



## City of Ketchum

March 15, 2020

Mayor Bradshaw and City Councilors  
City of Ketchum  
Ketchum, Idaho

Mayor Bradshaw and City Councilors:

### **Recommendation To Approve Purchase Order 20601**

#### Recommendation and Summary

Staff is recommending the council authorize the mayor to sign purchase order 20601 for the procurement of parking management equipment by adopting the following motion:

**"I move to authorize the Mayor to sign purchase order 20601 for the procurement of parking management equipment."**

The reasons for the recommendation are as follows:

- This new technology is a necessary element in updating the downtown parking plan.
- This purchase is structured for a six-month pilot allowing the city greater flexibility to ensure the technology meets the city's needs.
- The vendor has a solid track record with this parking management technology.

#### Introduction and History

As the downtown core continues to develop, there is an increasing need to implement additional parking best practices (e.g. custom block-by-block durations, residential parking permit, etc.). The cornerstone of any successful public parking system is real-time data to inform the best solution. Currently, the city only has historical "point-in-time" counts that were manually captured from observation. This is a very labor-intensive effort and does not account for seasonal or hourly fluctuations. Over the last several years, license plate recognition technology has seen a significant increase in utilization as a best practice tool for public parking management. This new technology allows for real-time data that indicates block-by-block parking availability, duration, and turnover ratio. This data allows for the city to set block-by-block maximum amounts that make the most sense based on historical data. The overall goal is to have the proper range of parking availability. It is important to note that only the city will have access to this data, and it will not be shared with any outside parties.

The purchase is structured in a two-phase manner. The first amount (\$7,500) supports a six-month pilot effort. Should the city be satisfied with the performance, the first phase amount will be deducted from the full purchase price. Phase II purchase would be \$18,830 to fully own the system.

#### Sustainability

There is no direct sustainability impact arising from this action.

#### Financial Impact

Funds exist for this contract in the approved FY21 budget within General Fund Capital Improvement Fund – “technology upgrades” (03-4193-7200).

Attachments

Purchase Order 20601

Detailed Quote from Vigilant Solutions



City of Ketchum  
City Hall

## Purchase Order

Number: 20601  
Date: 03/15/2021

Vendor: Vigilant Solutions, LLC  
1152 Stealth Street  
Livermore, CA 94551

Quote Ref: SEB-1162-02

Quantity	Item # / SKU	Description	Item Cost	Total Cost
		Please see attached estimate		\$7,500.00
			<b>Total</b>	<b>\$7,500.00</b>

The City of Ketchum is a tax-exempt political subdivision of the State of Idaho.

Please confirm this City of Ketchum Purchase Order with Shelli Rubel, City Treasurer at [srubel@ketchumidaho.org](mailto:srubel@ketchumidaho.org) or (208) 806-7065.

Please Ship Above Listed Items to:

City of Ketchum  
Attn: Shellie Rubel  
480 East Avenue N  
Box 2315  
Ketchum, ID 83340

Order Submitted By:

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Neil Bradshaw, Mayor



**Quote for:**

City of Ketchum

**Attn:**

Jade Riley

**Reference:**

City of Ketchum - 6 Month Pilot

**Quote By:**

Russell Robinson

**Date:**

03-11-21



		<b>Vigilant Solutions, LLC</b> 1152 Stealth Street Livermore, California 94551 <b>(P) 925-398-2079    (F) 925-398-2113</b>		 <b>MOTOROLA SOLUTIONS</b>	
Issued To:	City of Ketchum - Attention: Jade Riley			Date:	03-11-21
Project Name:	City of Ketchum Parking - 6 Month Pilot			Quote ID:	SEB-1162-02

## PROJECT QUOTATION

We at Vigilant Solutions, LLC are pleased to quote the following systems for the above referenced project:

Qty	Item #	Description
(1)	<b>Mobile LPR SYS-1</b> SUBPCDMT2-11--RHD	<b>Vigilant 2-Camera Tablet-Based ReaperHD Mobile LPR System - Parking Subscription Service</b> <ul style="list-style-type: none"> <li>Qty=2 6mm lens package</li> <li>Ruggedized Tablet with Docking Station</li> <li>Keyboard/Mouse</li> <li>POE switch</li> <li>GPS Antenna</li> <li>Annual Licensing Fee and Hardware Warranty included</li> <li>CarDetector Mobile LPR software application for MDC unit <ul style="list-style-type: none"> <li>LPR vehicle license plate scanning / real time alerting</li> <li>Full suite of LPR tools including video tool set</li> <li>Parking Toolkit</li> <li>Up to (2) Parking Integrations</li> </ul> </li> <li>Includes User Training</li> <li>5-Year Contract Required</li> </ul>
(2)	U-BASE-SET	<b>High Impact Camera Magnet</b> <ul style="list-style-type: none"> <li>Made for heavy weighted LPR cameras (Reaper) or high impact applications</li> <li>One required per camera</li> </ul>
(1)	TAB-TRAV-01	<b>Tablet Mounting Hardware for Toyota RAV-4</b> <ul style="list-style-type: none"> <li>Vehicle year required prior to order</li> </ul>
(1)	POWER-CIG-M-RHD	<b>Mobile Cigarette Power Cable for ReaperHD</b> <ul style="list-style-type: none"> <li>12VDC Cable For ReaperHD Mobile LPR Systems <ul style="list-style-type: none"> <li>Maximum of (2) simultaneous ReaperHD Cameras</li> </ul> </li> </ul>
(1)	VS-SHP-01	<b>Vigilant Shipping Charges</b> <ul style="list-style-type: none"> <li>Applies to each Mobile LPR System</li> <li>Shipping Method is FOB Shipping</li> </ul>
(1)	VS-CLIENTPORTAL-H	<b>Client Portal Account</b> <ul style="list-style-type: none"> <li>Vigilant Client Portal account for management of client-owned LPR data and systems</li> <li>Management of users, data sharing and access control permissions</li> <li>Use of Vigilant's patented analytic tools</li> </ul>

(1)	SSU-LN-COM	<b>Vigilant Start Up &amp; Configuration of Hosted/Managed Server Account</b> <ul style="list-style-type: none"> <li>• New client account setup</li> <li>• Required for all hosted/managed client accounts</li> </ul>
(1)	SSU-SYS-COM	<b>Vigilant System Start Up &amp; Commissioning of 'In Field' LPR system</b> <ul style="list-style-type: none"> <li>• Vigilant technician to visit customer site</li> <li>• Includes system start up, configuration and commissioning of LPR system</li> <li>• Applies to mobile (1 System) and fixed (1 Camera) LPR systems</li> </ul>
(1)	VS-TRNG	<b>Vigilant End User Training</b> <ul style="list-style-type: none"> <li>• End user training for Vigilant products <ul style="list-style-type: none"> <li>◦ Covers all client purchased applications</li> <li>◦ Includes classroom and field operation training</li> </ul> </li> <li>• Vigilant certified technician to visit site and perform one training class</li> </ul>
(1)	VS-TRVL-01	<b>Vigilant Travel via Client Site Visit</b> <ul style="list-style-type: none"> <li>• Vigilant certified technician to visit client site</li> <li>• Includes all travel costs for onsite support services</li> </ul>
<b>Subtotal Price</b> (Excluding sales tax)		<b>\$7,500.00</b>

#### Quote Notes:

1. All prices are quoted in USD and will remain firm and in effect for 60 days.
2. Returns or exchanges will incur a 15% restocking fee.
3. Orders requiring immediate shipment may be subject to a 15% QuickShip fee.
4. Six (6) month trial; start date TBD
5. Integrate with Cale meters and Omni Park permits. Omni Park enforcement integration can be deployed during the trial, but not on day one.

Quoted by: Russell Robinson – 949-327-7391 – [Russell.Robinson@vigilantsolutions.com](mailto:Russell.Robinson@vigilantsolutions.com)

<b>Total Price</b> (Excluding sales tax)	<b>\$7,500.00</b>
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