



City and Borough of Juneau
City & Borough Manager's Office
155 Heritage Way
Juneau, Alaska 99801
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TO: Renee Loree, Purchasing Manager
CC: Angie Flick, Finance Director; SnowCloud Services, LLC, RFP 25-190 protestor
DATE: January 23, 2025
FROM: Robert Barr, Deputy City Manager
RE: RFP 25-190 Best Interest Finding

It is important to follow the process for protests of public procurement bids as code outlines; however, in this instance, delay in the project award will result in either a missed construction season or a project that cannot be substantially completed prior to this summer's tourism season.

In prior years, wireless and cellular connectivity was severely constrained for users – tourists and residents – in the downtown area of Juneau when visitorship was high. We have every reason to believe that constraint will be present again this year. This project is designed to mitigate against that impact. Mitigating tourism impacts to the benefit of the public has been and continues to be a high priority of the Assembly and our community at large.

Therefore, on balance, I find it is in the best interest¹ of the City and Borough to immediately enter into final contract negotiations and award RFP 25-190 Provision for Internet Services for the Juneau Maritime Industry Zone (MIZ) to the top scoring respondent, Northriver IT Services Co.

¹ CBJC 53.50.062(f)