



City of Ketchum

PROCUREMENT MEMO

Meeting Date: March 12, 2026 Staff Member/Dept: Ramsy Hoehn/Street Department

Agenda Item: Recommendation to approve Purchase Order #26106

Recommended Motion:

I move to approve Purchase order #26106 for a not to exceed amount of \$83,109.88 with Idaho Traffic Safety Inc for paint striping, including crosswalks.

Summary of Procurement Process:

Table with 2 columns: Bidder, Bid Price. Rows include Idaho Traffic Safety Inc. (\$83,109.88) and Road Traffic Systems Inc. (\$93,489.56).

Table with 3 columns: Low Bid Contractor, Bid Price, Budget Account/Number. Row includes Idaho Traffic Safety Inc. (\$83,109.88, 01-4310-6950-40).

Background (if necessary):

- The City of Ketchum Street Department applies paint to City streets each spring as part of its normal state of good repair work. The work consists of repainting the existing street markings including crosswalks, bike path indicators, yellow and red curbs, turn arrows and handicap stencils.
The work typically starts at the end of April, and additional markings are added after chip seal.
Paint striping and crosswalk stenciling is included in the Streets Department budget and the Purchase Order is within the budgeted amount.
Due to staffing and equipment requirements involved in the paint striping and crosswalk stenciling work, the City of Ketchum has historically contracted out the work.

Sustainability Impact:

Water based paints are utilized.

Attachments:

- Purchase Order #26106
Award Letter
Idaho Traffic Safety Bid



CITY OF KETCHUM

PO BOX 2315 * 191 5TH ST. * KETCHUM, ID 83340
 Administration 208-726-3841 (fax) 208-726-8234

PURCHASE ORDER

BUDGETED ITEM? Yes No

PURCHASE ORDER - NUMBER: 26106

To: 2495 IDAHO TRAFFIC SAFETY INC 3400 E SUNNYSIDE RD IDAHO FALLS ID 83406-7723	Ship to: CITY OF KETCHUM PO BOX 2315 KETCHUM ID 83340
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P. O. Date	Created By	Requested By	Department	Req Number	Terms
02/23/2026	CCHING	CCHING			

Quantity	Description	Unit Price	Total
1.00	2026 Paint Striping 01-4310-6950	83,109.88	83,109.88
	SHIPPING & HANDLING		0.00
	TOTAL PO AMOUNT		83,109.88

 Authorized Signature



CITY OF KETCHUM

Trent Donat | City Clerk & Business Manager
direct: 208.806.7010 | office: 208.726.3841
tdonat@ketchumidaho.org
P.O. Box 2315, 191 5th Street West, Ketchum, ID 83340
ketchumidaho.org

February 20, 2026

Dear Bidder,

Notice of Intent to Award Contract: 2026 KETCHUM STREETS STRIPING & PAINTING

Thank you for your response to the above-referenced **Paint Striping Project for the City of Ketchum**.

This letter is to notify you that the City has reviewed all bids and are recommending the bid be awarded to the lowest responsive bidder, **Idaho Traffic Safety**.

This bid award will be presented at the March 12, 2026, City Council meeting for approval.

Thank you for your interest in meeting the needs of the City of Ketchum. Your participation in the process is appreciated.

Sincerely,

Trent Donat
City Clerk & Business Manager
City of Ketchum
tdonat@ketchumidaho.org
208.726.3841





Idaho Traffic Safety

3400 E Sunnyside Rd

Idaho Falls, ID 83406

208-522-4470

QUOTATION

Quote Date	Quote ID
2/10/2026	26000008

Valid Through: 3/12/2026

CITY OF KETCHUM

TRENT DONAT

P.O. BOX 2315

KETCHUM, ID 83340

Phone: 208-806-7010

Job Location:

CITY OF KETCHUM

KETCHUM

Quote Created By: DUSTIN SMITH

Email: TDONAT@KETCHUMIDAHO.ORG

Item Description	Price	UOM	Qty/Day	Days	Total Qty.	Total
Chip Seal						
4" YELLOW LINE, Parking Striping	\$0.25	PER LIN. FT	16654	1	16654	\$4,163.50
4" YELLOW LINE, DOUBLE	\$0.15	PER LIN. FT	3970	1	3970	\$595.50
6" FOG LINE	\$0.27	PER LIN. FT	1811	1	1811	\$488.97
White on Green	\$20.00	EACH	18	1	18	\$360.00
BIKE STENCIL	\$25.00	EACH	12	1	12	\$300.00
HC WHITE ON BLUE	\$45.00	EACH	2	1	2	\$90.00
TURN ARROW	\$20.00	EACH	24	1	24	\$480.00
SPEED BUMP CHEVRONS	\$55.00	EACH	2	1	2	\$110.00
12" TRANSVERSE	\$90.00	EACH	31	1	31	\$2,790.00
24" Straight bars, Approx. 8' x 65'	\$180.00	EACH	8	1	8	\$1,440.00
STOP BARS	\$55.00	EACH	28	1	28	\$1,540.00
MOBILIZATION	\$1,500.00	LUMP SUM	1	1	1	\$1,500.00
Items Before May 20th						
CROSSWALK - STENCIL	\$600.00	EACH	24	1	24	\$14,400.00
24" Straight Bars, Approx. 8' W x 65' L	\$180.00	EACH	30	1	30	\$5,400.00
CROSSWALK - 12" TRANSVERSE STYLE	\$90.00	EACH	126	1	126	\$11,340.00
DO NOT BLOCK 48" H LETTERS	\$50.00	EACH	8	1	8	\$400.00
CROSSWALK W/ DIAGONAL CROSSING	\$90.00	EACH	2	1	2	\$180.00
CENTER LANE STRIPING SUN VALLEY RD MAIN TO SPRUCE	\$0.15	PER LIN. FT	1100	1	1100	\$165.00
TURN ARROW	\$20.00	EACH	0	1	0	\$0.00
WHITE TURN LANE	\$0.25	PER LIN. FT	100	1	100	\$25.00
5 BAR TRIANGLE RD	\$25.00	EACH	16	1	16	\$400.00
5 BAR TRIANGLE BIKE PATH	\$20.00	EACH	27	1	27	\$540.00
BIKE SYMBOL - SMALL	\$25.00	EACH	0	1	0	\$0.00
LARGE X - ING FOR ROADWAY	\$25.00	EACH	19	1	19	\$475.00
6" WHITE LINE	\$0.27	PER LIN. FT	13569	1	13569	\$3,663.63
CAUTION STENCIL - BIKE PATH	\$20.00	EACH	37	1	37	\$740.00
SMALL SPEED LIMIT - BIKE PATH	\$35.00	EACH	55	1	55	\$1,925.00

Quote For: CITY OF KETCHUM - Quote ID: 26000008 (cont.)

STOP AHEAD	\$45.00	EACH	2	1	2	\$90.00
Items By June 1st						
YELLOW CURB	\$1.50	PER LIN. FT	200	1	200	\$300.00
RED CURB	\$1.85	PER LIN. FT	0	1	0	\$0.00
CENTER LANE STRIPING	\$0.15	PER LIN. FT	65146	1	65146	\$9,771.90
4" WHITE LINE EDGE	\$0.18	PER LIN. FT	9516	1	9516	\$1,712.88
STOP BARS - 24" X 12'	\$25.00	EACH	168	1	168	\$4,200.00
"STOP" SYMBOL 48"	\$25.00	EACH	10	1	10	\$250.00
PARKING LOT STRIPING 4" YELLOW	\$0.25	PER LIN. FT	10646	1	10646	\$2,661.50
HANDICAP STRIPING	\$45.00	EACH	38	1	38	\$1,710.00
TURN ARROW - ONLY	\$20.00	EACH	0	1	0	\$0.00
COMBINATION ARROWS	\$25.00	EACH	34	1	34	\$850.00
SPEED BUMP CHEVRONS	\$55.00	EACH	6	1	6	\$330.00
STRIPING YIELD - SMALL	\$45.00	EACH	2	1	2	\$90.00
8" WHITE FOG LINE	\$0.32	PER LIN. FT	850	1	850	\$272.00
SHARROWS - WHITE ON GREEN	\$20.00	EACH	68	1	68	\$1,360.00
SPEED BUMP PAINT	\$50.00	EACH	8	1	8	\$400.00
YIELD STENCIL	\$50.00	EACH	2	1	2	\$100.00
HAND / TRUCK MOBILIZATION	\$5,500.00	LUMP SUM	1	1	1	\$5,500.00

Note: The * indicates taxable items.

Public Works No# PWC-C12558-AA-4
Date to Do Business 1/1/80

LABOR	\$83,109.88
SUBTOTAL	\$83,109.88
QUOTE TOTAL	\$83,109.88

- Included:**
- All Prices are per application, if for example the bike path is required to be painted in May and then again after any chip seal that would be counted as 2 applications. With each item being billed as shown on each line item. This may include any paving projects that happen between paintings.
 - There will be an added Mobilization Fee of \$1,500.00 / request for any added trips not part of the original contract. Or if another contractor wipes out what we have painted and we must make a special trip to replace any striping not part of another contract.
 - This Price does not include ADA requirements.
 - All Scheduling requires a minimum of 48 - Hour Business Day notice.
 - a. Unless items are special order.
 - The Suggested subtotal price is NOT the final bill price.
 - a. If there is a discrepancy between the Unit Price and the extended Price. The Unit Price is always correct.

Quote For: CITY OF KETCHUM - Quote ID: 26000008 (cont.)

- Included:
 - Pavement Markings.
 - a. The price does not include painting of pipe bollards.
 - b. Price includes layout, striping, hatching, HC symbols, stencil work, and crosswalks.
 - c. Painting between September 30th and April 30th voids all paint warranty & incurs a cold weather painting fee of \$500.00.
 - d. We do not paint and/or lay thermoplastic on wet/dirty surfaces. Please insure dry/clean surface.
 - f. For truck painting: We will not paint when temperatures are below 40 degrees as it causes damage to our paint truck. Hand striping cannot be performed if the temperature is 35 or below.
 - g. Due to material shortages, paint for both the hand striping crew and the paint truck are in limited supply and applying paint to a new project may be delayed for those reasons.
 - h. Additional mob fees will be charged if job site is not ready for paint when requested by contractor.
 - Questions or Comments:
 - Dustin Smith (TCDS & TCS)
 Bid Estimator / Project Manager
 dsmith@idahotrafficsafety.com
 O: (208) 522-4470
 M: (208) 201-1904
 - Luke Mecham
 Striping, Sweeping, & Thermoplastic Super
 (208) 716-2924
 luke@idahotrafficsafety.com

Accepted By:

2/10/2026

DUSTIN SMITH
Idaho Traffic Safety

Date

Signature

Date

Print Name

Title

Company