



City of Ketchum

CITY COUNCIL MEETING AGENDA MEMO

Meeting Date: Staff Member/Dept:

Agenda Item:

Recommended Motion:

Reasons for Recommendation:

- The primary reason for the City to enter this contract is to support the FSAC's and Sawtooth Avalanche Center's (SAC) shared mission to save lives by reducing avalanche risk to people recreating, working, and traveling on and around the Sawtooth National Forest.
- The funding was approved in the FY23 adopted budget.

Policy Analysis and Background (non-consent items only):

Sustainability Impact:

Financial Impact:

<input type="text" value="None OR Adequate funds exist in account:"/>	<input type="text" value="The cost for services is \$5,000 for the year and funding will be allocated from the Local Option Tax Account within the approved FY24 budget."/>
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Attachments:

1. Proposed Contract #24009

CONTRACT FOR SERVICES 24009

THIS AGREEMENT, made and entered into this 2nd day of October 2023, by and between the CITY OF KETCHUM, IDAHO, (hereinafter referred to as "the City") and the FRIENDS OF THE SAWTOOTH NATIONAL FOREST AVALANCHE CENTER, an Idaho nonprofit corporation with an IRS 501 (c)(3) designation, (hereinafter referred to as "FSAC").

FINDINGS

1. Ketchum is a municipal corporation duly organized and existing under the laws of the State of Idaho.
2. FSAC is an Idaho non-profit organization with an IRS 501(c)(3) designation engaged in the business of supporting the Sawtooth Avalanche Center's mission of promoting life-saving avalanche safety information, education and outreach.
3. Ketchum is a destination resort city as defined by Idaho Code § 50-1044 as it derives a major portion of its economic wellbeing from businesses catering to the recreational needs and meeting the needs of people traveling to the Sun Valley area. As a resort city, Ketchum is eligible to and does collect a local option non-property tax.
4. Pursuant to Idaho Code § 50-301 and § 50-302, Ketchum is empowered to enter into contracts and take such steps as are reasonably necessary to maintain the peace, good government and welfare of the City and its trade, commerce and industry. Accordingly, Ketchum has the power as conferred by the State of Idaho, to provide directly for certain promotional activities to enhance the trade, commerce, industry, and economic well-being of the City.
5. The primary reason for the City to enter this contract is to support the FSAC's and Sawtooth Avalanche Center's (SAC) shared mission to save lives by reducing avalanche risk to people recreating, working and traveling on and around the Sawtooth National Forest. The City's contribution will fund the Daily Avalanche Forecasts – a critical tool for sharing avalanche and weather information with the local and tourist winter recreation community and with the professional and business community such as Blaine County Search and Rescue, law enforcement and fire departments.
6. Ketchum has committed \$5,000 towards this contract for services in the FY24 budget.
7. FSAC desires to enter into an agreement with Ketchum to provide services identified in Attachment A.

NOW, THEREFORE, in consideration of the mutual promises and agreements set forth herein, it is agreed by and between the City and the FSAC as follows:

1. **SERVICES RECEIVED.** FSAC agrees to provide those services identified in Attachment A as an independent contractor. FSAC agrees that it shall provide, at its sole expense, all costs of labor, materials, supplies, business overhead and financial expenses, liability insurance, fidelity bonds, and all necessary equipment and facilities required to provide the services as set forth in this Agreement.
2. **TERM.** The term of this Agreement shall commence October 1, 2023 and shall terminate on the 30th day of September 2024.

3. **CONSIDERATION.** In consideration for providing the services described in Attachment A, the City agrees to pay to FSAC the total sum of FIVE THOUSAND DOLLARS payable in agreed one lump sum. FSAC will provide the City an invoice; the City shall pay FSAC the amount set forth in such invoice no later than thirty (30) days after the date of such invoice.

4. **REPORTING.** FSAC agrees to report to the Ketchum City Council via an annual report.

5. **TERMINATION.** The City may terminate this Contract with 120 days written notice to FSAC with or without cause. The City reserves the right to request an independent audit under the provisions herein upon termination, and such audit obligation and cost on the part of FSAC shall survive any termination of this Contract.

6. **EQUAL EMPLOYMENT OPPORTUNITY.** FSAC covenants that it shall not discriminate against any employee, volunteer, or applicant for employment because of race, religion, color, sex, or national origin.

7. **INDEPENDENT CONTRACTOR STATUS.** The parties acknowledge and agree that FSAC shall provide its services for the fee specified herein in the status of independent contractor, and not as an employee of the City. FSAC shall create, direct, and control its own means and methods of performing this Agreement. FSAC and its agents, members, employees, and volunteers, shall not accrue leave, retirement, insurance, bonding, or any other benefit afforded to employees of the City. The sole interest and responsibility of the City under this Agreement is to assure itself that the services covered by this Agreement shall be performed and rendered by FSAC in a competent, efficient and satisfactory manner.

8. **HOLD HARMLESS AGREEMENT.** Any contractual obligation entered into or assumed by FSAC, or any liability incurred by reason of personal injury and/or property damage in connection with or arising out of FSAC's obligations pursuant to this Agreement shall be the sole responsibility of FSAC, and FSAC covenants and agrees to indemnify and hold the City harmless from any and all claims or causes of action arising out of FSAC's activities and obligations as set forth hereinabove, including, but not limited to, personal injury, property damage, and employee complaints.

9. **NON-ASSIGNMENT.** This Agreement may not be assigned by or transferred by FSAC, in whole or in part, without the prior written consent of the City.

10. **DISPUTES:** In the event that a dispute arises between the City and FSAC regarding application or interpretation of any provision of this Agreement, the aggrieved party shall promptly notify the other party to this Agreement of the dispute within ten (10) days after such dispute arises. If the parties shall have failed to resolve the dispute within thirty (30) days after delivery of such notice, the parties agree to first endeavor to seek to settle the dispute in an amicable manner by non-binding mediation before resorting to litigation. Should the parties be unable to resolve the dispute to their mutual satisfaction within thirty (30) days after such completion of mediation, each party shall have the right to pursue any rights or remedies it may have at law or in equity.

11. **MISCELLANEOUS PROVISIONS.**

- a. Paragraph Headings. The headings in this Agreement are inserted for convenience and identification only and are in no way intended to describe, interpret, define or limit the scope, extent or intent of this Agreement or any of the provisions of the Agreement.

- b. Provisions Severable. Every provision of this Agreement is intended to be severable. If any term or provision hereof is illegal or invalid for any reason whatsoever, such illegality or invalidity shall not affect the validity of the remainder of the Agreement.
- c. Rights and Remedies are Cumulative. The rights and remedies provided by this Agreement are cumulative and the use of any one right or remedy by any party shall not preclude nor waive its rights to use any or all other remedies. Any rights provided to the parties under this Agreement are given in addition to any other rights the parties may have by law, statute, ordinance or otherwise.
- d. Successor and Assigns. This Agreement and the terms and provision hereof shall inure to the benefit of and be binding upon the heirs, personal representatives, successors and assigns of the parties hereto.
- e. Entire Agreement. This Agreement contains the entire agreement between the parties respecting the matters herein set forth and supersedes all prior agreements between the parties hereto respecting such matters.
- f. Governing Law. This Agreement shall be construed in accordance with the laws of the State of Idaho. Venue shall be in Blaine County, Idaho.
- g. Preparation of Agreement. No presumption shall exist in favor of or against any party to this Agreement as a result of the drafting and preparation of the document.
- h. No Waiver. No waiver of any breach by either party of the terms of this Agreement shall be deemed a waiver of any subsequent breach of the agreement.
- i. Amendment. No amendment of this Agreement shall be effective unless the amendment is in writing, signed by each of the parties.
- j. Notices. Notices hereunder shall be by personal delivery or US Mail Certified/Return Receipt and shall be deemed effective upon such personal delivery or two (2) business days after mailing, whichever is later. Notices shall be provided as follows:

a. City: City Administrator
City of Ketchum
P.O. Box 2315
Ketchum, ID 83340

b. Consultant: Friends of the Sawtooth Avalanche Center
PO Box 2669
Ketchum, ID 83340

IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the date first set forth above.

CITY OF KETCHUM, IDAHO

FRIENDS OF THE SAWOOTH AVALANCHE CENTER

By: _____
Neil Bradshaw
Mayor

By:  _____
Dawn Bird
Executive Director

ATTEST:

Trent Donat
City Clerk



CITY OF KETCHUM
 PO BOX 2315 * 191 5TH ST. * KETCHUM, ID 83340
 Administration 208-726-3841 (fax) 208-726-8234

PURCHASE ORDER
 BUDGETED ITEM? ___ Yes ___ No

PURCHASE ORDER - NUMBER: 24009

To: 2134 FRIENDS OF SAWTOOTH NF AVALANCHE CENTER/AAAP P.O. BOX 2669 KETCHUM ID 83340	Ship to: CITY OF KETCHUM PO BOX 2315 KETCHUM ID 83340
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P. O. Date	Created By	Requested By	Department	Req Number	Terms
10/01/2023	Shellie	Shellie		0	

Quantity	Description	Unit Price	Total
1.00	FSAC LEVEL 4 SPONSORSHIP 22-4910-6085	5,000.00	5,000.00
	SHIPPING & HANDLING		0.00
	TOTAL PO AMOUNT		5,000.00

 Authorized Signature



Agency Name: Friends of the Sawtooth National Forest Avalanche Center (FSAC)
Project Name: Daily Forecast Sponsor
Contact Person: Dawn Bird, FSAC Executive Director
Address: PO Box 2669, Ketchum ID, 83340
Email: Avycenterfriends@gmail.com
Phone Number: (208)220-3367

Please provide the information requested below and return via email to aswindley@ketchumidaho.org by end of day, **Friday, April 21, 2023**.

- City Council’s Budget Strategic Session will be on Monday, June 26, 2023 from 9-1pm (to be confirmed/agenda to follow)
- The public hearing will be on July 17, with the readings as follows:
 - 1st – August 7 | 2nd – August 21 | 3rd – September 5

Feel free to expand the text fields. Supporting documents or any additional information for consideration are welcome as attachments.

If any of the below items do not apply to your request, please indicate with N/A.

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1. Amount requested for fiscal year 2024: \$ 5,000
 2. What percentage of your overall budget does the requested amount represent? 2 %
Please submit a budget sheet for FY2022 and FY2023 that shows detailed revenue and expenditures.
 3. How would your program or project be impacted if it did not receive funding from the City or if funding were reduced? (Expand the box as needed or submit separately.)

The Friends of the Sawtooth Avalanche Center (FSAC) and Sawtooth Avalanche Center (SAC) hold a shared mission to save lives by reducing avalanche risk to people recreating, working and traveling on and around the Sawtooth National Forest. Avalanches are responsible for more deaths than any other natural hazard on federally owned lands (USFS, BLM), and as was witnessed this past winter of ‘22-23, the city itself falls prey to the destruction of avalanches. SAC’s daily avalanche forecasts are a critical tool for sharing avalanche and weather information with the local and tourist winter recreation community and with our professional and business community, including Blaine County Search & Rescue, law enforcement and fire departments, snow removal and landscape services, backcountry guiding groups, and backcountry gear retailers.

Our local avalanche center truly is a community effort and our most important resource to help our mountain community remain safe during the winter months. A reduction in funding could severely impact our ability to meet our mission.

4. If you received funds from the City in fiscal year 2023, please provide specific examples of how those funds were used to benefit the community. (Expand the box as needed or submit separately.)

Yes, FSAC was a grateful recipient of funds from the City of Ketchum in the FY 2023. These funds helped sponsor the SAC daily avalanche forecast. This has been a wonderful relationship between the City and FSAC for many, many years.

As a small expression of gratitude, we showcase The City of Ketchum as a dedicated sponsor on the FSAC website. <https://friends.sawtoothavalanche.com/sponsors/>

5. If you receive funds from the City in fiscal year 2024, please provide specific goals set by your organization. (Expand the box as needed or submit separately.)

FSAC's primary goal and responsibility is to provide funding for SAC so it may continue to provide reliable, accurate, and actionable avalanche and weather information to the public. The Daily Avalanche Forecast is our most important resource for sharing critical information with the public in order to save lives. Funds collected from the City will be used to ensure this goal is met through supporting the daily costs of producing the avalanche forecast, which can include: website maintenance, weather station upkeep, forecaster safety and training tools, and social media outreach to reach more community members with this life-saving information.

FSAC Projected FY2023-24 Budget: 07/1/23 - 06/30/24

INCOME	FY 2020-21 Actuals	FY 2021-22 Actuals	FY 2022-23	FY 2023-24 Projected	% change FY22 - FY23	% change FY20 - FY21	Notes
Fundraising Income							
Donation and Memberships	\$111,316	\$93,032	\$110,500	\$143,650	19%		
Restricted Funds	\$86,700	\$85,000	\$70,000	\$40,000	-18%		
Grants and Business Sponsors	\$35,500	\$41,740	\$61,000	\$85,400	46%		
Fundraising Total	\$233,516	\$219,772	\$241,500	\$269,050	10%		
Restricted Funds Rollover							
Restricted Funds Rollover	\$0	\$0	\$26,783	Still calculating as of April			Restricted Funds Rollover is not added into Income Total due to being counted in previous years
OTHER INCOME							
Special Event Income	\$10,293	\$19,224	\$17,000	\$20,000	-12%		
Sales of FSAC Merch	\$1,102	\$6,990	\$13,400	\$14,000	92%		
Education Program Income	\$7,151	\$2,539	\$3,400	\$4,000	34%		
Income Total	\$252,062	\$248,525	\$275,300	\$307,050	11%		
COGS							
Special Events	\$5,094	\$10,104	\$12,500	\$14,000	24%		
Merchandise	\$8,892	\$7,274	\$10,000	\$10,000	37%		
Education Program	\$14,098	\$19,476	\$18,400	\$20,240	-6%		
Total COGS	\$28,084	\$36,854	\$40,900	\$44,240	11%		
Gross Profit	\$223,978	\$211,671	\$234,400	\$262,810	11%	-5%	
PROGRAM EXPENSES							
General Operations Expenses	\$8,466	\$9,811	\$11,326	\$22,000	15%		
Payroll Expenses	\$37,729	\$52,444	\$71,600	\$116,500	37%		
Marketing Expenses	\$1,855	\$13,030	\$5,300	\$5,700	-59%		Social Media Coordinator added to wages instead of marketing
Total FSAC Expense	\$48,050	\$75,286	\$88,226	\$144,200	17%		
SAC EXPENSES							
SAC General Expenses	\$19,026	\$19,429	\$40,200	\$55,000	107%		
USFS Collection Agreements	\$82,244	\$147,200	\$73,300	\$62,000	-50%		
Total SAC Expense	\$101,270	\$166,629	\$113,500	\$117,000	-32%		
Total Expense	\$149,320	\$241,914	\$201,726	\$261,200	-17%	62%	
GROSS PROFIT	\$223,978	\$211,671	\$234,400	\$262,810	11%		
TOTAL EXPENSE	\$149,320	\$241,914	\$201,726	\$261,200	-17%	62%	
NET INCOME	\$74,659	-\$30,244	\$32,674	\$1,610			