



MEMO

DEPARTMENT OF PUBLIC WORKS

To: Board of Public Works
From: Jake Van Gompel, Street Superintendent
Date: October 20, 2025
Re: Agenda Item 2c, Recommendation for Award of One-Ton Pickup Truck #9

Background information:

On October 1, 2025, the Street Department opened bids for the replacement of pickup truck #9. Bid packets were sent to Gustman Chevrolet, L&S Ford, Les Stumpf Ford, and Vande Hey Brantmeier. Gustman Chevrolet from Kaukauna was the sole bidder for this replacement. The non-bidding dealerships were contacted to see why bids were not submitted. Responses from those not participating were requirements for bid bonds and concerns about having competitive pricing. Within the bid packet there was an option for a stainless-steel box. This option is a \$2,391.00 upgrade from a standard steel box. Gustman's bid with trade and stainless body option came in at \$92,785.50. With the offer of \$14,000 in trade staff believe this is a fair price for this trucks current condition. \$80,000 was budgeted for this replacement.

Strategic Plan:

To continue providing a high quality of life through services and to maintain a safe community the Street Department replaces older equipment to keep up with demand of a growing city and limit downtime.

Budget:

Replacement costs are budgeted in the 2025 Capital Improvement budget.

Recommended action:

Authorize the Street Superintendent to award bid for the replacement of truck #9 with trade to Gustman Chevrolet with stainless steel option for \$92,785.50.

Truck # 9 Bid Tabulation					
	Bid Bond	Outright Price	Trade Price	Stainless Option	Total With Option Minus Trade
Gustman	Yes	\$104,394.50	\$14,000	\$2,391.00	\$92,785.50
L&S Ford		N/A			
Les Stumpf		N/A			
Vande Hey Brantmeier		N/A			

