more so in the north valley then south, and inpaerticular for homes worth >\$1.5m; risk boosk are full , and many are dropping from the market
8/1/2023	BC School District	Education	Jim Foudy	Blaine	Discussion of childcare grant application
8/2/2023	Far & Wise Foundation	Not-For-Profit	Laura Rose Lewis	Ketchum	Discussion of new Mtn Ops boot camp for winter 24
8/2/2023	Slette Robinson	Professional Services	Gary Slettes	Twin Falls	Discussion of BC emergency forest health remediation project and proposed text amendment for categorical excluso=ions in relation to forest health projects
8/3/2033	SV Insurance	Financial	Mark Lovien	Ketchum	Discussion of fire insurance; see above
8/3/2023	Hollis Rumpelties	Construction & Trades	Daniel Hollis	Ketchum	Discussion of forward project book and SV P&Z issues
8/4/2023	RIVDA	Financial	Rob Atkins	Twin Falls	Propsal to visit some BC businesses next trip
8/8/2023	City of Sun Valley	Government	Tan Robrahn	Sun Valley	Discussion of fire insurance; see above
8/9/2023	il Naso	Restaurant	David Cruz	Ketchum	Review of staffing expereince and menu restructuring, tourism levels for summer and challenges
8/9/2023	S.un Valley Co	Tourism	Mike Fitzpatrick	Sun Valley	Discussion of SVC interest in Mtn Ops boot camps
8/9/2023	IWDC	Government	Matt Thomson	Boise	Discussion of potential funding for IPTV commercial on culinary vocational program
8/17/2023	The Sage School	Education	Harry Weeks	Hailey	Discussion of school year applications, new families and 3Q RT venue
8/18/2023	Custom Cabinets	Construction & Trades	Dave Woodham	Ketchum	Discussion of STR registration experience
8/23/2023	City of Bellevue	Government	Doug Brown	Bellevue	Discussion about Mayoral resignation/ transition and likely candidates
8/24/2023	Jon's Heating	Construction & Trades	Jon Hoops	Carey	Discussion of new partner who secure 1/3 of business and provided financing for another 1/3 to key employees; Seattle aggregator who seeks well runs, bricks and mortor businesses with former military ties
8/29/2023	SV Adaptive Sports	Recreation	Mark Mast	Ketchum	Seeking support for his nomination to SV Ski Hall of Fame
9/5/2023	Visit SunValley	Tourism	Scott Fortner	Ketchum	review of Short term rental analysis
9/6/2023	Insights Collective	Tourism	Ralph Garrison	Denver	review of Short term rental analysis
9/7/2023	Mountain Express	Media	Pam Morris	Ketchum	evaluation of student payment plans
9/11/2023	Sun Valley Culinary	Hospitality	Karl Uri	Ketchum	review of monthly cashflow analysis and financials
9/13/2023	SVED	Economic Development	Harry Griffith	Blaine	meeting to review priorities and projects
9/13/2023	Blue Room Research	Tourism	Katie Rothenberg	San Fran	disuccsion of potential marketing analytical contract to supplement/replace destimetrics, zarticap and airDNA
9/15/2023	Bigwood Restauarant	Restaurant	Paul Hineman	Ketchum	planning for upcoming P&Z hearing on expanding conditional use limittions to allow for year round restauarnt operations
9/18/2023	Community School	Education	Ben Pettit	Sun Valley	discussion of school housing options and alternatives

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9/19/2023	Far & Wise Foundation	Education	Laura Rose Lewis	Ketchum	kickoff meeting to create taskforce on vocational initiatives with Far & Wise, BC School District
9/20/2023	SVED	Economic Development	Harry Griffith	Blaine	Board meeting to review priorities, strategy and performance
9/28/2023	Early Childcare Collaborat	Education	Kathryn Ivers	Hailey	discussion to review smaller startup operaitons seeking support and funding
9/28/2023	Ketchum P&Z	Government	Neil Morrow	Ketchum	review of Bigwood Golf conditippnal use permit to allow for year round operations
9/29/2023	Idaho Tech Council	Technology	Jay Larson	Boise	presentation to ITC on Blaine Co tech environment and economics
0/29/2023	AirBnB	Tourism	Anne Kiefer	Denver	meeting to introduce SVED to new remote worker who handles AirBnB public relations and lobbying operations globally; explored validity of AirDNA data regarding sales revenues and reporting
9/30/2023	Jerrico	Development	Jordan Jallalbah	Sun Valley	meeting to discuss housing development in Elkhorn Village core and issues of community engagement confronting development
9/12/2023	Walnut Ave Mall	Development	Chip Fisher	Ketchum	discussion of Oppenhiemer development of Eckles Ranch property to produce rrsidential and commercial properties
9/19/2023	Sage School	Education	Harry Weeks	Hailey	discussion of this years enrollment; now maxed out in all but 2 grades; waiing list has declined from previous levels this year
9/22/2023	Galena Benchmark	Construction & Trades	Dave Patrie	Hailey	integration of merger proceeeding well; still underresourced in terms of CAD and surveying
9/22/2023	Hennessey Properties	Development	Dave Hennessey	Hailey	running into probelsm with community on getting phase 2 parceles platted; main complaints centered on road extension and paving by citizens
9/22/2023	Jons Heating	Construction & Trades	Jon Hoops	Carey	continued expansion and actively seeking certified HVAC specialists
9/23/2023	Mountain Rides	transportation	Wally Morgus	Ketchum	growth in van pool business for employers strong; nearly 20 companies taking advantage of Sprinter vans to tansport staff north form Twin, Sjoshone and Bellevue to North Valley marketplace; employers pay fixed/variable transport cost per head; business still not back to pre-covid levels
9/28/2023	SV Elkhorn Association		Chuck Williamson	Sun Valley	review of two highly contentious projects under review by ADC, Sagewillow housing and Jerrico townhomes
9/28/2023	Alpine Lodging	Hospitality	Mark Westman	Ketchum	review of rental markets and upcoming roundtable on rela estate
9/29/2023	Mascharoni Design	Construction & Trades	Tim Mascharoni	Ketchum	update on potential exterior improvements to brick fascia for Culinary building in order to evaluate owner and/or historical property funding options
9/30/2023	Kenny Bogue	Real Estate	Matt Bogue	Ketchum	review of recent commercial transactions across community; rents remain high but coming new inventory could reduce in medium term
10/3/2023	Business Workng Group	Economic Development	Harry Griffith	Blaine	Monthly meeting of local economic development organizations to discuss state of the economy, tourism, air service, real estate and events
10/6/2023	SV Culinary Institute	Hospitality	Karl Uri	Ketchum	meeting to review priroities and projects
10/6/2023	rkshire Hathaway Real Esta	Real Estate	John Sofro	Ketchum	Meeting to plan for upcoming roundtable educational event; moderator questions developed for event
10/9/2023	WR Consulting	Consulting	Steve Sundberg	Sun Valley	Meeting to review his progress on attracting tech oriented defense industry companies to Idaho; good contacts with ITC and INL established
10/9/2023	SV Lodging Association	Hospitality	Jessica Maynard	Blaine	
10/11/2023	BC Sustainability	Government	Andrew Mentzer	Blaine	

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10/11/2023	SVED Exco	Economic Development	Guy Cherp	Blaine	
10/12/2023	Cronin Rixon	Real Estate	Rob Cronin	Ketchum	
10/12/2023	Visit SunValley	Tourism	Scott Fortner	Ketchum	Board meeting to review priorities, strategy and performance
10/13/2023	Mountain Express	Media	Pam Morris	Ketchum	Meeting to proof economic almanac graphs and accompanying text
10/16/2023	CSI	Education	Crystal Ayers	Ketchum	
10/16/2023	KURA	Government	Susan Scoville	Ketchum	Quarterly report on activities; presentation of short term rental property analysis
10/18/2023	SV Institute of Resilience	Not-For-Profit	Amy Mathias	Hailey	Attended fundraising event to discuss resilience projects with staff and board members
10/19/2023	Sun Valley Co	Hospitality	James Grant	Sun Valley	Planning for vocational program for high school students; Mtn Operations boot camp would cover 6-10 snowsport jobs for 20+ 10th to 12th graders; program supported by BC School District and local NFP
10/19/2023	City of Hailey	Government	Lisa Horowitz	Hailey	Planning for 4Q roundtable; review of new housing projects and legislative tools to encourage workforce housing
10/23/2023	Blue Room Research	Consulting	Kellan Kruse	Denver	Review of short term rental analysis; learned that AirDNA may be treating owner usage as paid usage
10/24/2023	SVED	Economic Development	Harry Griffith	Hailey	4Q educational roundtable for 45 community members; 3 hr event covering the topic of residences and rentals with 6 panelists
10/27/2023	Blaine Co School District	Education	Julia Graft	Hailey	1st meeting of new vocational task force representing BCSD, Far and Wise and SVED; establishment of roles and responsibilities
10/31/2023	Kethum Rotary	Not-For-Profit	Jeff Smith	Ketchum	presentation of Ketchum 2023 profile to 20 members
10/6/2023	Harriman Hotel	Hospitality	Jack Bariteau	Ketchum	discussion of progress on hotel construction; caught up in last minute asertation by fire inspector that project needs to comply with Hi Rise regulations; workaround being pursued
10/10/2023	Zenergy	Recreation	Derek Angew	Ketchum	data gathering on employee controled housing
10/10/2023	Clearcreek Sisposal	Services	Mike Goitandia	Blaine	data gathering on employee controled housing
10/13/2023	YMCA		Jason Scheer	Ketchum	data gathering on employee controled housing
10/13/2023	Silver Creek Outfitters		Terry Ring	Ketchum	data gathering on employee controled housing
10/16/2023	Mountain Rides		Wally Morgus	Ketchum	data gathering on employee controled housing; discussion of van pool emplyee commuting service offer to 20+ employers
10/17/2023	io Career & Technical Educa	Education		Boise	planning for speakers for ethics panel for upcoming strategic retreat in SV
10/17/2023	Barry Peterson Jewelry	Retail	Barry Peterson	Ketchum	discussio of YTD business and succession plans
10/19/2023	Alpine Properties	Hospitality	Mark Westman	Ketchum	preparation for upcoming 4Q roundtable
10/20/2023	IdFi	Financial	Jeff Nelson	Ketchum	launch of new blockchain mortgage orgination startup; following 5 year journey to start up, secured funding and completed site design to launch
11/1/2023	Mountain Land Design	Construction & Trades	Mark Fisher	Ketchum	Grand opening and tour of new building with showroom, workforce housing and luxury unit; strong demand for high end appliances continues on back of local building boom; supply chain difficulties remain with month long lead times
11/1/2023	McLaughlin Architecture	Construction & Trades	Jim McLaughlin	Ketchum	Slowing down new project intake. Still some local projects but a lot are ex Idaho. No plans for near term retirement or succession.

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11/2/2023	Sun Valley Culinary	Education	Corrie Clayville	Ketchum	Monthly Exco meeting to review priorities and issues. Preliminary review of 2024 budget and fundraising activities.
11/6/2023	Early Childcare Collaborat	Not-For-Profit	Katherine Ivers	Hailey	Update on recent IWDC grant application process. Review and proposal on allocating ~\$40k in surplus funds towards payments to child care professionals, with award tiered based on number of students supported; funding will be limited to bonuses for staff with 20% set aside for learning kits for children.
11/6/2023	BC Sustainability	Government	Andrew Mentzer	Blaine	Meeting of Land Use & Transport WG to narrow and define goals and actions
11/6/2023	City of Ketchum	Government	Neil Bradshaw	Ketchum	Quarterly presentation to city on progress towards objectives
11/7/2023	Business Working Group	Economic Development	Harry Griffith	Blaine	Monthly meeting of local economic development organizations to discuss state of the economy, tourism, air service, real estate and events
11/8/2023	RV Urban Forest Collaborati		Lance Davidson	Blaine	Review of final report on community wide tree canopy study with findings and suggested actions
11/8/2023	Delecto Gelato	Retail	Naomi	Hailey	Visit to new location in Hailey; all gelato and lunch products produced on site; customer response has been positive to offer; looking to expand product placement into local grocery stores
11/8/2023	Valley Economic Developm	Economic Development	Guy Cherp	Blaine	Monthly Exco meeting to review priorities and issues. Preliminary review of retreat planning and project status
11/9/2023	Continuing Education Assoc	Education			Organization retreat with ethics panel; participated with 4 other local business leaders recruited to speak on this issue
11/9/2023	Idaho Transport Dept	Government	Jade Riley	Ketchum	Public meeting to review plans for Hwy 75 project through downtown Ketchum; input on layout options solicited
11/9/2023	SV Culinary Institute	Not-For-Profit	Corry Clayville	Ketchum	Monthly board meeting to review priorities and progress to YE goals
11/10/2023	Wood River Land Trust	Not-For-Profit	Cece Osborn	Hailey	Review of Visioning project objectives and action plan; repositioned with new project manager to focus on comparison of regional comp plans and zoning codes
11/13/2024	City of Hailey	Government	Martha Burke	Hailey	Update for council on state of the economy; presented new economic profiles and implications for the city
11/15/2023	University of Idaho	Education		Ketchum	Presentation by dept of natural resources on wildfire situation in Idaho and projections for future presentation of Community School teacher housing project plan for Sagewillow Farm; 45 units across three buildings contemplated
11/16/2023	Sun Valley P&Z	Government	Ken Herrick	Sun Valley	
11/16/2023	IEDA	Economic Development	Sara David	Idaho	Meeting of Education committee to discuss topics and sponsorship opportunities
11/16/2023	chum Technical Advisory Gr	Government	Morgan Lander	Ketchum	Discussion of next stages of Comp Plan development and increase in in-leu workforce housing fees; challenge on calculated methodology with planned increase from \$430 to \$770 per sf
11/16/2023	Hemmingway Hot Springs	Recreation	Jake Moe	Ketchum	New wellness project to harness Guyer hot spring water at 104 degrees for spa along Big Wood River

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11/17/2023	VR Remote Work Consortiur	Start up		Blaine	new group seeking to provide forum for local remote workers to network and share ideas on intgerating into local community; suggested several changes to format to make more effective and gain traction with more then 1900 local remote workers
11/20/2023	SV Culinary Institute	Not-For-Profit	Ron Greenspan	Ketchum	Detailed review of financial statements to improve financial reporting processes; decision to change from accruals to cash basis to better reflect activities; also adjusted chart of accounts to better reflect actual resources needed to deliver courses
11/20/2023	Doty Architecture	Construction & Trades	Mike Doty	Ketchum	Review of 200 N Main mixed use project; planned re-development of old Ricos site into 22,000 sf with main level rest, 6 market rate and 2 workforce rentals and top floor luxury owner unit; anticipated opposition due to density and Casino sign blockage
11/20/2023	Glassmasters	Construction & Trades	Steen Olsen	Ketchum	Site visit to get feedback on business performance and future level of activity
11/21/2023	Far & Wise Foundation	Not-For-Profit	Laura Rose Lewis	Ketchum	Review of mountain operaitons boot camp logistics, budgets and delivery plans
11/29/2023	MoFi	Financial		Idaho	Presentation to ED Pro network on MoFi programs
11/29/2023	Copy & Print	Retail	Paul Steven	Ketchum	Site visit to get feedback on business performance and future level of activity; solid growth last year; now in new location with expanded space and room for new equipment
11/29/2023	Harriman Hotel	Hospitality	Jack Bariteau	Ketchum	Project delays due to need to secure insurance and insurer demand to have existing concrete work retested before further construction activity can commence
11/29/2023	Blaine Co Commisisoners	Government	Muffy Davis	Blaine	Discussion of Region IV Community Development Plan update; focus on providing sustainability perspectives to draft
11/30/2023	Bluebird Project	Development	Paul Kenny	Ketchum	Site visit to new workforce housing project under construction to evlauate opportunity to place a childcare facility in the commercial 1246 sf on the ground floor; visit with WRECLC, YMCA to assess potential
11/2/2023	Workforce Development Cc	Government	Matt Thomson	Boise	Discussion on Launch 2.0 funding and recommendations on improving program parmeters by reserving a fixed monetary \$ for apprnticeship programs
11/3/2023	Idaho House	Government	Ned Burns	Blaine	Discussion on problems regarding liquor licensing law prohibiting lease trandfers; this limitation fils to account for normal rest operations where facility and license owner trys to bring in 3rd party operator; issue to be raised at next congressional session
11/6/2023	SV Insurance	Financial	Mark Lovien	Ketchum	Update on roundtable insurance options and pace of new residential unit formation
11/8/2023	BC Contractors Association	Construction & Trades	Tim Cater	Blaine	Discussion of planned speed limit reduction on Elhorn Rd and potential impact on contractor traffic
11/13/2023	LL Green Hardware	Retail	Walt Denakas	Hailey	Discusson of move to new facility and potential candidates to sublease vacated space
11/17/2023	City of Ketchum	Government	Ben Whipple	Ketchum	Review of planned sidewalk project which would impact service entrance of SV Culinary building
11/22/2023	St Luke's WR	Healthcare	Joy Purdeck	Ketchum	Discussion of new community health intitiative focused on youth health
11/28/2023	BSU	Education	Vanessa Fry	Boise	Discussion of issues regarding liquor licensing problems and possibility to get more visibility on this issue at an upcoming legislative roundtable in Boise

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12/4/2023	Sun Valley Co	Hospitality	Peter Sonntag	Sun Valley	Meeting to review SVC priorities; new lifts ready soon for operations; booking running behind on lodging but other facilities seeing strong holiday season demand; tentatively awarded 2025/27/29 World Cup Alpine Men's & Womens Finals, subject to FIS Congress approval in May, estimated \$5m investment in snow making, trail work and fencing required, event will draw large spectator audience and international media coverage; SVC commitment to \$10k in kind for '24
12/4/2023	City of Ketchum	Government	Morgan Lander	Ketchum	Input and analysis on setting new level of in lieu fees for affordable housing; advocated for threshold comparable cap of \$500k and lack of admin fees assessment in calculations
12/5/2023	BSU	Education	Hailey Netherton Morrison	Boise	PhD project evaluating strategies for success in rural economic development; 1 hour interview to provide Blaine Co perspectives
12/6/2023	Wood River Land Trust	Not-For-Profit	Cece Osborn	Hailey	Joint evaluation of transportation data analytical providers for Blaine Co visioning exercise
12/7/2023	SV Culinary Institute	Not-For-Profit	Corrie Clayville	Ketchum	Regular meeting of executive committee to discuss priorities and programs
12/8/2023	CSI	Education	Todd Schwatz	Ketchum	Meeting with new head of CSI Workforce development, Brett Madron; discuss CSI transition of apprenticeship directly to SVCI; reviewed summer boot camp outcomes; request for CSI entitlement for SVCI fundraising
12/11/2023	Far & Wise Foundation	Not-For-Profit	Laura Rose Lewis	Sun Valley	Planning for next task force meeting
12/11/2023	Early Childcare Collaborat	Not-For-Profit	Kathryn Ivers	Hailey	Updates for collaborative on grant application pending with IWDC
12/11/2023	Visit SunValley	Tourism	Scott Fortner	Ketchum	Winter Operations Roundtable with lodging and retail community; generally staffed and stocked for winter; mild weakness in run up to Xmass peak
12/12/2023	Blaine Co School District	Education	Julia Graft	Hailey	Mtn Ops indoctrination session for students interested in boot camp; 18 students showed
12/13/2023	Dept of Commerce	Economic Development	Tatum Clark	Boise	Regular webinar for ED Pros
12/13/2023	Visit SunValley	Tourism	Scott Fortner	Ketchum	Zoom with Zartico to discuss data irregularities and possible adjustments in analytics
12/13/2023	Valley Economic Developr	Economic Development	Guy Cherp	Ketchum	Regular Exco to review projects and priorities
12/14/2023	SV Culinary Institute	Not-For-Profit	Corrie Clayville	Ketchum	Regular meeting of board to review priorities and projects
12/18/2023	Valley Economic Developr	Economic Development	James Tautkus	Ketchum	Prep for Mtn Ops Boot Camp rollout
12/19/2023	Keller William	Real Estate	Luis Leconda	Sun Valley	Review of social media program for SVED and planned calendar for postings
12/20/2023	HVS	Development	Zabada Abouelhana	Arizona	Discussion of local economy with hotel consulting company in regards the Appellation Group Harriman Hotel project
12/20/2023	Sun Valley Co	Hospitality	James Neil	Ketchum	Meeting with SVC leadership team to prep for Mtn Ops Boot Camp; 11 students introduced to team and ground rules
12/27/2023	Dept of Commerce	Economic Development	Tatum Clark	Boise	Regular webinar for ED Pros
12/4/2023	Mountain Land Design		Mark Fisher	Ketchum	Check in on business issues
12/5/2023	Zions Bank	Financial	Tracy Groll	Hailey	Discussion of potential for Zions board membership in SVED; suggested talking to Rick Lethbridge on his staff as their community banker
12/6/2023	SV Ski Education Foundatio	Not-For-Profit	Scott McGrew	Ketchum	Discussed implications of Alpine WC Finals; expects formal organizing committee but needs to work with SVC
12/7/2023	SV Guides	Recreation	Zach Crist	Ketchum	Discussed possible vocational boot camp for guiding community

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12/11/2023	Pacific Current Partners	Hospitality	Tom Niederkofler	Blaine	Discussed rental rates across BC in relation to high rates of increase and concerns about his rental rates for new tenants
12/12/2023	Workforce Development C	Government	Matt Thomson	Boise	Discussion of potential improvements to Launch
12/12/2023	Harriman Hotel	Development	Jack Bariteau	Ketchum	Discussion of status of Harriman Hotel; cemenet integrity insurance needed to start construction activity required by underwriters
12/13/2023	200 Main	Development	Jim Garrison	Ketchum	Discussion of recent PandZ hearing which expressed concerns about density of proposed new mixed use development on Main St
12/13/2023	First Lite	Retail	Andrew Gritzbaugh	Oregon	Discussed possibility of relocating pilot store to more visibile higher traffic Hailey location; reception by communy to retail offer has been strong
12/14/2023	City of Ketchum	Government	Ben Whipple	Ketchum	Discussion on sidewalk conversions around SVCI and notification of landlord
12/18/2023	Historic Preservation Comm	Government	Wendolyn Holland	Ketchum	Discusion of new commission appointees
12/22/2023	Wilson Construction	Construction & Trades	Dave Wilson	Ketchum	Discussion of Ketchum project activity
1/2/2024	SV Culinary Institute	Not-For-Profit	Karl Uri	Ketchum	Interview with new Culinary Director candidate needed to provide additontional resources for growth of program
1/3/2023	US Forest Service	Government	Zach Poff	Ketchum	Review of USFA intiatives in forest health arena; detailed discussions about Alpine World Cup finals amd their apporval role ofr the on mtn iorivements for snowmaking, grading, tree removal, etc
1/3/2024	CSI	Education	Brett Madron	Twin Falls	Review of SVCI apprenticeship program and possible transfer of accountability to SVCI directly; also Mtn Ops program and possible broader role across state
1/4/2024	Early Childcare Collaborat	Not-For-Profit	Kathryn Ivers	Hailey	Review of grant status; award to advocates of \$425k from state for set up of childcare centre in exsiting building; grant supported by SVED, St Lukes
1/4/2024	The Ramen	Restaurant		Hailey	New noodle place
1/5/2024	Warfeild Distillery	Restaurant	Alex Buck	Kectum	Update on liquor licenses transfer problem
1/3/2024	SV Company	Hospitality	Mike Fitzpatrick	Ketchum	1st Mtn Ops vocational camp on Guest Services
1/10/2024	SV Company	Hospitality	Fraizer	Ketchum	2nd Mtn Ops vocational camp on Terrain Parks
1/17/2024	SV Company	Hospitality	Steve Haefflinger	Ketchum	3rd Mtn Ops vocational camo on Ski School
1/24/2024	SV Company	Hospitality	James McNeil	Ketchum	4th Mtn Ops camp on Snowmaking, grooming and snowmaking
1/11/2024	City of Ketchum			Ketchum	Streetscape presentations
1/12/2024	BBSI	Financial		Twin Falls	
1/16/2024	City of Kitzbuhel	Government	Klaus Winkler	Kitzbuhel	City-to-city tour of Alpine World Cup race to learn about organization of event; meeting with numerous officials with loca race club, mountain operations, lift services and media
1/24/2024	SV Culinary Institute	Not-For-Profit	Corrie Clayville	Kectum	Board meeting to review priorities, strategy and performance
1/25/2024	Keeping Count	Financial		Ketchum	Introductory meeting with new bookkeeping service for SVED and SVCI; take over of Sagebookkeeping
1/29/2024	Early Childcare Collaborat	Not-For-Profit	Kathryn Ivers		
1/29/2024	SV Company	Hospitality	Bridget Higgens	Sun Vally	
1/29/2024	Feel Good Brands	Restaurant	Linc Spoor	Sun Valley	

Meeting Summary

1/30/2024	City of Ketchum	Government	Morgan Lander	Ketchum	TAG meeting with Planning to review Comp Plan and Ordinance rewrite schedule and approaches; significant effort
1/30/2024	SVED	Economic Development	Guy Cherp	Ketchum	Exco meeting to review priorities, strategy and performance
1/31/2024	Bigwood Restaurant	Restaurant	Paul Hineman	Ketchum	Site under contract and new owner will be seeking alternative more golf oriented food operation; potential for new full scale restaurant dead
1/31/2024	Rixon Excavation	Construction & Trades	Carl Rixon	Bellevue	Conversation about Alpine WC facilities improvement project for summer 2024
1/31/2024	WR Land Trust	Not-For-Profit	Cece Osborne	Hailey	Presentation about valley wide transportation projects totaling approx \$45 million in coming 3 years
1/2/2024	Dept of Commerce	Government	Tom Kealey	Boise	Discussion of Alpine WC and implications for county, state and region. Crick 3-4k speculators will drive positive economic impact in excess of \$10m; full evaluation of impacts being gathered
1/4/2024	Kneadery	Restaurant	Dillon Witmer	Ketchum	Discussion of reinvention of moribund restaurant association
1/4/2024	St Luke's WR	Healthcare	Joy Purdeck	Blaine	Discussion of Alpine WC and implications for county, state and region. Crick 3-4p speculators will drive positive economic impact in excess of Luke's \$10m; full evaluation of Luke's impacts being gathered
1/11/2024	KURA	Government	Suzanne Frick	Ketchum	Discussion of proposed new URA regulations and implications for municipalities; legislation will be bad for business development on greenfields and proposed workaround LID is a non-starter
1/11/2024	Far & Wise Foundation	Not-For-Profit	Laura Rose Lewis	Ketchum	Review of potential summer boot camp programs
1/16/2024	SPUR Foundation		Sally Gillespie	Ketchum	Discussion of comparable ED salaries
1/17/2024	Berkadia	Development	Kenny Dudinakis	Seattle	Review of P&Z findings against project that meets all statutory requirements
1/24/2024	SV Board of Realtors	Real Estate	Bob Crosby	Ketchum	Discussion of 200 Main project and approach options
1/25/2024	aho House of Representatives	Government	Ned Burns	Boise	Discussion of legislative issues that were important for Blaine Co

Opportunities Report

Projects that involve CapEx, job creation, and/or incentives

Date	Project/ Company Name	City	Industry	Opportunity Type	Number Existing Jobs	Potential Job Creation	Potential Capital Investment	Incentives Applied For	Project Stage	Summary of Project
1-Jul	Carr Building	Ketchum	Commercial	Community Development	0	2	\$16,200,000	None	Closed Won	New mixed use building completed with ground floor commercial, offices/institute on 2nd and luxury residence 3rd floor; ground floor hosts Community Library museum, and 3 relocated existing businesses
1-Jul	Sanborne Building	Ketchum	Commercial	Community Development	0	0	\$6,000,000	None	In Progress	New mixed use building under construction; fully leased to existing local businesses for office expansion; Decked is one of the co-investors
8/1/2023	Vintage Building	Ketchum		Community Development	0	15	\$12,000,000	None	In Progress	New mixed use building under construction; planned restaurant on ground floor and luxury owner unit on 2nd; seeking talented chef for concept and operations
8/1/2023	Quigley Canyon Subdivision	Hailey	Residential	Community Development	0	0	\$48,000,000	None	In Progress	Subdivision process for next stage build out at Quigley with 24+ residential higher end homes on individual parcels
9/1/2023	For Root	Ketchum	Restaurant	Start Up Business	0	4	\$100,000	None	In Progress	New concept restaurant taking space formerly occupied by Glow Café; member of building owners family doing retrofit for winter startup
9/1/2023	Pegg Group	Salt Lake City	Commercial	Community Development	0	60	\$60,000,000	None	In Progress	Update on project with developer; initial plan to demo old current structures on site postponed until spring 2024; have secured commercial debt but still building equity partnership
10/1/2023	4 Roots	Ketchum	Restaurant	Start Up Business	0	4	\$0	None	Closed Won	2nd outlet for Twin Falls based concept restaurant; owner and daughter commuting on a daily basis to ensure smooth operations; took over space of Hailey Coffee Co Ketchum which moved downvalley
11/1/2025	200 Main (Ricos)	Ketchum	Commercial	Community Development	0	3	\$18,000,000	None	In Progress	New mixed use building planned for former Rico's site at 200 Main Ketchum; project plans ground/basement restaurant with 6 market rental and 2 affordable rental units 2nd and luxury owners unit top floor; no variances requested; going to P&Z for design approval Dec 12
12/1/2023	FIS Alpine World Cup Finals	Ketchum	Sports	Business Attraction	0	6	\$5,000,000	None	In Progress	Tentative award of FIS World Cup Finals to SV for 2025/27/29. Closing WC event of season for top 25 men and women to occur March 13-23. Finalization of award would require FIS Congress approvals. Event will attract a large diverse international set of spectators and be broadcast on international TV