



City of Ketchum
City Hall

April 5, 2021

Mayor Bradshaw and City Councilors
City of Ketchum
Ketchum, ID 83340

Mayor Bradshaw and City Councilors:

**Recommendation to approve Purchase Order 20598
For Paint Striping**

Recommendation and Summary

Staff is recommending the council approve Purchase Order 20598 with Idaho Traffic Safety for paint striping and adopt the following motion:

"I move to approve Purchase Order # 20598 for \$55,631.93 with the option to include Continental crosswalks (not to exceed an additional \$10,000.00) with Idaho Traffic Safety and authorize the Mayor to sign PO #20598

The reasons for the recommendation are as follows:

- MUTCD (Manual for Uniform Traffic Control Devices) requires paint markings to be visible and not faded.
- The City of Ketchum does not have resources to perform the work in-house and a competitive procurement was conducted in accordance with State Statute and City Policy.

Introduction and History

The City of Ketchum Streets and Facilities Maintenance Department applies paint to City streets each spring as part of its normal state of good repair work. The work consists of repainting the existing street markings including: crosswalks, handicap stalls, fog lines, center lines, parking lines, stop bars, turn arrows, and Bike Path indicators. The work typically starts at end of April and additional markings are added over new chip seal later in the season.

Analysis

Because of the staffing and equipment requirements involved in the paint striping work, the City of Ketchum has historically contracted out the work. So, on March 13, 2021, the City of Ketchum released an Invitation for Bids (IFB) publicly on its website and also sent the bid documents to known paint striping contractors. On March 16, 2021, two bids were received from one contractor by the City of Ketchum as summarized below:

Contractor	Bid Amount
Idaho Traffic Safety (original bid)	\$55,631.93
Idaho Traffic Safety (alternative bid)	\$80,741.93

The bid was deemed responsive and responsible by staff and the only bidder, Idaho Traffic Safety, is being recommended for award by City Council. The Street Department would like to experiment with Continental Crosswalks on some of our main roadways to potentially increase pedestrian safety. See attached description.

Financial Impact

Paint striping is included in the Streets Division budget and the PO is within the budgeted amount.

Sustainability

There are no electric paint machines in production at this time. We have also been using water base paints for many years now.

Attachments

- Attachment A: Purchase Order 20598
- Idaho Traffic Safety Bids
- Crosswalk Description

Brian Christiansen
Director of Streets and Facilities



City of Ketchum
City Hall

Purchase Order

Number: 20598
Date: 4/05/2021

Vendor: Idaho Traffic Safety
3400 East Sunnyside Rd.
Idaho Falls, ID 83406-7723

Quote Ref:

Quantity	Item # / SKU	Description	Item Cost	Total Cost
1	Paint Striping	See attached bid document (original bid)		\$55,631.93
1		Alternate Bid Continental Crosswalks (not to exceed an additional \$10,000.00)		\$10,000.00
Total				\$65,631.93

The City of Ketchum is a tax-exempt political subdivision of the State of Idaho.

Please confirm this City of Ketchum Purchase Order with Shellie Rubel, Interim Treasurer, at finance@ketchumidaho.org or (208) 726-3841.

Please Ship Above Listed Items to:

City of Ketchum
Attn: Brian Christiansen
480 East Avenue N
PO Box 2315
Ketchum, ID 83340

Order Submitted By:

Brian Christiansen
Director of Streets & Facilities

Attn. Brian Christiansen

Original Bid

Job Name City of Ketchum (Road and City Striping.) Fax 208.726.7836 March 9,2021

Item	Description	Quantities	Price/ unit	Extended
1.	Crosswalks, 24" Straight bars, approx 8' wide, approx 65' long.	201 ea	\$75.00	\$15,075.00
2.	Do Not Block 48" tall letters Paint	8 each	\$50.00	\$400.00
3.	Crosswalks with Diagonal Crossing Paint	2 each	\$90.00	\$180.00
	Additional bike Path Work			
3.	5 bar triangle Road Paint	15 each	\$25.00	\$375.00
4.	5 bar triangle Bike Path Paint	23 each	\$20.00	\$460.00
5.	Small bike Stencil for bike path Paint	12 each	\$25.00	\$300.00
6.	Large bike stencil for road Paint	0 each	\$20.00	\$0.00
7.	Large X-ing Paint	19 each	\$25.00	\$475.00
8.	8" fog line Paint	1200 lf	\$0.30	\$360.00
9.	Caution for Bike lane Paint	23 ea	\$21.00	\$483.00
10.	Small Speed Limit sign for Bike Lane Paint	52 ea	\$38.00	\$1,976.00
11.	Stop Ahead Paint	1 ea.	\$45.00	\$45.00
	Items 1-11 need to be completed by May 20 th			\$20,129.00
12.	Yellow Curb Misc As directed Paint	200 lf	\$0.68 / lf	\$136.00
13.	Red Curb Misc	2,702.5 lf	\$1.85 / lf	\$4,999.63
14.	Centerline The centerline striping price is per lf of paint applied not per linear foot of double yellow applied.	58,508 lf	\$0.115	\$6,728.42
15.	Edge line Striping 4"-White Paint	9,416 lf	\$0.18	\$1,694.88
16.	Parking stripes Paint	27,300 lf	\$0.28	\$7,644.00
17.	Stop bars Paint	168 each	\$25.00	\$4,200.00
18.	Stop stencil 48" tall Paint	10 each	\$25.00	\$250.00
19.	Handicap symbols White on blue Paint	40 each	\$45.00	\$1,800.00
20.	Turn arrows Paint	4 each	\$20.00	\$80.00
21.	Combo Straight & Curve arrows Paint	30 each	\$25.00	\$750.00
22.	Fogline Striping 8" White Paint	0 lf	\$0.32	\$0.00
23.	Sharrow's Paint	41 ea.	\$20.00	\$820.00
24.	Chevron's Painted on Speed Bumps Paint	8 ea.	\$50.00	\$400.00
25.	Mobilization Note 2	1 ls	\$6,000.00	\$6,000.00
	Items 12 - 25 need to be completed by June 1 st		Total items 11 - 21	\$35,502.93
	Extension (If there is a discrepancy between the unit price and the extension the unit price is the correct price.)		Project Total	\$55,631.93

Attn. Brian Christiansen

Alternative Bid

Job Name City of Ketchum (Road and City Striping.) Fax 208.726.7836 March 9,2021

Item	Description	Quantities	Price/ unit	Extended
1.	Crosswalks, 24" Straight bars, approx 8' wide, approx 65' long. Note 3	201 ea	\$185.00	\$37,185.00
2.	Do Not Block 48" tall letters Paint	8 each	\$50.00	\$400.00
3.	Crosswalks with Diagonal Crossing Paint	2 each	\$90.00	\$180.00
	Additional bike Path Work			
3.	5 bar triangle Road Paint	15 each	\$25.00	\$375.00
4.	5 bar triangle Bike Path Paint	23 each	\$20.00	\$460.00
5.	Small bike Stencil for bike path Paint	12 each	\$25.00	\$300.00
6.	Large bike stencil for road Paint	0 each	\$20.00	\$0.00
7.	Large X-ing Paint	19 each	\$25.00	\$475.00
8.	8" fog line Paint	1200 lf	\$0.30	\$360.00
9.	Caution for Bike lane Paint	23 ea	\$21.00	\$483.00
10.	Small Speed Limit sign for Bike Lane Paint	52 ea	\$38.00	\$1,976.00
11.	Stop Ahead Paint	1 ea.	\$45.00	\$45.00
	Items 1-11 need to be completed by May 20 th			\$42,239.00
12.	Yellow Curb Misc As directed Paint	200 lf	\$0.68 / lf	\$136.00
13.	Red Curb Misc Paint	2,702.5 lf	\$1.85 / lf	\$4,999.63
14.	Centerline The centerline striping price is per lf of paint applied not per linear foot of double yellow applied.	58,508 lf	\$0.115	\$6,728.42
15.	Edge line Striping 4"-White Paint	9,416 lf	\$0.18	\$1,694.88
16.	Parking stripes Paint	27,300 lf	\$0.28	\$7,644.00
17.	Stop bars Paint	168 each	\$25.00	\$4,200.00
18.	Stop stencil 48" tall Paint	10 each	\$25.00	\$250.00
19.	Handicap symbols White on blue Paint	40 each	\$45.00	\$1,800.00
20.	Turn arrows Paint	4 each	\$20.00	\$80.00
21.	Combo Straight & Curve arrows Paint	30 each	\$25.00	\$750.00
22.	Fogline Striping 8" White Paint	0 lf	\$0.32	\$0.00
23.	Sharrow's Paint	41 ea.	\$20.00	\$820.00
24.	Chevron's Painted on Speed Bumps Paint	8 ea.	\$50.00	\$400.00
25.	Mobilization Note 2 & 3	1 ls	\$9,000.00	\$9,000.00
	Items 12 - 23 need to be completed by June 1 st		Total items 11 - 21	\$38,502.93
	Extension (If there is a discrepancy between the unit price and the extension the unit price is the correct price.)		Project Total	\$80,741.93

Note 1 All prices are "per application". If the bike bath is requested to be painted in May and then again after the seal coat that would be 2 applications with each being paid for at the above prices. This also includes repaving projects.

Note 2 There is an extra \$1,500.00 mob fee / extra trip.

Note 3 The changing of the of the crosswalks, changes the amount of work put into them. Instead of 1 person doing the work, now we will need 3 people. More labor costs into each crosswalk and longer days to get said work done.

City of Ketchum (Road and City Striping.) Fax 208.726.7836 March 9, 2021

Again this year, Thank you for giving us the opportunity to bid and as always we look forward to working with you and your staff and making your town beautiful.

Questions or Comments,

Dustin Smith
Bid Estimator
Parking Lot Estimator
(208) 522-4470
dsmith@idahotrafficsafety.com

Luke Mecham
208-716-2924
Painting Scheduler
luke@idahotrafficsafety.com

Agreement:

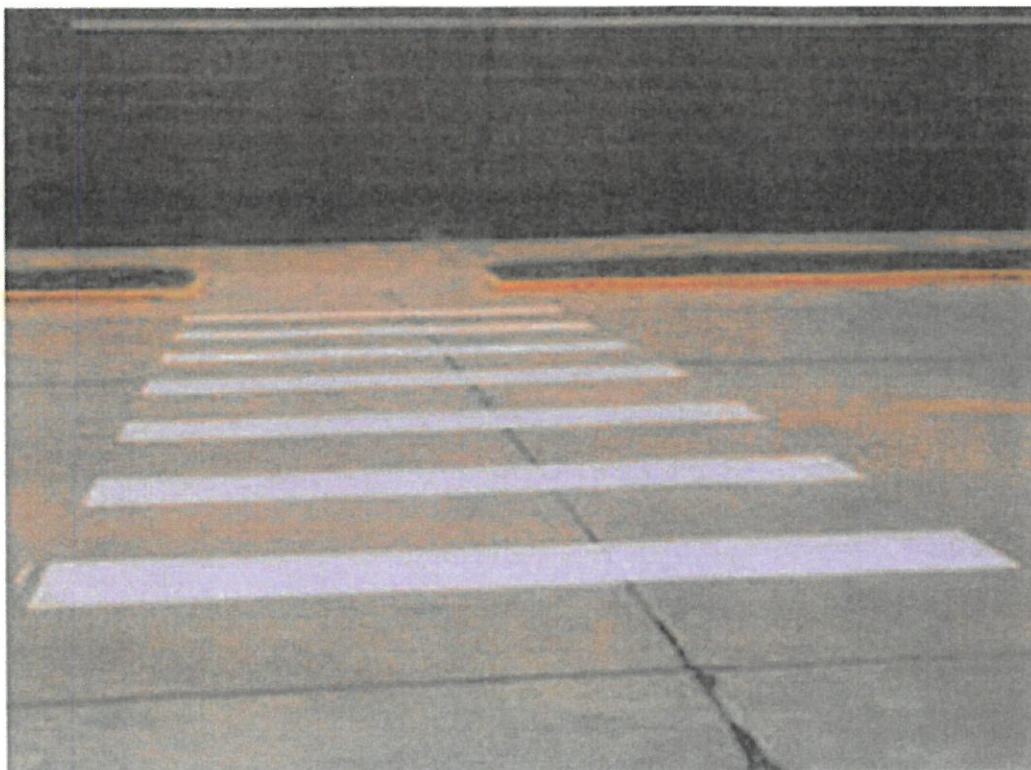
Job Title: _____ Date: _____

Print Name: _____ Signature: _____

CROSSWALK DESCRIPTIONS:



The picture above is the high visibility Ladder type crosswalk which we currently use.



Above is the high visibility Continental type crosswalk we want to try.