# **Ketchum Urban Renewal Agency**

## **Bond Refinancing Options**

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### **Summary of Existing Bonds**

#### **SERIES 2010 BONDS**

- \$6,440,000 Par Amount Issued
- October 15, 2034 final maturity
- \$5,240,000 Current amount outstanding

Max Annual Debt Service: \$549.625

Call Date: 10/15/2020 (any date on or after)

Call Price: Par plus accrued interest

DSRF Requirement: \$549,625 (held by Trustee)

Additional Bonds Test: i) 1.25x coverage from Pledged Revenues in year prior; or

ii) Feasibility Consultant report showing 1.35x projected

coverage from next two years

iii) not required for refunding transaction

The 2010 Bonds are "currently callable and can be refinanced on a tax-exempt basis

# **Existing Debt Structure (as of 5/4/2021)**

#### Revenue Allocation Ref Bonds, Ser 2010 (10URA)

Period Ending	Principal	Coupon	Interest	Debt Service	Annual Debt Service	Bond Balance	Total Bond Value
05/04/2021						5,240,000	5,240,000
10/15/2021	240,000	4.750%	138,977.50	378,977.50	378,977.50	5,000,000	5,000,000
04/15/2022			133,277.50	133,277.50	, , , , , , , , , , , , , , , , , , , ,	5,000,000	5,000,000
10/15/2022	260,000	4.800%	133,277.50	393,277.50	526,555.00	4,740,000	4,740,000
04/15/2023			127,037.50	127,037.50	,	4,740,000	4,740,000
10/15/2023	295,000	5.000%	127,037.50	422,037.50	549,075.00	4,445,000	4,445,000
04/15/2024			119,662.50	119,662.50	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	4,445,000	4,445,000
10/15/2024	310,000	5.000%	119,662.50	429,662.50	549,325.00	4,135,000	4,135,000
04/15/2025	0.20,000	0.00070	111,912.50	111,912.50	0 17 ,0 20 10 0	4,135,000	4,135,000
10/15/2025	325,000	5.300%	111,912.50	436,912.50	548,825.00	3,810,000	3,810,000
04/15/2026	0_0,000		103,300.00	103,300.00	0.00,0=0.00	3,810,000	3,810,000
10/15/2026	340,000	5.300%	103,300.00	443,300.00	546,600.00	3,470,000	3,470,000
04/15/2027	,		94,290.00	94,290.00	,	3,470,000	3,470,000
10/15/2027	360,000	5.300%	94,290.00	454,290.00	548,580.00	3,110,000	3,110,000
04/15/2028	,		84,750.00	84,750.00	,	3,110,000	3,110,000
10/15/2028	375,000	5.300%	84,750.00	459,750.00	544,500.00	2,735,000	2,735,000
04/15/2029			74,812.50	74,812.50	,	2,735,000	2,735,000
10/15/2029	400,000	5.300%	74,812.50	474,812.50	549,625.00	2,335,000	2,335,000
04/15/2030	,		64,212,50	64,212.50	,	2,335,000	2,335,000
10/15/2030	420,000	5.500%	64,212.50	484,212.50	548,425.00	1,915,000	1,915,000
04/15/2031	ŕ		52,662.50	52,662.50	,	1,915,000	1,915,000
10/15/2031	440,000	5.500%	52,662.50	492,662.50	545,325.00	1,475,000	1,475,000
04/15/2032	,		40,562.50	40,562.50	,	1,475,000	1,475,000
10/15/2032	465,000	5.500%	40,562.50	505,562.50	546,125.00	1,010,000	1,010,000
04/15/2033			27,775.00	27,775.00	,	1,010,000	1,010,000
10/15/2033	490,000	5.500%	27,775.00	517,775.00	545,550.00	520,000	520,000
04/15/2034			14,300.00	14,300.00	,	520,000	520,000
10/15/2034	520,000	5.500%	14,300.00	534,300.00	548,600.00	,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
	5,240,000		2,236,087.50	7,476,087.50	7,476,087.50		

Does not include 4/15/2021 interest payment

## **Refinancing Scenarios**

### Review the following Refunding Scenarios

#### Base Case:

- Shorten the final maturity to 2030 with level debt service
- DSRF not contributed to refunding

### Base Case Comparison:

Compare Private Placement (Bank Purchase) with Market Sale

### Additional Refunding Scenarios (assumes bank placement)

- Include the DSRF contribution pay off old bonds (2030 final maturity)
- Include the DSRF contribution to pay off old bonds PLUS new money component sized for 1.5x coverage based on FY 2020 audited tax increment revenue.
- Include the DSRF contribution to pay off old bonds PLUS new money component sized for 2.0x coverage based on FY 2020 audited tax increment revenue.

# Refinancing Analysis Summary - Sale Method Comparison

(rates as of April 6, 2021)

	Market Sale	Bank Placement	Bank Placement (Contribute DSRF)
True Interest Cost ("TIC")	1.58%	1.75%	1.75%
Issuance Costs	\$126,125	\$42,500	\$42,500
All-In TIC	1.93%	1.92%	1.94%
Reserve Fund	Not Contributed	Not Contributed	contribute to refi
Gross Savings	\$1,626,000	\$1,628,000	\$2,228,703
Present Value Savings	\$1,275,000	\$1,278,000	\$1,278,000
PV Savings as % of Par	24.3%	24.4%	24.4%
Final Maturity	2030	2030	2030
Annual Payment	~\$610,000	~\$610,000	~\$545,000
Increase/(Decrease) in annual debt service	~\$60,000	~\$60,000	~(\$5,000)
Time To Complete	4 months	2 months	2 months

# Refinancing Analysis Summary – New Money Component (rates as of April 6, 2021)

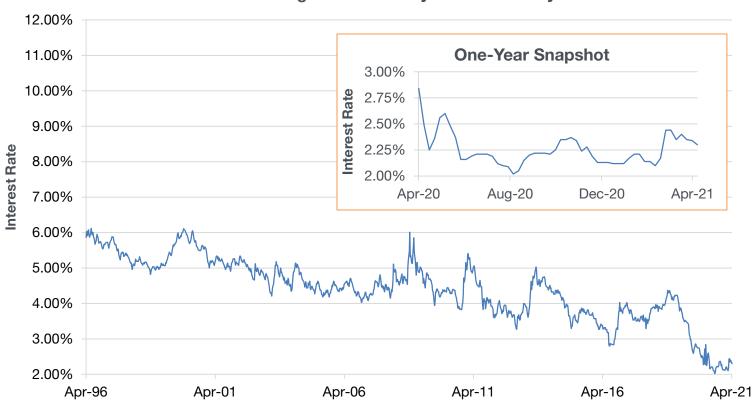
The following chart summarizes KURA's borrowing capacity based on provided adequate coverage (1.5x or 2x) of annual bond payments from FY 2020 TIF Revenue

	1.5x coverage	2x coverage
Available Proceeds	\$5.98 Million	\$3.25 Million
Final Maturity	2030	2030
Annual Payment	~\$1,175,000	~\$880,000
FY 2020 TIF Revenue	\$1,762,500	\$1,762,500
Coverage	1.50x	2.00x
TIF Revenue available after Debt Service	\$587,500	\$882,500
Less: Reimbursement Obligations*	(\$236,000)	(\$236,000)
Less: Administration & Operations (FY 2020)	(\$96,000)	(\$96,000)
Remaining TIF Revenue	\$255,500	\$550,500

<sup>\*</sup>Reimbursement Obligations do not include reimbursements to the City of Ketchum (General or In-Lieu Housing).

### **Interest Rates**





### **Path Forward**

- Outline planning goals
- Develop refunding scenarios
- Review refunding scenarios with KURA
- Decision to proceed with refunding or not
- · Determine preferred refunding strategy, if decision to move forward
  - Structure
  - Sale method
- Execute refunding strategy

### Basic Schedule Outline - Bank Placement

April 19 Regular KURA Board Meeting – Review Financing	Scenarios
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April 23 Circulate BANK RFP

TBD Circulate 1<sup>st</sup> draft of Bond Resolution (Bond Counsel)

BANK RFPs due (21 days) **May 14** 

Circulate 2<sup>nd</sup> draft of Bond Resolution and Transcript Index (Bond Counsel) TBD

Regular KURA Board Meeting – select bank **May 17** 

\*\*preliminary interest rate and sizing\*\*

TBD Deliver Notice of Sale to Idaho Mountain Express

TBD Final form of Bond Resolution provided in Board packets

TBD Idaho Mountain Express Publish Notice of Sale

**TBD** Regular[Special] KURA Board Meeting to Approve Resolution (30 day contest period begins)

\*\*final interest rate and sizing\*\*

TBD Provide Notice of adoption of Resolution to Idaho Mountain Express

Idaho Mountain Express Publish Notice of adoption of Resolution TBD

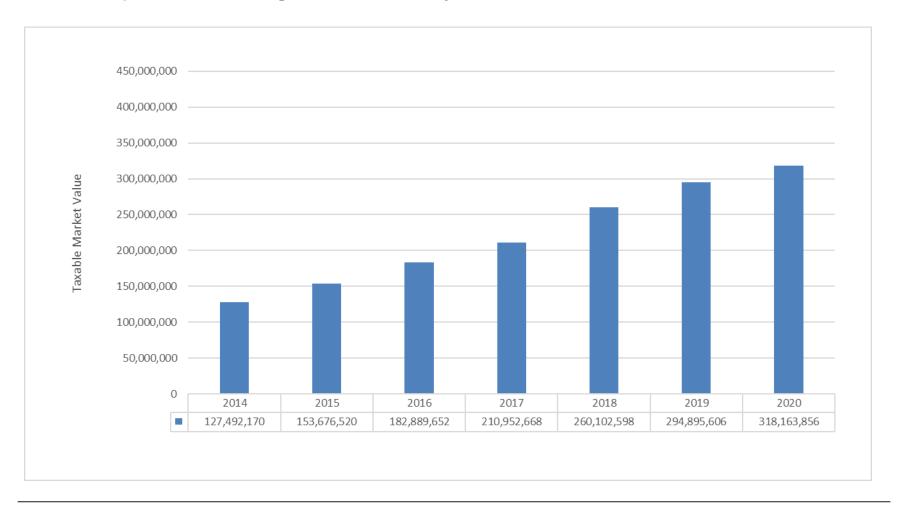
TBD 30-day contest period ends

Pre-Close TBD

**TBD** Close – Funds Received by KURA

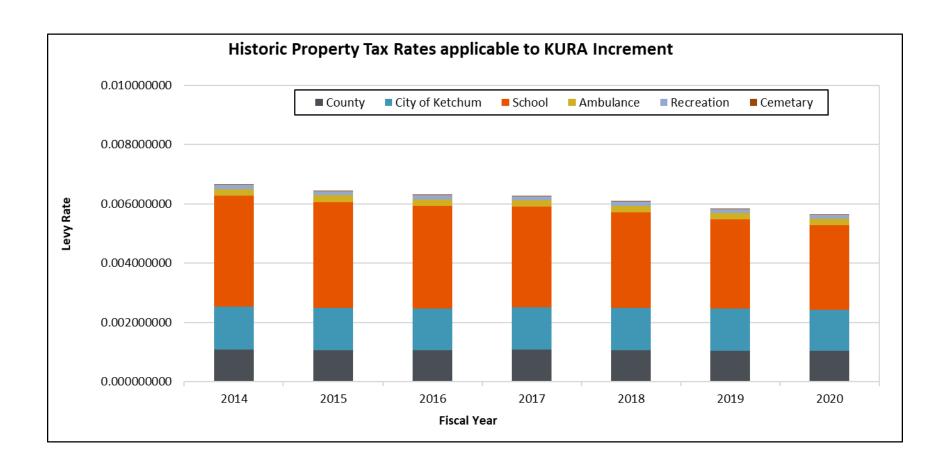
## **Tax Increment Value History - Update**

16% compound annual growth rate tax year 2014-2020



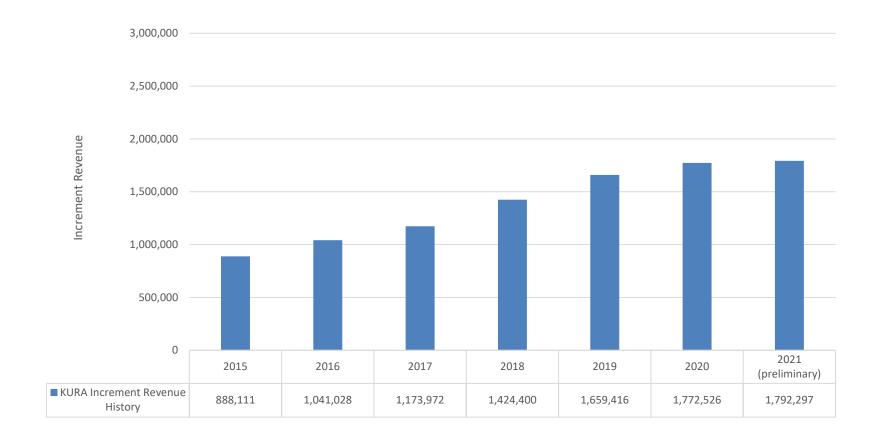
## **Tax Increment Levy Rate History**

2.7% compound annual <u>decline</u> in combined tax rate 2014-2020



# **Tax Increment Revenue History**

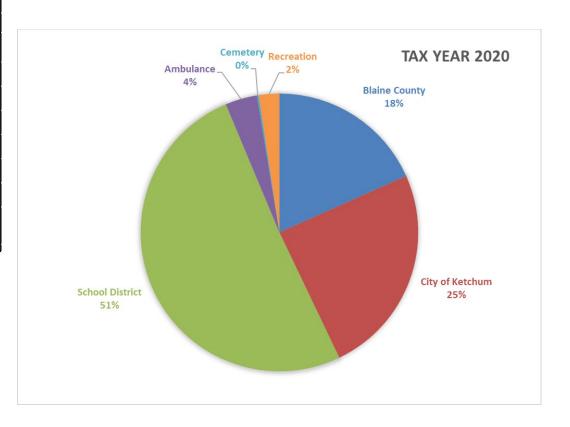
15% compound annual growth rate over last 5 Fiscal Years (2015 – 2020).



# Tax Year 2020 Summary of tax rates that impact URA revenues

	TAX YEAR 2020	
Tax Rates (*)		
Blaine County	0.001033078	18.3%
City of Ketchum	0.001383279	24.6%
School District	0.002861153	50.8%
Ambulance	0.000209456	3.7%
Cemetery	0.000011599	0.2%
Recreation	0.000134686	2.4%
Total Tax Rate	0.005633251	100%

<sup>\*</sup>List does not include Big Wood Flood Control District which generates approximately \$200 per year in tax increment revenue.



# **Top 10 Increment Taxpayer List**

		Tax Year 2020			
Rank	Tax Payer		Increment Value	% of Total Increment Value	
1	Aspen Skiing Company LLC	\$	20,347,074	6.40%	
2	Scott USA Inc.		4,734,680	1.49%	
3	Barrier Jimmy Ray Trustee		3,757,429	1.18%	
4	Limelight 414 LLC		3,484,947	1.10%	
5	Comartin Natalie Spieker Trust		3,325,352	1.05%	
6	Scott Peter W Trustee		3,114,233	0.98%	
7	Heily Andrew Obryan		3,082,836	0.97%	
8	Fleishhacker Francoise G, Trust		3,027,916	0.95%	
9	Tatum Richie M Trustee		2,998,982	0.94%	
10	Quinney David E Jr		2,929,333	0.92%	
	Top 10 Taxpayers	\$	50,802,782	15.97%	
	All other Taxpayers	\$	267,361,074	84.03%	
	Total Increment Value	\$	318,163,856	100.00%	