



City of Ketchum

April 13, 2022

Mayor Bradshaw and City Councilors
City of Ketchum
Ketchum, Idaho

Mayor Bradshaw and City Councilors:

Recommendation To Approve Purchase Order #22085 for \$36,000.54 for Stryker Mechanical CPR devices

Recommendation and Summary

Staff is recommending the council Adopt the following Resolution:

"I move to approve purchase order #22085 in the amount of \$36,000.54 for and authorize the mayor to sign said purchase order."

The reasons for the recommendation are as follows:

- The frequency of EMS calls in Blaine County, and in Ketchum in particular, is increasing dramatically.
- These CPR devices will improve EMT and paramedic safety and should improve the probability of successful life-saving measures.
- A grant for \$25,000 was awarded from Idaho Health and Welfare for this purchase.

Introduction and History

Under our contract with Blaine County Ambulance District, the Ketchum Fire Department is responsible for the access, treatment and transports of all injured persons in the North portion of Blaine County. So far in 2022, we are experiencing record levels of EMS calls, and are currently 18% ahead of 2021. March 2022 was our busiest month ever, surpassing even our normal peaks in July and August of previous years.

Mechanical CPR devices replace EMTs in delivering chest compressions during CPR. While on scene of an incident, it is practical to perform CPR manually. During transport of a person in cardiac arrest, the effectiveness of manual CPR decreases significantly. The movement of a vehicle causes the rescuer to provide too little or too much pressure. Studies have shown a decrease in survivability from CPR in transport, compared to CPR in a static environment. Mechanical CPR devices have been shown to improve survivability during transport.

EMT's and paramedics are at an increased risk of injury during an ambulance transport when performing CPR. It is not possible to perform CPR and be restrained by safety belts. Use of a mechanical device allows the rescuers to be safely seated and belted during transport.

A grant of \$25,000 has been awarded toward this project by the Idaho Department of Health and Welfare. This grant, funded by license plate registrations, funds essential pre-hospital medical equipment.

Analysis

Bids were requested from 3 vendors for 2 products in this category. Analysis of the 2 products was conducted by EMS personnel as well as staff from St. Luke’s hospital system. The Stryker device was found to be preferred for best patient outcomes and the bid from Stryker direct sales was the lowest bid for that product.

Sustainability Impact

No impact.

Financial Impact

This unit was not included in our 2022 budget request. The City’s portion of funding would be drawn from funds remaining in the fire station bond.

Attachments

Purchase Order 22085
Stryker Quote QR10413612

Acceptance

Neil Bradshaw, Mayor
City of Ketchum



CITY OF KETCHUM
PO BOX 2315 * 480 EAST AVE. * KETCHUM, ID 83340
Administration 208-726-3841 (fax) 208-726-8234

PURCHASE ORDER
 BUDGETED ITEM? ___ Yes ___ No

PURCHASE ORDER - NUMBER: 22085

To: 5785 STRYKER MEDICAL PO BOX 93308 CHICAGO IL 60673	Ship to: CITY OF KETCHUM PO BOX 2315 KETCHUM ID 83340
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P. O. Date	Created By	Requested By	Department	Req Number	Terms
04/13/2022	bancona	bancona		0	

Quantity	Description	Unit Price	Total
1.00	MEDICAL EQUIPMENT 42-4800-7450	36,000.54	36,000.54
	SHIPPING & HANDLING		0.00
	TOTAL PO AMOUNT		36,000.54

 Authorized Signature



LUCAS 3.1 - August 2021

Quote Number: 10413636

Remit to: **Stryker Medical**

Version: 1

P.O. Box 93308

Chicago, IL 60673-3308

Prepared For: KETCHUM FIRE DEPT

Rep: Annie Hofman

Attn:

Email: annie.hofman@stryker.com

Phone Number:

Mobile: (406) 214-9548

Quote Date: 03/16/2022

Expiration Date: 03/31/2022

Delivery Address

Name: KETCHUM FIRE DEPT

Account #: 1339662

Address: 480 E AVENUE N REAR

KETCHUM

Idaho 83340

End User - Shipping - Billing

Name: KETCHUM FIRE DEPT

Account #: 1339662

Address: 480 E AVENUE N REAR

KETCHUM

Idaho 83340

Bill To Account

Name: BLAINE COUNTY IDAHO

Account #: 1515887

Address: 206 S 1ST AVE STE 200

HAILEY

Idaho 83333-8429

Equipment Products:

#	Product	Description	Qty	Sell Price	Total
1.0	99576-000063	LUCAS 3, v3.1 Chest Compression System, Includes Hard Shell Case, Slim Back Plate, (2) Patient Straps, (1) Stabilization Strap, (2) Suction Cups, (1) Rechargeable Battery and Instructions for use With Each Device	2	\$13,445.80	\$26,891.60
2.0	11576-000060	LUCAS Desk-Top Battery Charger	2	\$1,012.70	\$2,025.40
3.0	11576-000071	LUCAS External Power Supply	2	\$320.62	\$641.24
4.0	11576-000080	LUCAS 3 Battery - Dark Grey - Rechargeable LiPo	2	\$619.10	\$1,238.20
5.0	11576-000047	LUCAS Disposable Suction Cup (12 pack)	1	\$430.50	\$430.50
Equipment Total:					\$31,226.94

ProCare Products:

#	Product	Description	Years	Qty	Sell Price	Total
6.1	78000020	ProCare LUCAS Prevent Service: Annual onsite preventive maintenance inspection and unlimited repairs including parts, labor and travel with battery coverage for LUCAS 3, v3.1 Chest Compression System, Includes Hard Shell Case, Slim Back Plate, (2) Patient Straps, (1) Stabilization Strap, (2) Suction Cups, (1) Rechargeable Battery and Instructions for use With Each Device	2	2	\$2,386.80	\$4,773.60
ProCare Total:						\$4,773.60



LUCAS 3.1 - August 2021

Quote Number: 10413636

Version: 1

Prepared For: KETCHUM FIRE DEPT

Attn:

Quote Date: 03/16/2022

Expiration Date: 03/31/2022

Remit to:

Stryker Medical

P.O. Box 93308

Chicago, IL 60673-3308

Rep:

Annie Hofman

Email:

annie.hofman@stryker.com

Phone Number:

Mobile:

(406) 214-9548

Price Totals:

Grand Total:	\$36,000.54
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Comments:

Prices: In effect for 90 days

Terms: Net 30 Days

Contact your local Sales Representative for more information about our flexible payment options.

Capital Terms and Conditions:

Deal Consummation: This is a quote and not a commitment. This quote is subject to final credit, pricing, and documentation approval. Legal documentation must be signed before your equipment can be delivered. Documentation will be provided upon completion of our review process and your selection of a payment schedule. Confidentiality Notice: Recipient will not disclose to any third party the terms of this quote or any other information, including any pricing or discounts, offered to be provided by Stryker to Recipient in connection with this quote, without Stryker's prior written approval, except as may be requested by law or by lawful order of any applicable government agency. A copy of Stryker Medical's Acute Care capital terms and conditions can be found at https://techweb.stryker.com/Terms_Conditions/index.html. A copy of Stryker Medical's Emergency Care capital terms and conditions can be found at <https://www.strykeremergencycare.com/terms>.