



City of Ketchum

### PROCUREMENT MEMO

Meeting Date:  Staff Member/Dept:

Agenda Item:

**Recommended Motion:**

I move to approve Purchase Order #24002 for a not to exceed amount of \$53,972.00 for the purchase of a Chevy Silverado 2500HD Work Truck through Con Paulos.

**Summary of Procurement Process:**

Bidder	Bid Price
Con Paulos	\$53,972.00
Mountain Home Auto Ranch	\$X No Response
Young Motors	\$X No Response
Kendall Motors	\$X No Response

Low Bid Contractor	Bid Price	Budget Account/Number
Con Paulos	\$53,972.00	64-4340-7501

**Background (if necessary):**

- The Purchase of the Work Truck was planned and budgeted for in FY24 budget
- Price of the work truck includes a Utility flatbed pre-installed by dealer
- This is the final Vehicle purchase in replacing our old work truck fleet.

**Sustainability Impact:**

None OR state impact here:

**Attachments:**

1. Con Paulos Quote
2. Purchase Order #24002
3. Email Stating my communication with other dealers requesting Quotes



## Con Paulos Chevrolet

Bob Sneed, Fleet Sales Manager | 208-324-3900 | robert.sneed@conpaulos.com

# City of Ketchum

Prepared For: Gio Tognoni

Vehicle: [Fleet] 2024 Chevrolet Silverado 2500HD (CK20953) 4WD Double Cab 162" Work Truck





# Con Paulos Chevrolet

Bob Sneed, Fleet Sales Manager | 208-324-3900 | robert.sneed@conpaulos.com

Vehicle: [Fleet] 2024 Chevrolet Silverado 2500HD (CK20953) 4WD Double Cab 162" Work Truck ( Complete )

## Quote Worksheet

	<b>MSRP</b>
Base Price	\$49,100.00
Dest Charge	\$1,995.00
Total Options	\$1,233.00
<b>Subtotal</b>	<b>\$52,328.00</b>
Doc Fee	\$399.00
Hillsboro SLT Flatbed	\$3,945.00
GM Gov't Bid Assistance	(\$2,700.00)
<b>Subtotal Pre-Tax Adjustments</b>	<b>\$1,644.00</b>
Less Customer Discount	\$0.00
<b>Subtotal Discount</b>	<b>\$0.00</b>
Trade-In	\$0.00
<b>Subtotal Trade-In</b>	<b>\$0.00</b>
<b>Taxable Price</b>	<b>\$53,972.00</b>
Sales Tax	\$0.00
<b>Subtotal Taxes</b>	<b>\$0.00</b>
<b>Subtotal Post-Tax Adjustments</b>	<b>\$0.00</b>
<b>Total Sales Price</b>	<b>\$53,972.00</b>

\_\_\_\_\_  
Dealer Signature / Date

\_\_\_\_\_  
Customer Signature / Date

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**CITY OF KETCHUM**  
 PO BOX 2315 \* 191 5TH ST. \* KETCHUM, ID 83340  
 Administration 208-726-3841 (fax) 208-726-8234

**PURCHASE ORDER**  
 BUDGETED ITEM? \_\_\_ Yes \_\_\_ No

**PURCHASE ORDER - NUMBER: 24002**

<b>To:</b> 5948 CON PAULOS INC PO BOX 483 251 E FRONTAGE RD S JEROME ID 83338	<b>Ship to:</b> CITY OF KETCHUM PO BOX 2315 KETCHUM ID 83340
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P. O. Date	Created By	Requested By	Department	Req Number	Terms
09/11/2023	Shellie	Shellie		0	

Quantity	Description	Unit Price	Total
1.00	2024 CHEVY SILVERADO 2500 HD DOUBLE C 64-4340-7501	53,972.00	53,972.00
	SHIPPING & HANDLING		0.00
	TOTAL PO AMOUNT		53,972.00

\_\_\_\_\_  
 Authorized Signature

## Giovanni Tognoni

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**From:** Giovanni Tognoni  
**Sent:** Wednesday, September 13, 2023 7:49 AM  
**To:** Giovanni Tognoni  
**Cc:** Trent Donat  
**Subject:** 2024 work Truck Quotes

To whom it may concern,

Over the last month I have tried soliciting quotes for new work truck for the Water Dept. I have reached out to four different dealers in Southern Idaho and only had One of them respond with a Quote and not only just for us but got us one for the Waste Water Dept also. Here is the list of Dealers contacted and their responses.

**Con Paulos (Jerome)**- Called once and they sent over 2 quotes (1) Water Dept. (1) Wastewater same day.  
**Mountain Home Auto Ranch**- Called 6 times and They never followed through with getting us a Quote.  
**Young Motors (Burley)**- Called 8 Times and they never followed through with getting us a Quote.  
**Kendall Motors ( Boise)**- Called 6 times and they never followed through with getting us a Quote.

So with the lack of interest from the other Dealers, we are going to do business Con Paulos out of Jerome since they our Hungry and want to do business with us.

Gio Tognoni

### **GIO TOGNONI | CITY OF KETCHUM**

Water Utilities Supervisor

P.O. Box 2315 | 110 River Ranch Rd. | Ketchum, ID 83340

o: 208.726.7825

c: 208.720.7978

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