



MEMO

DEPARTMENT OF PUBLIC WORKS

To: Board of Public Works
From: Jake Van Gompel, Street Superintendent
Date: July 14, 2025
Re: Agenda Item 2c, Recommendation for Award of Grader

Background information:

The Street Department received bids from Fabick Cat and Brooks Tractor Inc. on Wednesday July 2, 2025, for the replacement of the departments 1991 John Deere Grader. Bids are competitive as the overall prices came in close. Cat met all specifications where John Deere met most specifications. Both bids came in under budgeted amount. Trade in value for the current grader came in at \$12,000 and \$15,000. See bid tabulations attached.

When seeking permission to bid, discussions were held on the overall cost for replacing and if a lease option could be considered. Cat and John Deere provided lease information for 36 through 72-month terms. Costs for the 36-month term came in from \$7,000 - \$7,300 a month and \$5,000 - \$5,700 for the 60 and 72-month terms. Both lease options have a buyout at the end of term. Maintenance items and consumable parts would be the responsibility of the City.

With lease costs covering the value of the tractor in 4 to 6 years I do not believe this is a financially responsible option for this tractor. Although the grader typically has low hours in a year's time this is a vital piece of equipment in some street maintenance and snow removal operations.

Strategic Plan:

To continue providing a high quality of life through services the Street Department must replace older equipment to keep up with demand of a growing city and limit down time.

Budget:

The grader replacement is budgeted in the 2025 Capital Improvement budget.

Recommended action:

Authorize Street Superintendent to award bid for the replacement of the 1991 John Deere Grader to Fabick Cat for \$398,900. And to sell the current grader outright.

Brooks Tractor Adam Alberson AAlberson@BrooksTractor.com	Phone: 920.336.5711 Cell: 920.366.8160 Address: 1031 Lawrence Drive De Pere, WI 54115
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Grader Cost:	\$404,672.00
Unit #251 Trade in value:	\$15,000.00
Bid Bond:	\$20,233.60
36 Month Lease \$6,926.75 per month	Buy Out: \$212,157.82
72 Month Lease \$4,978.18 per month	Buy Out: \$171,360.00

Fabick Cat Trevor Quillico Trevor.Quillico@FabickCat.com	Phone: 920.498.8000 Cell: 920.371.4792 Address: 2818 Mid Valley Drive De Pere, WI 54115
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Grader Cost:	\$398,900	low bid by: \$5,772.00
Unit #251 Trade in value:	\$12,000	
Bid Bond:	5% of bid amount through Travelers Casualt	
36 Month Lease \$7,267.67 per month	Buy Out: \$223,125.00	
48 Month Lease \$6,309.83 per month	Buy Out: \$203,280.00	
60 Month Lease \$5,650.87 per month	Buy Out: \$188,475.00	

Miller-Bradford & Risberg, Inc. Chad Kelly CKelly@miller-bradford.com	Phone: 920.338.5800 Cell: 920.241.1733 Address: 3203 French Road De Pere, WI 54115
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Grader Cost:	\$ -0-
Unit #251 Trade in value:	\$ -0-
	Declined to bid due to being unable to meet
	the bid spec. Specifically horsepower, center blade and the wing size.

United Rentals Shane Christman Schristma@UR.Com	Phone: 920.337.0777 Cell: 920.932.0099 Address:
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Grader Cost:	\$ -0-
Unit #251 Trade in value:	\$ -0-
	Declined to bid due to not being able to find
	Unit that will meet specifications.

