

From: [Chris J. Ruschmann](#)
To: [Borough Assembly](#)
Cc: [Robert Barr](#); [Angie Flick](#); [Renee Loree](#); [Beth Weldon](#); [Mark Luchini](#)
Subject: Request for Immediate Review of RFP 25-190
Date: Thursday, January 23, 2025 10:22:50 PM

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Dear Assembly Members,

I am writing to formally request an immediate review of RFP 25-190 by the Assembly to address concerns related to the recent award of this project.

Despite my attempts to protest the award, I found the response from Purchasing unsatisfactory. I subsequently filed a request for review, which was denied by Robert Barr earlier today.

I firmly believe that this project, as currently proposed, is not in the best interest of the City or the downtown business environment. There are significant issues that warrant careful consideration, as they may lead to unintended consequences.

As a long-standing wireless internet service provider in Downtown Juneau, Snowcloud Services has over a decade of experience delivering wireless solutions to local businesses. Our deep understanding of the area's wireless landscape gives us unique insight into the potential challenges posed by this project.

To avoid moving forward in haste, I urge the City and the Assembly to consider two recently completed systems that address the very issues this RFP aims to resolve:

1. **AT&T Cellular Site** – Commissioned at the Marine View Center this winter.
2. **Royal Caribbean Tourist Wi-Fi Network** – Deployed throughout the MIZ.

Given the completion of these projects, I believe the City has the opportunity to pause and reassess the necessity and scope of RFP 25-190. A thorough review would ensure that the project aligns with the City's best interests and avoids unnecessary expenditure or duplication of efforts.

Thank you for your attention to this matter. I am available to discuss this further and provide additional details if needed.

Sincerely,
Chris Ruschmann
Managing Partner

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