

From: [Max Stanley](#)
To: [Harbor Board](#)
Subject: Proposed Fee Increase
Date: Monday, September 18, 2023 3:31:38 PM

Harbor Board Members,

Thank you for the effort and time you devote to being on the D&H Board. I am an owner of two businesses that are commercial users of the harbors and a frequent personal user. I am writing in response to the proposed fee increase. It is not surprising that costs have gone up and D&H is looking to raise revenue. I support increasing revenue however I do not support an across the board rate increase for harbors.

What I do support is an increase on cruise ship berthing fees. I have not reviewed the financials showing revenue from every source but it seems plausible that dockage rates could be raised on vessels over 200' (at all harbors) to an amount sufficient to raise all desired revenue. Cruise ships have had a banner year and it seems that they will still be willing to pay an extra xx% for dockage as the premium for space downtown is so great. If it turns out that this reduces the number of cruise ships, many in Juneau will applaud. And if someone has a private vessel over 200', dockage is a de minimis expense that will not affect their behavior. The demand for Alaska is not going to go down.

Who isn't having a banner year are fishermen. The lowest all time price and a fee increase will be challenging to many fishermen in Juneau, the residents of Juneau.

Rather than increase rates on everyone, increase the rates on those (cruise ships and yachts) that are users of our town, not residents; those that are doing very well financially. This would be a way to raise revenue that would see much support and little opposition from the residents of Juneau.

Thank you,

Max Stanley

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