



**Axon Enterprise, Inc.**  
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 Scottsdale, Arizona 85255  
 United States  
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Q-431192-44865.736DB

Issued: 10/31/2022

Quote Expiration: 12/15/2022

Estimated Contract Start Date: 01/01/2023

Account Number: 109106

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Business;Delivery;Invoice-850 S Madera Ave 850 S Madera Ave Kerman, CA 93630-1741 USA	Kerman Police Dept. - CA 850 S Madera Ave Kerman, CA 93630-1741 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Daniel Birt Phone: Email: dbirt@axon.com Fax:	Jeff Belding Phone: (559) 846-6634 Email: jeff.belding@fcle.org Fax: (559) 846-9435

### Quote Summary

Program Length	60 Months
<b>TOTAL COST</b>	<b>\$99,018.15</b>
<b>ESTIMATED TOTAL W/ TAX</b>	<b>\$106,848.65</b>

### Discount Summary

Average Savings Per Year	\$6,695.12
<b>TOTAL SAVINGS</b>	<b>\$33,475.60</b>

### Payment Summary

Date	Subtotal	Tax	Total
Dec 2022	\$19,803.59	\$1,566.10	\$21,369.69
Dec 2023	\$19,803.64	\$1,566.10	\$21,369.74
Dec 2024	\$19,803.64	\$1,566.10	\$21,369.74
Dec 2025	\$19,803.64	\$1,566.10	\$21,369.74
Dec 2026	\$19,803.64	\$1,566.10	\$21,369.74
<b>Total</b>	<b>\$99,018.15</b>	<b>\$7,830.50</b>	<b>\$106,848.65</b>

Quote Unbundled Price:	\$132,493.75
Quote List Price:	\$109,165.75
Quote Subtotal:	\$99,018.15

## Pricing

*All deliverables are detailed in Delivery Schedules section lower in proposal*

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
<b>Program</b>									
100552	TRANSFER CREDIT - GOODS	1			\$1.00	(\$2,962.50)	(\$2,962.50)	(\$265.90)	(\$3,228.40)
T7Cert	2021 Taser 7 Certification Bundle	30	60	\$72.96	\$60.00	\$56.22	\$101,196.00	\$8,026.00	\$109,222.00
<b>A la Carte Hardware</b>									
20050	HOOK-AND-LOOP TRAINING (HALT) SUIT	1			\$789.75	\$784.65	\$784.65	\$70.40	\$855.05
<b>A la Carte Services</b>									
20120	TASER INSTRUCTOR COURSE VOUCHER	1			\$375.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total</b>							<b>\$99,018.15</b>	<b>\$7,830.50</b>	<b>\$106,848.65</b>

## Delivery Schedule

### Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
2021 Taser 7 Certification Bundle	20008	TASER 7 HANDLE, YLW, HIGH VISIBILITY (GREEN LASER), CLASS 3R	30	12/01/2022
2021 Taser 7 Certification Bundle	20008	TASER 7 HANDLE, YLW, HIGH VISIBILITY (GREEN LASER), CLASS 3R	1	12/01/2022
2021 Taser 7 Certification Bundle	20018	TASER 7 BATTERY PACK, TACTICAL	36	12/01/2022
2021 Taser 7 Certification Bundle	20160	TASER 7 HOLSTER - SAFARILAND, RH+CART CARRIER	28	12/01/2022
2021 Taser 7 Certification Bundle	20161	TASER 7 HOLSTER - SAFARILAND, LH+CART CARRIER	2	12/01/2022
2021 Taser 7 Certification Bundle	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	90	12/01/2022
2021 Taser 7 Certification Bundle	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	60	12/01/2022
2021 Taser 7 Certification Bundle	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	90	12/01/2022
2021 Taser 7 Certification Bundle	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	60	12/01/2022
2021 Taser 7 Certification Bundle	22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS	60	12/01/2022
2021 Taser 7 Certification Bundle	22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS	60	12/01/2022
2021 Taser 7 Certification Bundle	22179	TASER 7 INERT CARTRIDGE, STANDOFF (3.5-DEGREE) NS	30	12/01/2022
2021 Taser 7 Certification Bundle	22181	TASER 7 INERT CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	30	12/01/2022
2021 Taser 7 Certification Bundle	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	1	12/01/2022
2021 Taser 7 Certification Bundle	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	1	12/01/2022
2021 Taser 7 Certification Bundle	74200	TASER 7 6-BAY DOCK AND CORE	1	12/01/2022
2021 Taser 7 Certification Bundle	80087	TASER 7 TARGET, CONDUCTIVE, PROFESSIONAL (RUGGEDIZED)	1	12/01/2022
2021 Taser 7 Certification Bundle	80090	TARGET FRAME, PROFESSIONAL, 27.5 IN. X 75 IN., TASER 7	1	12/01/2022
A la Carte	20050	HOOK-AND-LOOP TRAINING (HALT) SUIT	1	12/01/2022
2021 Taser 7 Certification Bundle	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	60	12/01/2023
2021 Taser 7 Certification Bundle	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	60	12/01/2023
2021 Taser 7 Certification Bundle	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	60	12/01/2024
2021 Taser 7 Certification Bundle	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	60	12/01/2024
2021 Taser 7 Certification Bundle	22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS	60	12/01/2024
2021 Taser 7 Certification Bundle	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	60	12/01/2025
2021 Taser 7 Certification Bundle	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	60	12/01/2025
2021 Taser 7 Certification Bundle	22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS	60	12/01/2025
2021 Taser 7 Certification Bundle	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	60	12/01/2026
2021 Taser 7 Certification Bundle	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	60	12/01/2026

### Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
2021 Taser 7 Certification Bundle	20248	TASER EVIDENCE.COM ACCESS LICENSE	30	01/01/2023	12/31/2027
2021 Taser 7 Certification Bundle	20248	TASER EVIDENCE.COM ACCESS LICENSE	1	01/01/2023	12/31/2027

### Services

Bundle	Item	Description	QTY
A la Carte	20120	TASER INSTRUCTOR COURSE VOUCHER	1

## Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
2021 Taser 7 Certification Bundle	80374	EXT WARRANTY, TASER 7 BATTERY PACK	36	12/01/2023	12/31/2027
2021 Taser 7 Certification Bundle	80395	EXT WARRANTY, TASER 7 HANDLE	30	12/01/2023	12/31/2027
2021 Taser 7 Certification Bundle	80395	EXT WARRANTY, TASER 7 HANDLE	1	12/01/2023	12/31/2027
2021 Taser 7 Certification Bundle	80396	EXT WARRANTY, TASER 7 SIX BAY DOCK	1	12/01/2023	12/31/2027

## Payment Details

<b>Dec 2022</b>						
<b>Invoice Plan</b>	<b>Item</b>	<b>Description</b>	<b>Qty</b>	<b>Subtotal</b>	<b>Tax</b>	<b>Total</b>
Year 1	100552	TRANSFER CREDIT - GOODS	1	(\$592.50)	(\$53.18)	(\$645.68)
Year 1	20050	HOOK-AND-LOOP TRAINING (HALT) SUIT	1	\$156.93	\$14.08	\$171.01
Year 1	20120	TASER INSTRUCTOR COURSE VOUCHER	1	\$0.00	\$0.00	\$0.00
Year 1	T7Cert	2021 Taser 7 Certification Bundle	30	\$20,239.16	\$1,605.20	\$21,844.36
<b>Total</b>				<b>\$19,803.59</b>	<b>\$1,566.10</b>	<b>\$21,369.69</b>

<b>Dec 2023</b>						
<b>Invoice Plan</b>	<b>Item</b>	<b>Description</b>	<b>Qty</b>	<b>Subtotal</b>	<b>Tax</b>	<b>Total</b>
Year 2	100552	TRANSFER CREDIT - GOODS	1	(\$592.50)	(\$53.18)	(\$645.68)
Year 2	20050	HOOK-AND-LOOP TRAINING (HALT) SUIT	1	\$156.93	\$14.08	\$171.01
Year 2	20120	TASER INSTRUCTOR COURSE VOUCHER	1	\$0.00	\$0.00	\$0.00
Year 2	T7Cert	2021 Taser 7 Certification Bundle	30	\$20,239.21	\$1,605.20	\$21,844.41
<b>Total</b>				<b>\$19,803.64</b>	<b>\$1,566.10</b>	<b>\$21,369.74</b>

<b>Dec 2024</b>						
<b>Invoice Plan</b>	<b>Item</b>	<b>Description</b>	<b>Qty</b>	<b>Subtotal</b>	<b>Tax</b>	<b>Total</b>
Year 3	100552	TRANSFER CREDIT - GOODS	1	(\$592.50)	(\$53.18)	(\$645.68)
Year 3	20050	HOOK-AND-LOOP TRAINING (HALT) SUIT	1	\$156.93	\$14.08	\$171.01
Year 3	20120	TASER INSTRUCTOR COURSE VOUCHER	1	\$0.00	\$0.00	\$0.00
Year 3	T7Cert	2021 Taser 7 Certification Bundle	30	\$20,239.21	\$1,605.20	\$21,844.41
<b>Total</b>				<b>\$19,803.64</b>	<b>\$1,566.10</b>	<b>\$21,369.74</b>

<b>Dec 2025</b>						
<b>Invoice Plan</b>	<b>Item</b>	<b>Description</b>	<b>Qty</b>	<b>Subtotal</b>	<b>Tax</b>	<b>Total</b>
Year 4	100552	TRANSFER CREDIT - GOODS	1	(\$592.50)	(\$53.18)	(\$645.68)
Year 4	20050	HOOK-AND-LOOP TRAINING (HALT) SUIT	1	\$156.93	\$14.08	\$171.01
Year 4	20120	TASER INSTRUCTOR COURSE VOUCHER	1	\$0.00	\$0.00	\$0.00
Year 4	T7Cert	2021 Taser 7 Certification Bundle	30	\$20,239.21	\$1,605.20	\$21,844.41
<b>Total</b>				<b>\$19,803.64</b>	<b>\$1,566.10</b>	<b>\$21,369.74</b>

<b>Dec 2026</b>						
<b>Invoice Plan</b>	<b>Item</b>	<b>Description</b>	<b>Qty</b>	<b>Subtotal</b>	<b>Tax</b>	<b>Total</b>
Year 5	100552	TRANSFER CREDIT - GOODS	1	(\$592.50)	(\$53.18)	(\$645.68)
Year 5	20050	HOOK-AND-LOOP TRAINING (HALT) SUIT	1	\$156.93	\$14.08	\$171.01
Year 5	20120	TASER INSTRUCTOR COURSE VOUCHER	1	\$0.00	\$0.00	\$0.00
Year 5	T7Cert	2021 Taser 7 Certification Bundle	30	\$20,239.21	\$1,605.20	\$21,844.41
<b>Total</b>				<b>\$19,803.64</b>	<b>\$1,566.10</b>	<b>\$21,369.74</b>

**Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.**

## Standard Terms and Conditions

### Axon Enterprise Inc. Sales Terms and Conditions

#### Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at [www.axon.com/legal/sales-terms-and-conditions](http://www.axon.com/legal/sales-terms-and-conditions)), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

#### ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at [www.axon.com/legal/sales-terms-and-conditions](http://www.axon.com/legal/sales-terms-and-conditions)), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

#### Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

## Exceptions to Standard Terms and Conditions

Agency has existing contract #00017153 (f\_shell 00047921) (originated via Q-152370) and is terminating that contract upon the new license start date (1/1/2023) of this quote.

The parties agree that Axon is granting a refund of \$2962.50 to refund paid, but undelivered services. This discount is based on a ship date range of 12/1/2022 - 12/15/2022, resulting in a 1/1/2023 license date. Any change in this date and resulting license start date will result in modification of this discount value which may result in additional fees due to or from Axon.

This credit is contingent upon agency payment of any outstanding invoices including and not limited to Invoice INV-113224 and/or Year 5 Billing of contract 00017153 .

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Signature

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Date Signed

10/31/2022

