

John Jansons
850 S. Madera Avenue
Kerman, CA 93630

April 14, 2025

RE: Professional Energy Services

John,

This will update our scope of work to provide professional energy services to the City of Kerman. Per our recent discussion, I am breaking these down into two different buckets for your consideration.

I. Energy Accounting and optimization of tariffs

- Scope**
- Energy accounting focused on utility accountability
 - PG&E tariff optimization
 - Advocacy to recover costs
 - Reduce pumping costs
 - Review all PG&E new business project files
 - Review natural gas cost and optimize
 - Introduce demand response opportunities

Fees: \$1,200 per month plus 30% of bona fide energy cost reduction

Term: Two years

II. Solar Analysis and Optimization

- Optimize RSBCT
- Accounting review of PG&E payments and true-ups
- Review vendor contract versus actual solar performance
- Review equipment performance with a view to optimization

Fees: \$8,500

Our Spectrum team is pleased to provide you with this proposal and look forward to your questions and comments.

Best Regards,

Michael Jennings

President/CEO

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