



City of Ketchum

July 1, 2021

Mayor Bradshaw and City Councilors
City of Ketchum
Ketchum, Idaho

Mayor Bradshaw and City Councilors:

Purchase of Security System from Apex Integrated Security Solutions

Recommendation and Summary

Staff is recommending the authorization of the purchase of security system and hardware for the new fire station from Apex Integrated Security Solutions by adopting the following motion:

"I move to authorize the purchase of a security system from Apex Integrated Security solutions in the amount of \$16,551.90"

Introduction and History

Among the items provided by the City for the new fire station is the security system. This security system provides badge access to 5 doors, including the new community room. After evaluating several proposals, Apex was selected to provide the system for both city hall and the fire station. .

Sustainability

No impact.

Financial Impact

The funds for this purchase are included in the fire station budget and will be coming from the bond.

Attachment

Apex Proposal # APEX-5601

Acceptance

Neil Bradshaw, Mayor
City of Ketchum

Modified: 6/16/2021
Revision: 0
Proposal #: APEX-5601
Account Rep: Chris Kelley

Ketchum Fire Station #1- Security Bid

Ketchum Fire Station

Presented By:



Apex Integrated Security Solutions, Inc.

187 E. 50th Street
Garden City, Idaho 83714
208-378-9650
www.apexintegratedsecurity.com

This document is proprietary and confidential and is not to be copied or distributed without prior written approval from Apex Integrated Security Solutions (AISS). This document is submitted with the understanding that it will be kept confidential between the Client and AISS and will be returned to AISS within 30 days if an agreement is not reached.

Scope of Work

THIS PROPOSAL IS PER SITE WALK WITH THE GENERAL CONTRACTOR ON 4/5/21 TO PROVIDE CARD ACCESS FOR 5 DOORS.

* ACCESS CONTROL EQUIPMENT QUOTED ASSUMES CONNECTING TO THE CITY'S EXISTING LENEL ACCESS CONTROL SYSTEM.

* CCTV EQUIPMENT ASSUMES THE CITY UPGRADING TO LENEL 8.0 AND USING MAGIC MONITOR FOR A UNIFIED PLATFORM FOR ACCESS CONTROL AND VIDEO.

INCLUDED

- * 1-LIFESAFETY 8 DOOR LOCK POWER SUPPLY WITH BATTERY BACKUPS
- * 5- LENEL BLUEDIAMOND CARD READERS
- * 5- DOOR CONTACTS
- * 5- PIR REQUEST TO EXITS
- * 8 HOURS OF TRAINING LABOR
- * 2ND YEAR LENEL 32ES SOFTWARE SUPPORT TO ALLOW FOR FREE SOFTWARE UPGRADES IN YEAR 2.
- * INSTALLATION AND PROGRAMMING
- * ACCESS CONTROL CABLE AND CABLING
- * TRAVEL AND PER DIEM

EXCLUDED

- * DOOR CONTACTS AND STROBES FOR FIRE ENGINE ACCORDION DOORS.
- * CAMERAS AND LENEL CAMERA LICENSES, CAMERA CABLING
- * SPEAKERS/ SPEAKER SYSTEM
- * PANIC/ DOOR RELEASE BUTTONS
- * ALERTING SYSTEM
- * PROX CARDS
- * ALL 120 VAC
- * DOOR HANDLE SETS/ ELECTRIFIED LOCKING HARDWARE
- * PREMIUM TIME (BEFORE OR AFTER NORMAL WORKING HOURS)
- * PC'S OR SERVERS
- * NETWORK SWITCHES, ROUTERS, HUBS, RACKS, ETC. UNLESS NOTED IN PROPOSAL. CONNECTIVITY TO THESE DEVICES TO BE SUPPLIED BY OWNER.
- * CONDUIT OR RACEWAYS
- * LIFT RENTAL
- * PATCHING AND PAINTING
- * ANY MATERIAL OR LABOR NOT SPECIFICALLY LISTED AS PART OF THIS PROPOSAL
- * IP/LAN ADDRESS
- * TROUBLESHOOTING AND REPAIR
- * DOOR RECERTIFICATION IS EXCLUDED
- * NETWORK POE SWITCH.
- * AFTER NORMAL HOURS, WEEKENDS, OR HOLIDAYS

PROJECT MOBILIZATION:

THE STANDARD LEAD TIME FOR PROJECT MOBILIZATION IS FOUR (4) WEEKS FROM THE DATE OF RECEIPT OF THE SIGNED ACCEPTANCE OF THIS PROPOSAL OR NOTICE TO PROCEED. THIS PROVIDES FOR THE ALLOCATION OF LABOR RESOURCES; ENGINEERING

* Price Includes Accessories

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AND SUBMITTALS; AND THE ORDER AND RECEIPT OF NECESSARY EQUIPMENT FOR THE EFFICIENT COMPLETION OF THE INSTALLATION. IN THE EVENT AN EXPEDITED SCHEDULE REQUIRES UTILIZATION OF PREMIUM TIME LABOR AND/OR RUSH MATERIALS DELIVERY, THESE COSTS ARE NOT INCLUDED IN THIS SCOPE OF WORK AND WILL REQUIRE ADDITIONAL CHARGES. PRICING FOR THIS PROPOSAL IS PREDICATED ON FREE ACCESS TO THE AFFECTED WORK AREAS DURING NORMAL WORKING HOURS (8:00AM TO 5:00PM MONDAY THRU FRIDAY). IN THE EVENT ACCESS IS NOT AVAILABLE PER THE CONSTRUCTION SCHEDULE DUE TO THE REQUEST OF THE TENANT, OWNER AND/OR GENERAL CONTRACTOR, APEX INTEGRATED SECURITY SOLUTIONS. INC. WILL CHARGE FOR RE-DEPLOYMENT OF THE INSTALLATION CREW.

Qty	Description	Installed Price
Lenel Head End		
	1 Lenel LNL-1300-S3 Single Reader Interface Module (Series 3 - Supports OSDP Readers) 12/24 VDC, 1Reader interface, W/M, 2 inputs and 2 outputs relays (one of each, 2A and 5A) and cabinet tamper pigtail , RoHS, CE, C-Tick and UL294 certified.	
	1 Lenel LNL-1320-S3 Dual Reader Interface Module (Series 2 Supports OSDP Readers)	
	1 Lenel LNL-X2220 Intelligent Dual Reader Controller - 12 VDC or 24 VDC @ 700mA, size (6" (152mm) W x 8" (203mm) L x 1" (25mm)H), (5 year lithium battery or 3 months full run) 6 MB standard cardholder flash memory, 50,000 of Event memory, maximum of 32 devices, On-board Ethernet, on-board two door control, eight inputs, four outputs, cabinet tamper and power fault input monitors. RoHS, CE, C-Tick and UL 294	
	1 LifeSafety Power LSP-8DR-E6M LSP-8DR, E6M 30H X 23W ENCL, FITS FOUR LNL CONTROLLERS, 4A 12VDC SYSTEM AND 4A 24VDC LOCK, 8 AUX PTC AND 8 LOCK PTC OUTPUTS, FITS 8AH BATTERY SETS, UL CUL, LIFETIME WARRANTY	
	2 PowerSonic IM-1270 12v 7A Hour Backup Battery	
	1 PowerSonic IM-1270 12v 7A Hour Backup Battery	
Lenel Head End Total:		\$5,191.08

* Price Includes Accessories







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Qty	Description	Installed Price
Door Devices		
	5 Apex APEX LABOR: LOCK TERMINATION AND TESTING Installation labor to terminate and test locking hardware. Locking hardware provided by others.	
	5 Bosch DS160 The DS160 Series consists of the DS160 Detector (lightgray) and the DS161 Detector (black) specifically designed for Request-to-exit (REX) applications. With features such as timers, door monitor with sounder alert, and pointable coverage, the DS160 and DS161 have the flexibility to meet the most stringent REX requirements. The exclusive Sequential Logic Input (SLI) provides added security that is not offered in any other REX device.	
	1 Bosch TP160 A light gray trim plate used when mounting the detector over a standard single-gang box.	
	5 GRI 180-12WG-W Recessed 3/4" steel door/closed loop/wide gap/U/L fire rated	
	5 Lenel LNL-R11320-05TB BlueDiamond Mobile US Single Gang. Multi-Tech, Bluetooth Low Energy for Lenel BlueDiamond Mobile smartphone credential, Mifare/DESFire EV1 Open Encoding, HID Proximity, LenelProx, and ProxLite. Connects to access panel via Wiegand, OSDP with Secure Channel encryption support, Terminal Block connection, Black	
	1000 Windy City Wire NJ446100 Access Control Cables -Plenum. Individual lock power, door contact, card reader, and request to exit cables into a single convenient jacketless bundle	
Door Devices Total:		\$7,829.79

System Training		
	1 Apex APEX INSTALLATION LABOR - CUSTOMER TRAINING	
System Training Total:		\$739.20

Proposal

Qty	Description	Installed Price
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2nd Year Software Support

	1 Lenel LNL-SUSP-W-ES Covers 32ES, 32ESI, & IDES Systems: All updates and upgrades are included. NOTES: 1. Software Upgrade and Support Plans (SUSP) are not available for purchase if the state of the current system is on an unsupported version of OnGuard. Unsupported versions of OnGuard are more than three years old from the commercial release date. 2. Lapsed SUSP Coverage: For any System that has allowed their Software Upgrade and Support Plan to lapse in continuous coverage. In this case, a System is allowed to upgrade to the latest software version available by purchasing a Support Plan for each year of support needed to bring the End-User's system current. Software only upgrades are not sold separately. For example, the SUSP coverage expired on 5/1/2010. One SUSP must be purchased for each year in order to bring the system up to a valid one year support plan (Base System + SUSP Additions). If the current date is 3/1/2012, then three years worth of SUSP must be purchased to bring the system cur	
2nd Year Software Support Total:		<u>\$168.00</u>
Project Subtotal:		<u>\$13,928.07</u>

Miscellaneous Items

Qty	Description	Total Price
1	Shipping and Handling	\$58.83
1	Travel and Per Diem	\$2,565.00
Miscellaneous Total:		<u>\$2,623.83</u>

Project Summary

Total Installation Price:	\$13,928.07
Misc. Costs:	\$2,623.83
Grand Total:	\$16,551.90

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Standard Terms and Conditions of Sale

1. Agreement. The sale and provision of equipment and services (the "Project") described in the proposal, to which this document makes reference below (the "Proposal"), are sold and provided by Apex Integrated Security Solutions, Inc. ("Apex") upon the following terms and conditions. These terms and conditions are integral and shall govern all transactions with the customer identified below (the "Customer") relating to the Project, as if the same were fully set forth in the Proposal. This document, together with the Proposal and the applicable Software Support Agreement, shall constitute the entire agreement ("Agreement") between Apex and the Customer relating to the Project. Any attempt to amend or otherwise modify the terms and conditions of the Agreement by oral representations or agreements, course of dealing or Customer documents, including without limitation any purchase order or similar document, is hereby rejected and shall have no legal effect. Customer acknowledges that the Agreement was received and reviewed by Customer in advance of any document generated by Customer.

2. Price and Terms. Prices quoted by Apex in the Proposal shall be binding for thirty (30) days from date of the Proposal. Payment terms are net thirty (30) days from the date of invoice. Upon receipt of Customer's signature on the Agreement, Apex may immediately invoice Customer for an amount equal to fifty percent (50%) of (a) the cost of the entire Project, or (b) the cost of the equipment included in the Project, whichever is greater. Apex may delay commencement of work, unless and until such initial invoice is paid in full. Upon completion of the Project, Apex shall prepare a final invoice; provided, however, that if the Proposal provides for progress billing, Apex shall prepare interim invoices, in which case such interim invoices must be paid in full prior to Apex commencing the next phase of the Project. Apex hereby expressly reserves the right to deactivate or otherwise disable software installed as part of the Project, unless and until all outstanding invoices are paid in full.

3. Taxes. Prices quoted in the Proposal exclude sales, use, excise and all other taxes, licenses, permits and other fees, unless otherwise expressly stated in the Proposal. Any such taxes or fees imposed by local, state or federal taxing authorities shall be added to quoted prices in all cases, except where Customer provides an appropriate tax exemption certificate. Customer shall be ultimately responsible for the payment of all applicable taxes and fees relating to the Project, irrespective of whether the same are included in Apex's invoice or not.

4. Limited Warranties and Limitations of Liability.

a. Equipment and Software. Equipment and software installed by Apex as part of the Project may be warranted by the manufacturer of such equipment or software. Apex shall convey all such factory warranty information to Customer and, in the event of a claim, shall assist Customer to a commercially reasonable extent in communicating with the applicable manufacturer and resolving such claim; provided, however, Apex offers no warranty with respect to any equipment or software included in the Project and shall not be liable for the payment of any amount with respect thereto. In addition, there shall be no warranty with respect to consumable items, including without limitation fuses, batteries and cards, used in connection with the Project.

b. Services. Apex warrants to the original Customer that all services provided by Apex in connection with the Project shall be free from defects in workmanship for a period of one (1) year from the date such services are provided.

c. Notice. Customer shall provide Apex with written notice of any warranty claim not more than ten (10) days from Customer's discovery of the defect relating to such claim.

d. Remedies. Customer's sole and exclusive remedy for equipment and software warranty claims shall be the remedy set forth in writing by the applicable manufacturer and as may be performed by such manufacturer upon submission of a claim by Customer. Customer's sole and exclusive remedy for service warranty claims shall be, at Apex's option and in its sole discretion, either (a) correction of the defective work by Apex, or (b) refund of that portion of the Project cost directly attributable to the defective work.

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e. Limitations and Exclusions. The limited warranties set forth above are not transferable and shall not cover normal wear and tear, or damage resulting from shipping, storage, abuse, neglect, accidents, alterations, work performed by other service providers or improper operation. THERE SHALL BE NO WARRANTIES THAT EXTEND BEYOND THE DESCRIPTION OF EXPRESS WARRANTIES ON THE FACE HEREOF AND IN THE APPLICABLE MANUFACTURER'S WRITTEN WARRANTIES RELATING TO EQUIPMENT AND SOFTWARE. APEX HEREBY DISCLAIMS ANY AND ALL OTHER EXPRESS OR IMPLIED WARRANTIES INCLUDING WITHOUT LIMITATION THE IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR USE.

FURTHERMORE, THE CUSTOMER HEREBY ACKNOWLEDGES AND AGREES TO THE EXCLUSIVE REMEDIES SET FORTH ABOVE AND HEREBY WAIVES ANY CLAIMS TO DAMAGES, INCLUDING WITHOUT LIMITATION, ANY PUNITIVE, DIRECT, INDIRECT, GENERAL, SPECIAL, INCIDENTAL OR CONSEQUENTIAL DAMAGES OR LOST PROFITS, WHETHER ARISING FROM TORT, CONTRACT OR ANY OTHER LEGAL OR EQUITABLE THEORY.

5. General.

- a. The Agreement shall not be assigned by Customer without the prior written consent of Apex. Any attempt by Customer to assign any of the rights, duties or obligations hereunder without such consent shall be void.
- b. Customer acknowledges that it has not been induced to enter into the Agreement by any representation or warranty not set forth in the Agreement.
- c. If any portion of the Agreement is found to be invalid or unenforceable, the parties agree that the remaining portions thereof shall remain in effect.
- d. If either party fails to enforce any right or remedy available to it under the Agreement, such failure shall not be construed as a waiver of any right or remedy with respect to any other breach or failure by the other party.
- e. The parties agree that the Agreement was negotiated and executed in the state of Idaho. Idaho law shall govern the Agreement and the parties hereby submit to the jurisdiction of the state and federal courts located in Idaho.
- f. The Agreement is for the benefit of the parties hereto only and is not intended, and shall not be construed, to create any third-party beneficiaries.

The undersigned Customer hereby accepts and agrees to the terms and conditions set forth above, to the Proposal and to any applicable Software Support Agreement and/or Full Service Agreement entered into by the parties in connection with the Project:

Client Signature: Ketchum Fire Station

Date

Printed Name

Phone Number

Title

Billing Address

Billing Contact

Billing Address

Phone Number

Contractor Signature: Apex Integrated Security Solutions, Inc.

Date

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