



Prepared On: 08/18/2023  
Prepared By: Liz Perry

### PIPELINE REPORT - POTENTIAL & SECURED BUSINESS

Organization	Meeting	Status	Convention Center	EEI	RA	SA	Mtg start	Mtg end	Total Rm Nights	Requested Rooms	Source Code
AK Assn of School Business Officials	2023 ALASBO Summer Leadership Conference	Definite	No	\$119,080.00	45	65	07/14/2023	07/18/2023	5	172	Direct Inquiry
Region 16 Comprehensive Center	Leaders in Native Education Convening	Definite	No	\$84,780.00	60	70	08/10/2023	08/13/2023	4	240	
Paris Tattoo Body Art	2023 True North Tattoo Body Art Expo	Definite	Yes	\$137,400.00	40	100	09/28/2023	10/02/2023	6	360	Centennial Hall Referral
Amer Inst of Architects - AK Chapter	2023 Annual Conference - AIA - AK Chapter	Definite	No	\$87,915.00	60	75	10/05/2023	10/07/2023	5	200	Website Inquiry
Metcalf Communications	2023 Public Market	Definite	Yes	\$135,550.00	50	450	11/23/2023	11/27/2023	5	250	Direct Inquiry
AK Sea Grant Marine Advisory Program	2024 Wakefield Fisheries Symposium	Lead	Yes	\$206,100.00	75	150	01/09/2024	01/11/2024	4	300	Direct Inquiry
AK Democratic Party	2024 AK Democrats Planning Meeting	Definite	No	\$68,700.00	15	75	02/02/2024	02/03/2024	3	30	Local Champion - Bid
UAF k12 Outreach	UAF k12 Outreach 2024	Assist	No	\$166,920.00	120	120	02/23/2024	02/26/2024	4	480	
Just Transition Alaska	The AK Just Transition Summit	Definite	No	\$417,300.00	300	300	03/17/2024	03/20/2024	4	1200	Direct Inquiry
Natl Forest Fdtn	April 2024 National Forest Foundation Board of Directors Meeting	Definite	No	\$55,640.00	40	40	04/17/2024	04/22/2024	6	240	
American Welding Association	2024 American Welding Assn Officers Meeting	Lead	No	\$103,050.00	40	75	05/02/2024	05/05/2024	4	100	Local Champion - Bid
Koru Counseling	Affirming Our Identities 2024	Lead	No	\$168,800.00	100	200	05/12/2024	05/20/2024	9	1350	
AK Democratic Party	2024 AK Democratic Party Biennial Convention	Definite	No	\$164,880.00	100	120	05/17/2024	05/19/2024	3	225	Local Champion - Bid
Healing Living Systems, Inc	Systems to Heal the Climate Global Gathering 2024	Lead	No	\$36,166.00	26	26	06/04/2024	06/10/2024	7	182	
Sealaska Heritage Institute	2024 Sealaska Heritage Inst - Celebration	Assist	Yes	\$1,832,000.00	500	1000	06/05/2024	06/08/2024	6	1200	TJ Archive/Return Business
BJ Klopheus	BJ Klopheus 2024 Wedding	Tentative	No	\$139,100.00	100	100	06/07/2024	06/09/2024	3	300	
National Audubon Society	2024 National Audubon Engagement Conference	Definite	Yes	\$164,880.00	50	60	06/17/2024	06/24/2024	9	320	Direct Inquiry
AK Assn of School Business Officials	2024 ASBO International Eagle Institute	Tentative	No	\$109,920.00	55	60	07/16/2024	07/19/2024	4	220	TJ Bid Prospect
AK Sheet Workers Local Union 23	2024 Northwest Sheet Metal Workers Board Meeting	Lead	No	\$27,480.00	25	30	07/17/2024	07/18/2024	2	50	Direct Inquiry
AK Library Assn	2024 AK Library Assoc & Pacific NW Library Assoc Conference	Lead	Yes	\$343,500.00	200	250	08/01/2024	08/03/2024	3	450	Local Champion - Bid
Natl Hydropower Assn	2024 AK Regional Meeting	Lead	No	\$64,697.00	43	80	09/05/2024	09/08/2024	4	74	Direct Inquiry

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AK Travel Industry Assn (ATIA)	2024 ATIA Annual Convention & Trade Show	Definite	Yes	\$916,000.00	450	500	10/21/2024	10/24/2024	8	1905	TJ Archive/Return Business
NTCSA	NTCSA Annual Conference 2024	Lead	Yes	\$362,600.00	250	300	10/25/2024	10/31/2024	9	1290	Direct Inquiry
NTCSA	NTCSA Annual Conference 2026	Lead	Yes	\$362,600.00	250	300	10/25/2024	10/31/2024	9	0	Direct Inquiry
Rotary District 5010	2025 Rotary District 5010 Conference	Definite	Yes	\$458,000.00	200	250	05/01/2025	05/04/2025	4	700	Local Champion - Bid
Alaska Credit Union League	2025 Annual Conference	Definite	Yes	\$147,350.00	100	150	05/14/2025	05/18/2025	4	400	TJ Archive/Return Business
NTCSA	NTCSA Annual Conference 2025	Lead	Yes	\$359,300.00	250	300	07/06/2025	07/10/2025	7	1290	Direct Inquiry
NTCSA	NTCSA 2024 Board Meeting	Tentative	Yes	\$27,820.00	20	20	07/06/2025	07/10/2025	7	0	Direct Inquiry
American Association of Motor Vehicle Administrators	2025 Region 4 Conference FY25	Lead	No	\$394,050.00	270	350	07/12/2025	07/18/2025	7	1037	Cvent
American Bus Association	ABA FALL BOARD MEETING 2024 and 2025	Lead	No	\$65,895.00	45	70	09/22/2025	09/25/2025	4	180	
North Pacific Fishery Mgmt Cncl	North Pacific Fishery Management Council - 2026	Lead	No	\$97,370.00	70	70	02/01/2026	02/10/2026	10	700	Centennial Hall Referral
Southeast Regional Emergency Medical Services	2026 Southeast Region EMS Symposium SEREMS	Tentative	Yes	\$147,350.00	100	150	03/27/2026	03/31/2026	5	0	Local Champion - Bid
AK Peace Officers Assn	2026 APOA State Conference	Lead	Yes	\$274,800.00	150	200	05/04/2026	05/06/2026	4	400	TJ Archive/Return Business
USS Juneau	2026 USS Juneau Reunion	Lead	No	\$65,952.00	36	36	07/16/2026	07/19/2026	4	118	Direct Inquiry
		COUNT: 34	COUNT: 34	SUM: \$8,312,945.00	SUM: 6142				SUM: 182	SUM: 15963	