

### Port of Juneau

155 S. Seward Street • Juneau, AK 99801 (907) 586-0292 Phone • (907) 586-0295 Fax

From: Port Director

To: Assembly

**Thru:** (1) Docks & Harbor Board

(2) City Manager

Date: November 30<sup>th</sup>, 2023

**Re:** FY2023 Review - Docks & Harbors Operations

- 1. In accordance with 85.02.045, Docks and Harbors Board shall, no later than November 30<sup>th</sup> each year, provide the assembly with a written review of docks and harbors department operations during the preceding fiscal year. The review shall include fee schedules, revenues by source, operating expenditures, customers served, and any recommended amendments to the Downtown Waterfront Development Plan. The Docks & Harbors Board reviewed this letter at its November 30<sup>th</sup> meeting.
- 2. The FY23 end of year financial report each Enterprise is operating with positive cash flow. As of FY22 end, the Docks Enterprise running a \$130,200 deficit.

End of FY22	Harbor Enterprise	Docks Enterprise
Revenue	\$4,911,500	\$ <del>1,642,500</del>
Expenditure	\$3,988,600	\$1,772,700
Debt Service	\$665,900	none
FY23 Net	\$914,936.24	\$716,985.24
CIP Transfer	\$750,000	none
Fund Balance <sup>1, 2</sup>	\$1,998,736.24	\$1,687,800

Graphic representation of historic Port Enterprise and Harbor Enterprise budgetary information is provided in enclosure (1). As a reference point, Docks & Harbors manages nearly \$400M in capital assets throughout its infrastructure portfolio.

The CY23 cruise ship season was a record year with 1,646,862 passengers arriving to Juneau. This was a 29% increase over the prior year.

<sup>&</sup>lt;sup>1</sup> Does not include \$791,271 of Bond Reserve

<sup>&</sup>lt;sup>2</sup> Fund Balances as of 11/15/2022 are estimates and have not been finalized by Finance Department

#### Cruise ship passenger counts

	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Large Cruise Ships <sup>3</sup>	940,447	944,239	965,731	992,092	1,046,587	1,118,897	1,273,741	0	114,114	1,167,194	1,638,902
Small Cruise Ships	5,459	10,216	11,426	8,727	8,658	9,729	10,112	36	7,263	8,549	7,960
Total	945,906	954,455	977,157	1,000,819	1,055,245	1,128,626	1,283,857	36	121,377	1,175,743	1,646,862

- 3. The fee schedule, as required under 85.02.045 for FY24, is attached as enclosure (2). After Docks & Harbors held outreach patron meetings and the requisite public hearing, the Assembly approved amendments to twenty-six regulations relating to fees on November 6<sup>th</sup>, 2023. Each of these fees will be increased 9% effective January 2024, with the exception of small boat harbor moorage which will be phased-in 3%, 3% and 2.8% over consecutive new calendar years.
- 4. Docks & Harbors has been engaged in several capital improvement projects in FY23.
  - a. Statter Harbor Phase III (For Hire Commercial Float and associated uplands). A contract was awarded to Dawson Construction for \$1.5M to construct restrooms (men/women/family) and covered shelter in the Statter Harbor bus staging area which was completed in June. The men and women bathrooms will be secured for the winter but the family bathroom will remain open year-round.
  - b. Marine Park Deckover. CBJ Engineering completed the design efforts and then transferred the bidding/construction management to Docks & Harbors for execution. In April, this \$2.5M project was successfully completed by Trucano Construction on time and on budget.
  - c. Aurora Phase III. After securing a \$2M matching ADOT Municipal Harbor Grant in 2022, Docks & Harbors awarded a \$4.25M contract to Trucano Construction in April. Construction of "H Float" for sixty-foot vessel slips and transient moorage will be completed by June 2024.
  - d. Aurora Phase IV. The 2022 1% Sales Tax Initiative has provided Docks & Harbors with \$5M available in local matching funds to compete for the current year ADOT Harbor Grant funding. If the grant funding is approved by the Legislature and Governor, Aurora IV could be awarded in fall 2024.
  - e. Docks & Harbors continues to work closely with AELP to advance Assembly goals to electrify the CBJ owned cruise ship docks. As a prerequisite to, AELP has received the authority to proceed with purchasing the necessary infrastructure to upgrade the load tap changer transformer to the Franklin Dock Substation. A status update to the Assembly was provided in an August 31<sup>st</sup> memo.
- 5. In May 2023, Docks & Harbors submitted a FY23 MARAD (US Maritime Administration) Port Infrastructure Development Program (PIDP) grant for \$11.25M to construct an Aurora Harbor drive down float similar to the one at the Auke Bay Loading Facility (ABLF). Local match was not required for this grant application; however, the Docks & Harbors Board committed \$500K to supplement our submission. Though the application was strong, we were notified in October that we were unsuccessful.
- 6. CBJ tideland property, managed by Docks & Harbors, was sold to Hansen-Gress with a closing date of October 31<sup>st</sup> for \$118,500. This 4,177 sf parcel was leased to the building owner (formerly Juneau Electronics). The sale was required to allow Hansen-Gress to complete an exterior renovation project.
- 7. In June, CBJ completed negotiations with UAS/UA Lands Director to secure the leased waterfront property from UAS between Harris and Aurora Harbors, commonly referred as Juneau Fisheries Terminal. The new lease rent for the 2.8 acre property is \$100,000 annually. The appraised fair market value for this lease property would be \$230K annually. In consideration for the lower lease rent, CBJ agreed to provide

<sup>&</sup>lt;sup>3</sup> Revenue producing cruise ship passenger data only which is less than the total passenger embarkation

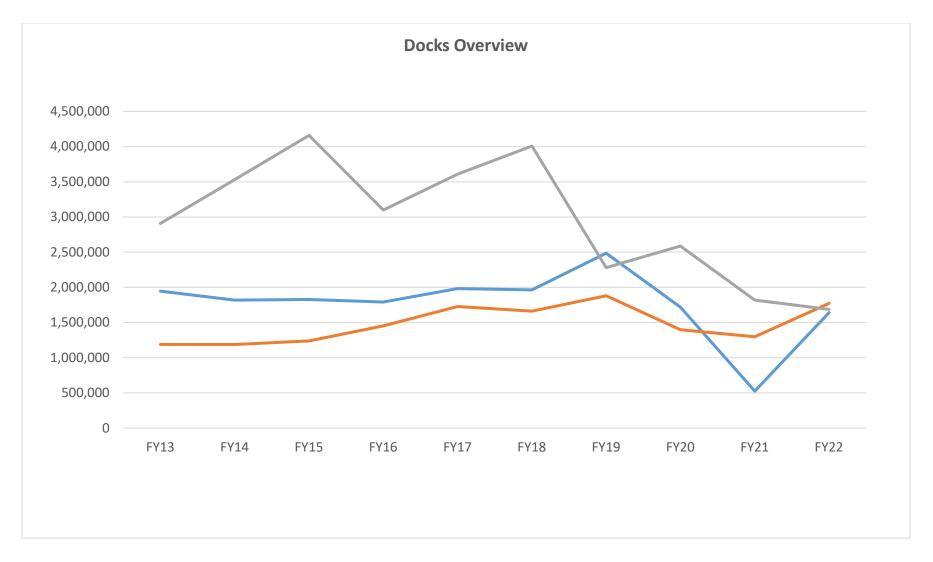
educational benefits including services provided by Docks & Harbors, Parks & Recreation, Transit and Eaglecrest.

- 8. Although not required under code, Docks & Harbors has completed installation of self-rescue ladders at each of its four harbors. At the request of harbor patrons, Docks & Harbors will be installing a security gate into Harris Harbor and adding security parking lot lights at Douglas Harbor.
- 9. Docks & Harbors is most appreciative of support from the Assembly, especially support for the 9% rate increase. The Assembly's commitment will enable Docks & Harbors to continue to prosper with needed infrastructure improvements as well as keeping future rate increases to a modest level.

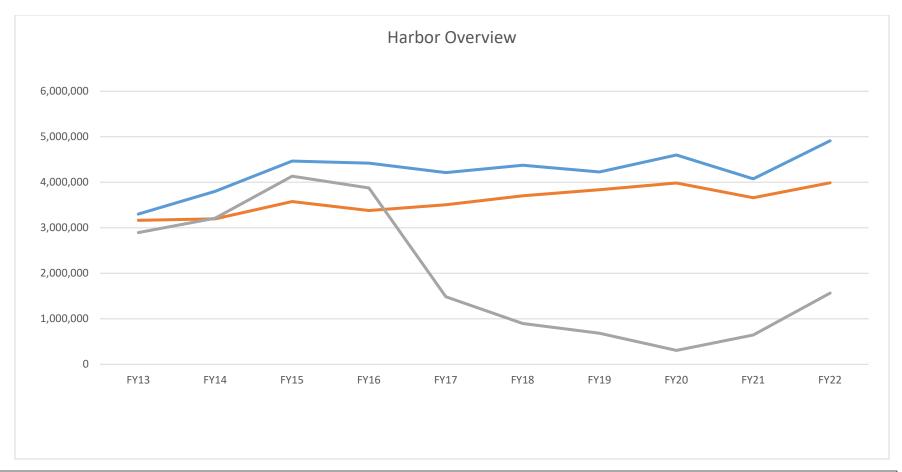
Ш

#### Encl:

- (1) Budgetary Graphs (Docks Enterprise & Harbors Enterprise)
- (2) FY2023 & FY2024 Fee Schedule



	FY13	FY14	FY15	FY16	FY17	FY18	FY19	FY20	FY21	FY22
<b>Docks Actual Revenue</b>	1,946,900	1,820,000	1,828,400	1,792,800	1,983,100	1,964,484	2,485,900	1,718,800	526,000	1,642,500
<b>Docks Actual Expense</b>	1,189,800	1,188,500	1,238,600	1,454,100	1,727,600	1,663,167	1,881,100	1,399,100	1,297,800	1,772,700
Docks Fund Balance	2,907,240	3,531,061	4,159,525	3,098,254	3,609,037	4,009,076	2,279,623	2,586,600	1,818,000	1,687,800



		FY13	FY14	FY15	FY16	FY17	FY18	FY19	FY20	FY21	FY22
На	arbors Actual Revenue	3,301,200	3,800,400	4,466,300	4,418,400	4,213,000	4,374,735	4,227,700	4,597,600	4,076,700	4,911,500
На	arbors Actual Expense	3,163,500	3,195,000	3,574,700	3,380,634	3,507,112	3,702,155	3,834,900	3,983,100	3,661,100	3,988,600
На	arbors Fund Balance	2,893,416	3,210,757	4,133,190	3,874,843	1,485,483	895,149	682,000	305,000	642,500	1,565,400



DOCKS & HARBORS 155 S. Seward St. Juneau, AK 99801 (907) 586-5255 tel (907) 586-2507 fax www.juneau.org/harbors

# **FY24 Moorage Rates**

DOUGLAS, HARRIS AND AURORA HARBORS				
	Effective thru June 30, 2023	Effective July 1, 2023		
Skiff	\$314.70 per calendar year	\$340.19 per calendar year		
Daily	61¢ per foot	66¢ per foot		
Calendar Month	\$4.60 per foot	\$4.97 per foot		
Bi-Annual (July 1 - Dec 31) & (Jan 1 - June 30) Annual (July 1 - June 30)	5% discount on 6-month advance payment 10% discount on 12-month advanced payment	5% discount on 6-month advance payment 10% discount on 12-month advance payment		
Intermediate Vessel Float and Port Field Office Float				
Daily (Oct 1 - Apr. 30)	61¢ per foot	66¢ per foot		
Monthly (Oct 1 - Apr. 30	\$4.60 per foot	\$4.97 per foot		

STATTER HARBOR				
	Effective thru June 30, 2023	Effective July 1, 2023		
Skiff	\$314.70 per calendar year	\$340.19 per calendar year		
Daily	61¢ per foot	66¢ per foot		
Calendar Month	\$7.66 per foot	\$8.28 per foot		
Bi-Annual (July 1 – Dec 31)	5% discount on 6-month advance payment	5% discount on 6-month advance payment		
& (Jan 1 - June 30) Annual (July 1 - June 30)	10% discount on 12-month advanced payment	10% discount on 12-month advance payment		

INTERMEDIATE VESSEL FLOAT (IVF)/STATTER HARBOR BREAKWATER RESERVATIONS					
	Effective thru March 31, 2023 Effective April 1, 2023				
Reservations (May 1 – Sept 30)	Fishing Vessels Other Vessels <65' Other Vessels ≥ 65' Other Vessels ≥200'	\$1.50 \$3.00 \$5.00 \$3.00	\$1.62 per foot per day \$3.24 per foot per day \$5.40 per foot per day \$3.24 per foot per day		

# Residence Surcharge

Effective July 1, 2023			
Per Month	\$78.24 +\$26.08/person above four persons		

- A 5% City & Borough of Juneau sales tax may apply to all fees
  - Rates subject to be adjusted by CPI annually

### **Launch Ramp Rates**

Effective July 1, 2023

	3- J 1
Recreational - Calendar Year	
(includes Kayaks)	\$102.06
Matching registrations are required	
to obtain two additional permits.	\$5 per additional permit
Please see 05 CBJAC 20.060 -	
Recreational Boat Launch Fees.	
Recreational - Day	\$17.00
Commercial - Calendar Year	\$283.49 per trailer
Commercial - Day	\$34.02
Freight Use Commercial	Up to 1 hour \$60
Freight Use – Commercial	Over 1 hour \$30 for each additional hour

**Parking Rates** 

Douglas, Harris, Aurora Harbors	Free w/ permit (permits available at
	Aurora Harbor office, current vehicle
	registration required)
Statter Harbor – Summer	\$1 per hour/\$5 per calendar day
(May, June, July, August, September)	
Statter Harbor – Winter	Free w/permit (permits available at
(October through April)	Statter Harbor office, current vehicle
	registration required)
Downtown Taku Lot - Summer	\$2 per hour/3 hour limit

**Shorepower** 

	<u> </u>
Connection Type	Daily Fee
20 amp (120V, 1 phase)	\$6.80
30 amp (120V, 1 phase)	\$10.20
50 amp (208V, 1 phase)	\$28.35
100 amp (208V, 3 phase)	\$97.52
100 amp (480V, 3 phase)	\$224.52

Connection Type	Summer Liveaboard	Summer Non-Liveaboard
	Monthly	Monthly
20 and 30 amp	\$102.06	\$61.24
50 amp	\$204.11	\$122.47
100 amp/208 volt	\$476.27	\$285.76

Connection Type	Winter Liveaboard Monthly	Winter Non-Liveaboard Monthly
20 amp	\$136.08	\$81.65
30 amp	\$183.38	\$108.86
50 amp	\$340.19	\$204.11
100 amp/208 volt	\$816.46	\$476.27

## **Services Provided**

Power

Potable water (Year round downtown and Statter A&B Floats)
Restrooms (Aurora Harbor, Harris Harbor & Statter Harbor)
Showers (Harris Harbor & Statter Harbor)

Free Sewage pump-out (Aurora, Douglas, Harris, and Statter) Sewage pump-out cart available at Aurora Harbor & Douglas Harbor

Harris Harbor Grid (Fee: \$1.14 per foot per day)

Please make Grid reservation at Aurora Harbor Office