



City of Ketchum

PROCUREMENT MEMO

Meeting Date: September 18, 2023 Staff Member/Dept: Gio Tognoni/Water Division

Agenda Item: Recommendation to Approve Purchase Order #24001

Recommended Motion:

I move to approve Purchase Order #24001 for a not to exceed amount of \$37,088.77 for the Purchase of a Ditch Witch Hydrovac system with Trailer.

Summary of Procurement Process:

Bidder	Bid Price
Ditch Witch of the Rockies	\$37,088.77
Vermeer Mountain West	\$36,560.00
Cate Equipment Co.	\$39,647.00

Low Bid Contractor	Bid Price	Budget Account/Number
Ditch Witch of the Rockies	\$37,088.77	64-4340-7601

Background (if necessary):

- Planned and budgeted for in FY24
- Even though Ditch Witch doesn't have the lowest quoted price they are the most reliable. We contacted a handful of utility companies that use these types of Hydrovac Systems and they all said to go with Ditch Witch, they are ahead of the class, reliable, durable and you can't beat the service the company provides.
- The purchase of the HydroVac system will allow us to keep up on valve maintenance by cleaning all the mud, water and sand out the valve boxes that usually is done with a shop vac. We will be able to do small hydro excavations to repair broken meter vaults and service shut off valves.
- Overall this will be a huge game changer in our maintenance routine.

Sustainability Impact:

None OR state impact here:

Attachments:

- Ditch Witch Quote
- Purchase Order #24001

3. Vermeer Quote

4. Cate Equipment Quote



Ditch Witch
of the Rockies

DITCH WITCH OF THE ROCKIES
6130 E HUNT AVE
NAMPA, ID 83687-8317
+1 208-376-8394
<https://www.facebook.com/ditchwitchrockies/>
United States

City of Ketchum
191 5th St W
Ketchum, ID 83340
United States

Date **08/29/2023**
Quote 84552
Valid Until 09/28/23
Account 100198842

Prepared by:
Silas Farris
208-941-0379
silasf@ditchwitchrockies.com

EQUIPMENT QUOTE

Product	Description	Qty	Unit Price	Line Total
FX20B	FX20B <ul style="list-style-type: none"> • Debris Tank: 150 Gallon • Hydraulic Oil: Standard • Color: Standard • Water Tank: 80 Gallons 	1	\$ 34,388.45	\$ 34,388.45
025-1020	S4S TRAILER ASS'Y (NON-CAD BOM)	1	\$ 6,228.40	\$ 6,228.40
205-498	LUNETTE (3")	1	\$ 137.84	\$ 137.84
190-2507	PROSPECTOR ASSEMBLY, W/48" LANCE,#3 NOZZ	1	\$ 454.28	\$ 454.28

Equipment Subtotal	\$41,208.97
Municipal discount	\$-4,120.90
Sales Tax	\$2,967.04
Quote Total	\$40,055.11

Total w/o Tax: 37,088.07



CITY OF KETCHUM
 PO BOX 2315 * 191 5TH ST. * KETCHUM, ID 83340
 Administration 208-726-3841 (fax) 208-726-8234

PURCHASE ORDER
 BUDGETED ITEM? Yes No

PURCHASE ORDER - NUMBER: 24001

To: 6077 DITCH WITCH OF THE ROCKIES 6130 E HUNT AVE NAMPA ID 83687-8317	Ship to: CITY OF KETCHUM PO BOX 2315 KETCHUM ID 83340
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P. O. Date	Created By	Requested By	Department	Req Number	Terms
09/11/2023	Shellie	Shellie		0	

Quantity	Description	Unit Price	Total
1.00	FX HYDROVAC SYSTEM W TRAILER 64-4340-7601	37,088.07	37,088.07
	SHIPPING & HANDLING		0.00
	TOTAL PO AMOUNT		37,088.07

 Authorized Signature



Vermeer[®] Mountain West

Quote Number 00014103
 Quote Date 4/10/2023
 Expiration Date 5/10/2023

Prepared By Shane Brown
 Email shane.brown@vermeemw.com
 Phone 2089949657
 Address 6434 West Gowen Road
 Boise, ID 83709
 United States

Address Information

Bill To Name	City of Ketchum, Idaho	Ship To Name	City of Ketchum, Idaho
Bill To	191 5th Street West Ketchum, ID 83340 United States	Ship To	191 5th Street West Ketchum, ID 83340 United States

Quote Line Items

Product	Line Item Description	Quantity
ECO251001 (ECO25-100)	ECO25-100 GALLON SPOIL, W/ 50 GAL WATER TANK	1.00
ECO255680 (ECO25-100)	ECO25-100 W/ SPOIL CHUTE	1.00

Additional Tax

Additional Tax \$0.00

Additional Comments

Equipment Transport Fees are charged from the manufacturer and is NON NEGOTIABLE

Terms

Customer Signature: _____	Subtotal	\$27,610.00
Vermeer Signature: _____	Factory FRT & Prep	\$2,450.00
	Sales Tax	\$0.00
	PURCHASE TOTAL	\$30,060.00
	Net Payable	\$30,060.00

w/Trailer add \$6,500

Total: \$36,560.00

Terms and Conditions

The new equipment warranty for Vermeer Industrial Products is attached to this Sales Order and is part of this contract. Please read it carefully before signing. No express warranty is made unless identified on this Sales Order. YOUR RIGHTS AND REMEDIES PERTAINING TO THIS PURCHASE ARE LIMITED AS INDICATED ON BOTH SIDES OF THIS PURCHASE ORDER. WHERE PERMITTED BY LAW, NO IMPLIED WARRANTY OF MERCHANTABILITY OR FITNESS IS MADE.



CATE EQUIPMENT COMPANY

CONSTRUCTION, MINING, INDUSTRIAL EQUIPMENT

2055 PIONEER ROAD · P.O. BOX 27073
PHONE (801) 973-2900 · FAX (801) 973-2940
SALT LAKE CITY, UTAH 84127

Date: 4/12/23

Offer Expiration Date: 5/12/23

To: City of Ketchum
P.O. Box 2315
191 5th St. W.
Ketchum, ID 83340-2315
Attn: Gio Tognoni
(208) 726-7825
gtognoni@ketchumidaho.org

From: Scott Kearl, Territory Manager

Re: Ring-O-Matic Offer(s)

Cate Equipment Company is pleased to offer you the following equipment for your review and consideration, all existing terms & conditions to apply. Prices are subject to change without notice – a steel surcharge may apply for new equipment purchases. All equipment is subject to prior sale & availability. All offers are subject to State and Federal taxes where applicable. All freight is F.O.B. Salt Lake City, UT unless otherwise stated.

New:

One (1) each Ring-O-Matic model; FT150, New 2023 model from the factory, see spec sheet for details:

PURCHASE PRICE: SOURCEWELL PRICE \$ 30,467.00
FREIGHT: F.O.B. POCATELLO, ID

Options:

- Viper 2-in-1 Pothole Excavator. Sourcewell Price: \$2,035.00
- Trailer Option. Sourcewell Price: \$4,645.00

*Total w/options & Freight: \$ 39,647.00
Prep*

Freight and Prep: \$2,500.00

We appreciate this opportunity to gain your business. Please contact us should you have any additional questions.

Sincerely,

Scott Kearl



SALES

RENTALS

PARTS

SERVICE

