



## STAFF REPORT

**MEETING DATE:** November 12, 2025

**PRESENTER:** Steve Wilkins, Chief of Police

**SUBJECT:** Proposed Public Safety Camera System (SW)

**RECOMMENDATION:** Council by motion adopt resolution approving a five-year contract with Flock Group, Inc. dba Flock Safety for the installation and support of a public safety camera system in the amount of \$454,950.00 (excluding tax), pursuant to Omnia Partners Contract No. R250203.

### EXECUTIVE SUMMARY:

Staff recommend that the City utilize a cooperative agreement (also known as piggyback process) to purchase a comprehensive camera system which includes automated license plate reader (ALPR) cameras, real-time alert capabilities, and advanced software analytics. This procurement is being conducted under Omnia Partners Contract No. R250203, which provides pre-competited pricing for Flock Safety products and services.

### DISCUSSION:

A cooperative agreement can be executed via another entity's agreement when the items or services have already been competitively procured by other governmental processes substantially the same as those used by the City, and that the terms and conditions contain language allowing piggybacking by other public agencies. In some instances, this method provides the most efficient purchase method or the best cost savings for the quantities or type of goods or services utilized. These contracts are also encouraged when applicable for operational proficiencies and to minimize staff processing time when the goods or services being procured have limited availability.

Flock Safety offers a comprehensive technology platform to support law enforcement investigations and public safety operations. The proposed contract will enable the installation of a combination of license plate readers (LPRs) and live-streaming video cameras, integrated through a cloud-based operating system that provides intelligent search, traffic data, and national crime database alerts.

The system will be strategically deployed throughout the city—including public parks, high-traffic intersections, pedestrian-heavy zones, and critical infrastructure, like the wastewater treatment plant—to enhance the City's security posture and investigative capabilities.

Throughout the year, the Kerman Police Department responds to and investigates thousands of calls for service involving reported crimes. Unfortunately, many of these cases cannot be prosecuted due to the absence of eyewitness testimony or photographic evidence.

A robust camera system would greatly enhance our ability to capture critical information, providing valuable leads for patrol officers and detectives to pursue. While no system can record every crime, this tool will significantly strengthen investigations in cases where no other evidence is available.

By leveraging this technology, the Police Department will be better equipped to conduct thorough investigations, submit prosecutable cases to the District Attorney, and bring resolution and justice to community members who have been victimized.

Flock Safety's system provides law enforcement with real-time alerts and investigative tools by capturing and analyzing vehicle data, including license plates, make, model, and color. The system uses machine learning to create vehicle fingerprints and provides advanced search tools, enabling flexible searches by vehicle characteristics, time, and location.

The system integrates with national databases such as the NCIC, supports inter-agency collaboration with neighboring jurisdictions already on the Flock platform, and provides privacy and security safeguards that are CJIS-compliant.

In summary, after reviewing the available purchase options for this purchase, staff determined that using the cooperative purchase agreement represents the most advantageous purchasing strategy.

#### **FISCAL IMPACT:**

The total five-year cost is \$454,950.00 (excluding tax), broken down as follows:

Year 1 (At Contract Signing): \$33,150.00

Year 2: \$69,300.00

Year 3: \$117,500.00

Year 4: \$117,500.00

Year 5: \$117,500.00

Total: \$454,950.00

Discounts Applied:

- Flock Safety Multi-Year Discount: \$132,550.00
- Flock Safety Professional Services: \$21,700.00

Funding Sources:

- General Fund: The majority of the system cost will be paid from the City's General Fund, supporting citywide public safety initiatives.
- Enterprise Funds: A portion of costs—specifically related to protecting infrastructure like the wastewater treatment plant—will be funded through applicable enterprise accounts.

#### **ATTACHMENTS:**

- A. Resolution w/Exhibits

Attachment 'A'

**RESOLUTION NO. 25-\_\_**

**RESOLUTION OF THE CITY COUNCIL OF THE CITY OF KERMAN APPROVING A FIVE-YEAR CONTRACT WITH FLOCK GROUP INC. D/B/A FLOCK SAFETY FOR THE INSTALLATION AND SUPPORT OF A PUBLIC SAFETY CAMERA SYSTEM**

WHEREAS, the City of Kerman is committed to enhancing public safety and supporting law enforcement investigations; and

WHEREAS, the City wishes to enter into a contract with Flock Safety pursuant to a Cooperative Agreement process; and

WHEREAS, the proposed system consists of automated license plate reader (ALPR) cameras, live-streaming video cameras, and software analytics that provide real-time alerts and investigative tools; and

WHEREAS, the proposed system includes a total of 8 license plate reader cameras, 22 live-streaming video cameras, and the Flock OS+ software suite, providing advanced search, traffic analytics, and national database alert capabilities; and

WHEREAS, the total contract cost for the five-year agreement is \$454,950.00 (excluding tax), which reflects a multi-year discount of \$132,550.00; and

WHEREAS, the contract will be funded through the City's General Fund and applicable enterprise funds, with portions specifically supporting the protection of critical infrastructure such as the wastewater treatment plant; and

WHEREAS, the system will be strategically deployed across city parks, high-traffic intersections, pedestrian-dense areas, and other key locations to enhance community safety and regional collaboration.

NOW, THEREFORE, BE IT RESOLVED by the City Council of the City of Kerman as follows:

1. The foregoing recitals are true and correct.
2. The Council approves the five-year contract with Flock Group Inc. d/b/a Flock Safety for the installation and support of a public safety camera system in the amount of \$454,950.00. A copy is attached as **Exhibit 'A'**.
3. The Council authorizes the City Manager, or his representative, to execute the contract and take all necessary actions to implement the system.
4. This resolution is effective upon adoption.

The foregoing resolution was adopted by the City Council of the City of Kerman at a regular meeting held on the 12<sup>th</sup> day of November 2025, by the following vote:

AYES:

NOES:

ABSTAIN:

ABSENT:

The foregoing resolution is hereby adopted.

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Maria Pacheco  
Mayor

ATTEST:

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Josie Camacho  
City Clerk