



Prepared On: 04/18/2023
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PIPELINE REPORT - POTENTIAL & SECURED BUSINESS

Organization	Meeting	Status	Convention Center	EEI	RA	SA	Mtg start	Mtg end	Total Rm Nights	Requested Rooms	Source Code
The Ironman Group	2022 Ironman Triathlon Race	Definite	No	\$4,122,000.00	1000	1500	08/03/2022	08/08/2022	10	5550	Direct Inquiry
Sealaska Heritage Institute	2022 Through the Cultural Lens - Teacher Orientation	Assist	No	\$549,600.00	20	400	08/11/2022	08/13/2022	3	50	TJ Archive/Return Business
Juneau Douglas High School 50th Class Reunion	50th Reunion JDHS Class of 1972	Definite	No	\$183,200.00	30	100	08/16/2022	08/19/2022	4	120	Direct Inquiry
McVeigh Global Meetings & Events, LLC	2022 Annual Meeting	Tentative	No	\$79,450.00	50	100	09/06/2022	09/11/2022	6	270	Trade Show Contact
AK Society of Civil Engineers	2022 Salmon Creek Dam Honor Ceremony	Assist	No	\$22,900.00	20	25	09/09/2022	09/10/2022	2	20	Local Champion - Bid
Pioneers of AK	2022 Pioneers of AK Grand Igloo Convention	Definite	Yes	\$293,120.00	120	160	09/21/2022	09/24/2022	6	405	Local Champion - Bid
Glacier Valley Baptist Church	2022 Glacier Valley Baptist Church Conference	Assist	No	\$82,440.00	40	60	09/25/2022	09/27/2022	3	85	Direct Inquiry
AK Cabaret, Hotel, Restaurant and Retailers Assn	2022 AK CHARR Convention	Definite	Yes	\$238,160.00	100	130	10/03/2022	10/06/2022	4	400	TJ Bid Prospect
Juneau School District	2022 AK STEAM Teacher Conference	Definite	Yes	\$274,800.00	100	200	10/13/2022	10/15/2022	3	250	Direct Inquiry
Metcalfe Communications	2022 Public Market	Assist	Yes	\$138,750.00	30	450	11/21/2022	11/27/2022	7	117	Direct Inquiry
Orutsararmiut Native Council	2022 Orutsararmiut Native Council Board Retreat	Lead	No	\$27,480.00	20	20	12/12/2022	12/16/2022	5	100	Direct Inquiry
Juneau Ski Club	Junior Ski Race	Assist	No	\$55,120.00	35	100	01/20/2023	01/22/2023	3	26	Direct Inquiry
Assn of AK School Boards	2023 AASB Leadership & Legislative Fly-In Academy	Definite	No	\$219,840.00	70	80	02/02/2023	02/07/2023	6	420	Local Champion - Bid
AK Democratic Party	2023 AK Democrats Planning Meeting	Definite	No	\$68,700.00	15	75	02/03/2023	02/05/2023	4	35	Local Champion - Bid
AK Hospital & Healthcare Association AHHA	2023 AHHA Legislative Fly-in	Definite	No	\$45,800.00	30	50	02/13/2023	02/14/2023	3	50	Direct Inquiry
AK Sea Grant Marine Advisory Program	2nd Annual Mariculture Conference of AK	Assist	No	\$152,300.00	100	200	02/16/2023	02/17/2023	4	104	Direct Inquiry
Southeast Alaska Watershed Coalition	2023 SE AK Watershed Coalition Symposium	Assist	No	\$96,190.00	65	100	03/06/2023	03/09/2023	5	220	Direct Inquiry
AK School Activities Assn	2023 Region 5 Basketball Championships	Definite	No	\$367,550.00	250	350	03/08/2023	03/12/2023	6	425	Local Champion - Bid
Juneau Douglas Ice Assn	2023 AK State Hockey Assn (ASHA) Tournament	Definite	No	\$343,500.00	100	250	03/09/2023	03/12/2023	4	325	Local Champion - Bid
AK Retirement Management Board	2023 AK Retirement Mgmt. Board of Trustees Meeting	Assist	No	\$41,220.00	10	30	03/15/2023	03/17/2023	4	35	TJ Archive/Return Business

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Juneau Lions Club	2023 Lions Club Gold Medal Basketball Tournament	Definite	No	\$801,500.00	100	250	03/19/2023	03/25/2023	7	550	Direct Inquiry
University of AK - Southeast	2023 H R Leaders of Tomorrow Conference	Definite	No	\$68,700.00	50	75	04/21/2023	04/22/2023	3	105	Local Champion - Bid
Tongass Democrats	Mary Peltola Fundraising Event 2023	Assist	No	\$2,640.00	0	80	04/23/2023	04/23/2023	1	0	Direct Inquiry
Western Division of the American Fisheries Society (AFS)	2023 Western Groundfish Conference	Definite	Yes	\$458,000.00	250	200	04/24/2023	04/28/2023	6	1050	Local Champion - Bid
Specialty Planners International	2022 Masterminds Annual Retreat	Tentative	No	\$54,960.00	20	30	04/25/2023	04/29/2023	5	80	Trade Show Contact
Tribal Tech, LLC	SAMSHA Native Connections Regional Meeting	Assist	No	\$103,120.00	65	120	05/02/2023	05/04/2023	7	260	
Visit Anchorage	Visit Anchorage Meeting Planner Appreciation event	Assist	No	\$17,870.00	10	70	05/04/2023	05/04/2023	2	20	Direct Inquiry
Storck USA, L.P.	2022 Sales Stars Incentive Trip	Tentative	No	\$32,976.00	18	18	05/07/2023	05/11/2023	5	77	Trade Show Contact
Alaska Robotics	2023 AK Robotics MiniCon	Assist	No	\$75,325.00	50	75	05/11/2023	05/16/2023	7	120	TJ Archive/Return Business
Creative Group Inc.	2023 President's Club & Annual Meeting	Tentative	Yes	\$366,400.00	250	200	05/31/2023	06/04/2023	5	820	Trade Show Contact
Infinite Strategic Solutions	2022 Ring of Honor Sales Meeting	Tentative	No	\$91,600.00	25	50	06/04/2023	06/08/2023	5	100	Trade Show Contact
Oweesta Corporation	2023 Native CDFI (Community Development Financial Institute) Conference	Definite	Yes	\$458,000.00	200	250	06/26/2023	06/29/2023	6	1350	Local Champion - Bid
Nextiva Technology Events	Global Nextiva Sales Managers Annual Incentive Trip	Tentative	No	\$54,960.00	25	30	07/06/2023	07/09/2023	4	85	Trade Show Contact
AK Assn of School Business Officials	2023 ALASBO Summer Leadership Conference	Definite	No	\$119,080.00	45	65	07/14/2023	07/18/2023	5	172	Direct Inquiry
National Black Coalition of Federal Aviation Employees	2023 NBCFAE National Training Conference	Lead	Yes	\$549,600.00	250	300	08/21/2023	08/24/2023	4	650	Trade Show Contact
RE/MAX	2023 West Region Fall Retreat	Tentative	Yes	\$183,200.00	60	100	09/05/2023	09/08/2023	4	240	Trade Show Contact
Natl Hydropower Assn	2023 AK Regional Meeting	Lead	No	\$64,697.00	43	80	09/05/2023	09/08/2023	4	74	Direct Inquiry
Entrepreneurs' Organization	2023 International Entrepreneurs' Organization Event	Tentative	Yes	\$68,700.00	25	50	09/08/2023	09/11/2023	4	85	Direct Inquiry
Morehouse School of Medicine, Inc.	2023 Morehouse School of Medicine Faculty Retreat	Tentative	No	\$183,200.00	89	100	09/10/2023	09/13/2023	4	320	Trade Show Contact
National Association Of African Americans In Human Resources	2023 NAAHR National Conference	Tentative	Yes	\$274,800.00	150	200	09/21/2023	09/24/2023	4	400	Trade Show Contact
Paris Tattoo Body Art	2023 Paris Tattoo Body Art Expo	Definite	Yes	\$137,400.00	40	100	09/29/2023	10/01/2023	4	130	Centennial Hall Referral
Amer Inst of Architects - AK Chapter	2023 Annual Conference - AIA - AK Chapter	Definite	No	\$87,915.00	60	75	10/05/2023	10/07/2023	5	200	Website Inquiry
AK Sea Grant Marine Advisory Program	2024 Wakefield Fisheries Symposium	Lead	Yes	\$206,100.00	75	150	01/09/2024	01/11/2024	4	300	Direct Inquiry

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AK Democratic Party	2024 AK Democrats Planning Meeting	Definite	No	\$68,700.00	15	75	02/02/2024	02/03/2024	3	30	Local Champion - Bid
Southeast Regional Emergency Medical Services	2024 Southeast Region EMS Symposium SEREMS	Tentative	Yes	\$412,200.00	100	150	03/27/2024	03/31/2024	5	0	Local Champion - Bid
American Welding Association	2024 American Welding Assn Officers Meeting	Lead	No	\$103,050.00	40	75	05/02/2024	05/05/2024	4	100	Local Champion - Bid
AK Democratic Party	2024 AK Democratic Party Biennial Convention	Lead	No	\$109,920.00	100	120	05/10/2024	05/11/2024	2	150	Local Champion - Bid
Koru Counseling	Affirming Our Identities 2024	Lead	No	\$152,300.00	100	200	05/14/2024	05/17/2024	4	350	
Iron Peacock Events	2021 National Landscaping Company Annual Conference	Tentative	Yes	\$572,500.00	150	250	05/28/2024	06/01/2024	5	0	Trade Show Contact
Sealaska Heritage Institute	2024 Sealaska Heritage Inst - Celebration	Assist	Yes	\$1,832,000.00	500	1000	06/05/2024	06/08/2024	6	1200	TJ Archive/Return Business
BJ Klophaus	BJ Klophaus 2024 Wedding	Tentative	No	\$139,100.00	100	100	06/07/2024	06/09/2024	3	300	
National Audubon Society	2024 National Audubon Engagement Conference	Definite	Yes	\$164,880.00	50	60	06/17/2024	06/24/2024	9	320	Direct Inquiry
AK Assn of School Business Officials	2024 ASBO International Eagle Institute	Tentative	No	\$109,920.00	55	60	07/16/2024	07/19/2024	4	220	TJ Bid Prospect
AK Sheet Workers Local Union 23	2024 Northwest Sheet Metal Workers Board Meeting	Lead	No	\$27,480.00	25	30	07/17/2024	07/18/2024	2	50	Direct Inquiry
AK Library Assn	2024 AK Library Assoc & Pacific NW Library Assoc Conference	Lead	Yes	\$343,500.00	200	250	08/01/2024	08/03/2024	3	450	Local Champion - Bid
AK Travel Industry Assn (ATIA)	2024 ATIA Annual Convention & Trade Show	Definite	Yes	\$916,000.00	450	500	10/21/2024	10/24/2024	8	1905	TJ Archive/Return Business
NTCSA	NTCSA Annual Conference 2024	Lead	Yes	\$362,600.00	250	300	10/25/2024	10/31/2024	9	1290	Direct Inquiry
Rotary District 5010	2025 Rotary District 5010 Conference	Definite	Yes	\$458,000.00	200	250	05/01/2025	05/04/2025	4	700	Local Champion - Bid
AK Peace Officers Assn	2026 APOA State Conference	Lead	Yes	\$274,800.00	150	200	05/04/2026	05/06/2026	4	400	TJ Archive/Return Business
USS Juneau	2026 USS Juneau Reunion	Lead	No	\$65,952.00	36	36	07/16/2026	07/19/2026	4	118	Direct Inquiry
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