

Travel Juneau Financial Report				03.31.23				03.31.22			
Period Number	9							9			
Annual Periods	12							12			
YTD Percentage	75.00%							75.00%			
	FY2023			Notes	FY2022						
Revenue	YTD Actual	Budget	%		YTD Actual	Budget	%				
4000* Hotel Tax	696,675	928,900	75.00%		468,750	625,000	75.00%				
4001* Partner Dues	65,717	80,000	82.15%		57,822	80,000	72.28%				
Approved Increment	0	0	0.00%		0	0	0.00%				
4002 Carry Forward	0	0	0.00%		159,300	159,300	100.00%				
4003 TJ Reserved	0	106,500	0.00%		0	245,200	0.00%				
4025* Other Grants	0	0	0.00%	Juneau Cares	0	0	0.00%				
4100 AD Sales	12,662	9,000	140.69%		12,510	6,000	208.51%				
CST	1,000	1,000	100.00%		1,498	0	0.00%				
4110* Print Guide Ad	119,180	114,625	103.97%		94,281	105,000	89.79%				
4200* Web Additional Listings	3,300	3,500	94.29%		3,050	3,500	87.14%				
4201* Residual Tier Revenue	3,457	10,000	34.57%		13,943	0	0.00%				
4250* Travel Planner Additional Listings	2,442	3,000	81.39%		3,325	3,000	110.83%				
4350* Travel Fair Vendors	364.29	5,000	7.29%		120	5,000	2.40%				
4400* Annual Meeting	4543.87	350	1298.25%		113.74	350	32.50%				
4450* HIVE/Marketing Momentum	0	1,000	0.00%		0	1,000	0.00%				
4500* Booth Share	11,650	4,500	258.89%		0	0	0.00%				
4550* Mtg Planner Event Vendor											
4600* Interest	303.46	0	0.00%		127.32	325	39.18%				
4650* MPFs for Visitor Services	111,000	148,000	75.00%		0	0	0.00%				
4675* Label Sales	0	0	0.00%		0	0	0.00%				
4700* Other Revenue & Income	830.04	100	830.04%		0	100	0.00%				
4770* Transfer from Designated Reserve	0	0	#DIV/0!		0	0	#DIV/0!				
Crossing Guard 10%	6,022	37,378	16.11%		36,342	36,342	0.00%				
4800*ATIA/RCL					2,000	2,000	100.00%				
4801*FNBA PPP					0	33,976	0.00%				
Total Revenue	1,039,146	1,452,853	71.52%		853,182	1,306,093	65.32%				
Expenditure (includes all payroll)	YTD	Budget	%		YTD	Budget	%				
Convention Marketing	160,069	297,917	54%		157,588	351,919	45%				
Destination	406,445	545,506	75%		292,767	432,090	68%				
Visitor Information	135,737	219,195	62%		143,261	221,966	65%				
Partner	85,269	114,854	74%		74,214	124,313	60%				
Administration	194,128	275,381	70%	Cares & FNBA PPP Included	115,640	175,805	66%				
Total Expenditure	981,649	1,452,853	68%		783,469	1,306,093	60%				
FNBA Savings	262,809										
Wells Fargo Savings	464,464										
Total in Savings	727,273										