



Brian Kleinhenz
Terra Verde Inc
President and Owner
4340 N Douglas HWY
Juneau, AK 99801

November 27th, 2023

Juneau Economic Development Council
Board of Directors
612 West Willoughby Avenue, Suite A
Juneau, AK 99801

Regarding: Interest in at-large Board Seat

Members of the JEDC Board of Directors,

As you undertake the work to fill vacancies on the JEDC board of directors, I would be honored if you would include me in the list of potential candidates. I am a small business owner and a resident of Juneau with a career in natural resource management and forestry. Workforce development and helping to build diverse economies has been my most rewarding work. During my career, I have had the opportunity to travel and work throughout Southeast Alaska and understand the critical role that Juneau plays in the overall economic health of the region. I have also witnessed much of the innovative and important work that JEDC has undertaken in support of building a healthy and sustainable economic environment. It is my desire to assist in that mission and give back through the volunteering of my time and energy.

If there is a need for a perspective that I can offer, I would be happy to participate more directly in the good work undertaken by JEDC. My hope is that my background in natural resource management and forest management as well as my experience as a small business owner will be of benefit to the JEDC mission. My firm continues to pioneer the leveraging of forest carbon markets which is a new commodity for natural resource rich places like Southeast Alaska and has been a significant new source of revenue for Alaskan forest land owners. Running a company with Pacific Northwest reach while being personally based in Juneau is challenging but the lifestyle amenities of Juneau make it an easy choice. Juneau is a vibrant place and I'm interested in working with a high functioning team to help keep it that way.

Thanks for your time and I hope you have many qualified and energetic board candidates to choose from.

Best Regards,

Brian Kleinhenz



Brian L. Kleinhenz

Experience

Terra Verde Inc, Juneau, AK

May 2017-present

President and Owner

- Running operations for Terra Verde, a company specializing in forestland inventory and biometrics
- Principal and executive of the company responsible for and engaged in all operations, business development, scheduling and management.
- Instrumental in developing new clients
- Greatly expanded Forest Biometrics and Analytical offerings
- Pioneered a new business line in forest carbon offset development

Sealaska Corporation, Juneau, AK

November 2013-May 2017

Natural Resources Department Manager/Corporate Forester

- Supervised 6 direct employees, between 10-14 professional contractors and 4-5 forestry services contractors
- Acted as policy lead on federal, state and local levels for issues affecting land use and forest management
- Lead partnership coordinator for land management activities. This included forging and maintain close collaborative relationships with private land owners, NGO's, environmental groups, state agencies and Federal agencies.
- Executed planning and contract administration for the stewardship and silviculture programs
- Responsible for calculating and maintaining sustainable harvest levels
- Designed and implemented multiple use prescriptions that enhance wildlife habitat and recreational use
- Lead for developing non-timber revenue streams such as carbon credits through regulated and voluntary markets, mitigation banking and non-timber forest resources.
- Initiated research, including market studies, economic models, and other studies to improve forest management
- Maintained forest inventory and stand condition information on adjoining private and public lands for risk management purposes to Sealaska lands.

Sealaska Corporation, Juneau, AK

August 2010-November 2013

Forest Inventory, Ecosystem Services and Habitat Specialist

- Ran Sealaska's Forest Inventory and Forest Growth estimation program.
- Lead the sustainable forest planning effort charting a path for FCS certification, carbon credit transactions, ecosystem services and mitigation banking.
- Added a Sitka Spruce planting program
- Guided stream buffer and riparian research along with outside experts

Forest Biometrics Research Institute, Corvallis, OR

November 2006-August 2010

Lead Forest Biometrician

- Consulted with forest managers from more than 60 organizations including tribes, NGOs, large forest companies and small closely held tree farms all with different management approaches and objectives.
- Lead many field research studies in the areas of forest ecology, growth and measurement
- Served as the support contact for the software package called the Forest Planning and Projection System (FPS). FPS is a sophisticated set of tools that estimates forest volume and growth. It also determines sustainable yield of a forest while balancing timber and non-timber objectives.
- Taught regular short courses on the topics of forest inventory, growth and yield and harvest planning.
- Modeled harvest considerations such as wildlife habitat conservation, green up and water quality protection.

Sealaska Timber Corporation, Ketchikan, AK

January 2003-November 2006

Forester/Environmental Manager

- Conducted extensive field work including road layout, unit layout, property line establishment and logging contractor administration.
- Built a ground up timber inventory system for Sealaska
- Served as Environmental Compliance Coordinator to ensure compliance with all operational permits and to meet all reporting requirements of State and Federal agencies.
- Provided GIS oversight for STC's system(s) and training /support on GIS for staff

Ohio Historic Preservation Office, Columbus, OH

March 2001-December 2002

GIS Specialist

- Managed archeological and historical data including locations and descriptions of these resources. Provided first screen of information to developers about cultural resources present on planned project sites.
- Held sole responsibility for all organizational GIS needs.

Bureau of Land Management, Roseburg, OR

May 2000-March 2001

GIS Technician

- Performed a variety of tasks related to a statewide GIS project which established a complete spatial database of all BLM roads in the state.

Finnish Forest Research Institute, Suonenjoki, Finland

Oct. 1997 – Nov. 1998

Forest Research Assistant

- Helped to direct a yearlong European Union research project in association with METLA (the Finnish Forest Research Institute) to evaluate direct measurement techniques of forest leaf area. Also, conducted language editing for research papers and institute publications.

Certifications and Affiliations

- Certified Forester, CF
- Association of Consulting Foresters, ACF
- Past Chair of the Alaska Society of American Foresters (SAF)
- Frequent alternate as a board member on the Alaska Board of Forestry
- Former Directors of Alaska Forest Association
- Board of Directors of the Southeast Alaska Soil and Water Conservation District

Education**University of Eastern Finland, Joensuu, Finland**

Graduated: March 1999

*Master of Science, Environmental Management of Forests***Ohio Northern University, Ada, Ohio**

Graduated: March 1997

*Bachelor of Science, Environmental Studies/Biology****Skills***

- Extensive experience in Natural and Cultural resource management
- Advanced Forest Biometrics
- Sustainable harvest calculation with biological and financial considerations
- Forest measurement expert
- Silviculture and forest ecosystem management
- Expert level forest inventory, growth and planning
- Advanced computer mapping (GIS) expertise