



City of Ketchum

PROCUREMENT MEMO

Meeting Date: July 3, 2023 Staff Member/Dept: Trent Donat/Administration

Agenda Item: Recommendation to approve Purchase Order 23114 with Miicor Consulting, Inc. for email security, cloud to cloud backup, archiving, and impersonation protection software.

Recommended Motion:

I move to approve Purchase Order 23114 with Miicor Consulting, Inc. for email security, cloud to cloud backup, archiving, and impersonation protection software.

Summary of Procurement Process:

Table with 2 columns: Bidder, Bid Price. Row 1: Miicor Consulting, Inc., \$9,525.60

Table with 3 columns: Low Bid Contractor, Bid Price, Budget Account/Number. Row 1: Miicor Consulting, Inc., \$9,525.60 - Provided same price as last year for this renewal. Initial quote was \$700 higher, but matched last year., 01-4150-5110

Background (if necessary):

- Barracuda provides the city's email archiving with over 10 years of data stored. It would be a monumental project to migrate that to another platform so that searches for Public Records Requests would still function.
Barracuda provides a stable platform for email security with very responsive support should assistance be needed.
Barracuda provides cloud to cloud backup for email, SharePoint, OneDrive, and Teams which allows us to do granular restores as needed.
It saves time to have access to all these in the same management portal, instead of purchasing and managing each component separately from different vendors.
Barracuda has many years of Machine Learning on the City email system to accurately identify Impersonation attacks. This learning would need to start over again if another vendor were chosen.
This is the same system that is employed by the City of Sun Valley and the City of Hailey.

Sustainability Impact:

None OR state impact here: N/A

Attachments:

- Quote
2. Purchase Order 23114

Quotation



3286 S. Norfolk Way
Boise, Idaho 83706
www.miicor.com

Boise
208.344.4437

Pocatello/Idaho Falls
208.233.3529

| | | | | |
|----------|---|----------|---|---|
| Bill To: | City of Ketchum PO Box 2315 Ketchum, ID 83340 | Ship To: | City of Ketchum 480 East Avenue N. Ketchum, ID 83340 United States | Quotation Number : 11030 Date : 6/22/2023 |
|----------|---|----------|---|---|

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|-------------------------------------|--------------------------------|---------|
| Prepared For Todd Mandeville | Prepared By Tracy Moore | RFQ No. |
|-------------------------------------|--------------------------------|---------|

| Qty | Description | Unit Price | Amount | Ship | Tax | Total |
|--------------------|---|------------|------------|--------|--------|-------------------|
| 90 | 1 Yr. Barracuda BTEP (Essentials, Sentinel, FIR, Archiving, Cloud to Cloud, Phishline Bundle) | \$105.84 | \$9,525.60 | \$0.00 | \$0.00 | \$9,525.60 |
| Quote Total | | | | | | \$9,525.60 |

Current expiration July 12, 2023

