

April Board Meeting Packet (March 2025 Data is Shown Through the 9th)

Summary	Annual Budget	YTD Budget	YTD FY24	YTD FY25	Var	%
Income	\$ 4,300,800.00	\$ 3,225,600.00	\$ 3,418,932.01	\$ 2,459,218.94	\$ (959,713.07)	-28%
Less GF/Roaded Support	\$ (1,448,800.00)	\$ (1,086,600.00)	\$ (1,055,500.00)	\$ (930,000.00)	\$ 125,500.00	-12%
Adjusted Revenue	\$ 2,852,000.00	\$ 2,139,000.00	\$ 2,363,432.01	\$ 1,529,218.94	\$ (834,213.07)	-35%
Expenses	\$ 4,310,100.00	\$ 3,232,575.00	\$ 3,123,837.33	\$ 2,692,727.09	\$ (431,110.24)	-14%
Difference	\$ 1,458,100.00	\$ 1,093,575.00	\$ 760,405.32	\$ 1,163,508.15	\$ 403,102.83	53%

Summary	Feb 2024	Feb 2025	Var	%
Income	\$ 282,123.85	\$ 215,268.82	\$ (66,855.03)	-24%
Less GF/Roaded Support	\$ -	\$ -	\$ -	NA
Adjusted Revenue	\$ 282,123.85	\$ 215,268.82	\$ (66,855.03)	-24%
Expenses	\$ 386,039.13	\$ 363,658.51	\$ (22,380.62)	-6%
Difference	\$ (103,915.28)	\$ (148,389.69)	\$ (44,474.41)	43%

Summary	Mar 2024	Mar 2025	Var	%
Income	\$ 275,964.29	\$ 39,482.32	\$ (236,481.97)	-86%
Less GF/Roaded Support	\$ -	\$ -	\$ -	NA
Adjusted Revenue	\$ 275,964.29	\$ 39,482.32	\$ (236,481.97)	-86%
Expenses	\$ 337,178.87	\$ 201,651.00	\$ (135,527.87)	-40%
Difference	\$ (61,214.58)	\$ (162,168.68)	\$ (100,954.10)	165%

Metrics	Annual Budget	YTD Budget	YTD FY24	YTD FY25
Labor as % of Adj Revenue	64%	64%	69%	89%
Other Expenses as % of Adj Revenue	87%	87%	63%	87%
Total Expenses as % of Adj Revenue	151%	151%	132%	176%
Metrics	Feb 2024	Feb 2025		
Labor as % of Adj Revenue	94%	132%		
Other Expenses as % of Adj Revenue	43%	37%		
Total Expenses as % of Adj Revenue	137%	169%		
Metrics	Mar 2024	Mar 2025		
Labor as % of Adj Revenue	94%	332%		
Other Expenses as % of Adj Revenue	28%	179%		
Total Expenses as % of Adj Revenue	122%	511%		

Revenue	Annual Budget	YTD Budget	YTD FY24	YTD FY25	Var	%
Annual revenue	\$ 1,339,000.00	\$ 1,004,250.00	\$ 1,227,695.69	\$ 1,061,298.51	\$ (166,397.18)	-14%
Ski Lift fees	\$ 330,000.00	\$ 247,500.00	\$ 336,863.75	\$ 25,626.18	\$ (311,237.57)	-92%
Ski school sales	\$ 230,000.00	\$ 172,500.00	\$ 158,642.66	\$ 91,498.79	\$ (67,143.87)	-42%
Concession fees	\$ 210,000.00	\$ 157,500.00	\$ 170,177.21	\$ 19,701.32	\$ (150,475.89)	-88%
Permit revenues	\$ 150,000.00	\$ 112,500.00	\$ 66,308.72	\$ 205.63	\$ (66,103.09)	-100%
Ski rental	\$ 130,000.00	\$ 97,500.00	\$ 112,155.30	\$ 36,295.74	\$ (75,859.56)	-68%
Donation revenues	\$ 100,000.00	\$ 75,000.00	\$ -	\$ 112.50	\$ -	NA
Facility rental revenue	\$ 90,000.00	\$ 67,500.00	\$ 51,462.50	\$ 130,405.48	\$ 78,942.98	153%
Locker rental	\$ 85,000.00	\$ 63,750.00	\$ 80,073.00	\$ 79,654.00	\$ (419.00)	-1%
Merchandise sales	\$ 80,000.00	\$ 60,000.00	\$ 75,501.64	\$ 20,266.35	\$ (55,235.29)	-73%
Contracted revenue	\$ 52,000.00	\$ 39,000.00	\$ 39,071.00	\$ 43,450.01	\$ 4,379.01	11%
Ski repair fee	\$ 35,000.00	\$ 26,250.00	\$ 30,345.15	\$ 14,955.27	\$ (15,389.88)	-51%
Land Lease revenue	\$ 10,600.00	\$ 7,950.00	\$ 6,753.04	\$ -	\$ (6,753.04)	-100%
Bus pass Sales	\$ 6,000.00	\$ 4,500.00	\$ 6,140.00	\$ 1,969.14	\$ (4,170.86)	-68%
Vending revenue	\$ 3,000.00	\$ 2,250.00	\$ 168.43	\$ -	\$ (168.43)	-100%
Gift certificate and promotion	\$ 1,400.00	\$ 1,050.00	\$ 1,361.17	\$ 3,484.72	\$ 2,123.55	156%
Cash over/short	\$ -	\$ -	\$ (61.25)	\$ (48.70)	\$ 12.55	-20%

Miscellaneous revenue	\$ -	\$ -	\$ 774.00	\$ 344.00	\$ (430.00)	-56%
General Fund	\$ 1,398,800.00	\$ 1,049,100.00	\$ 1,005,500.00	\$ 880,000.00	\$ (125,500.00)	-12%
Roaded service area	\$ 50,000.00	\$ 37,500.00	\$ 50,000.00	\$ 50,000.00	\$ -	0%
Total Revenue	\$ 4,300,800.00	\$ 3,225,600.00	\$ 3,418,932.01	\$ 2,459,218.94	\$ (959,825.57)	-28%

Revenue	Feb 2024	Feb 2025	Var	%
Annual revenue	\$ 15,253.00	\$ 17,025.00	\$ 1,772.00	12%
Ski Lift fees	\$ 118,396.90	\$ 72,675.60	\$ (45,721.30)	-39%
Ski school sales	\$ 24,309.82	\$ 19,779.40	\$ (4,530.42)	-19%
Concession fees	\$ 59,025.71	\$ 37,635.71	\$ (21,390.00)	-36%
Permit revenues	\$ -	\$ -	\$ -	NA
Ski rental	\$ 30,000.40	\$ 25,307.00	\$ (4,693.40)	-16%
Donation revenues	\$ -	\$ -	\$ -	NA
Facility rental revenue	\$ 930.00	\$ 1,790.00	\$ 860.00	92%
Locker rental	\$ -	\$ 265.80	\$ 265.80	NA
Merchandise sales	\$ 21,764.43	\$ 17,901.23	\$ (3,863.20)	-18%
Contracted revenue	\$ 3,605.00	\$ 19,080.00	\$ 15,475.00	429%
Ski repair fee	\$ 5,774.27	\$ 5,792.06	\$ 17.79	0%
Land Lease revenue	\$ 844.13	\$ -	\$ (844.13)	-100%
Bus pass Sales	\$ 1,445.00	\$ 330.00	\$ (1,115.00)	-77%
Vending revenue	\$ -	\$ -	\$ -	NA
Gift certificate and promotion	\$ 689.19	\$ 278.95	\$ (410.24)	-60%
Cash over/short	\$ -	\$ -	\$ -	NA
Miscellaneous revenue	\$ 86.00	\$ 86.00	\$ -	0%
General Fund	\$ -	\$ -	\$ -	NA
Roaded service area	\$ -	\$ -	\$ -	NA
Total Revenue	\$ 282,123.85	\$ 217,946.75	\$ (64,177.10)	-23%

Revenue	Mar 2024	Mar 2025	Var	%
Annual revenue	\$ 1,159.00	\$ 620.00	\$ (539.00)	-47%
Ski Lift fees	\$ 98,896.35	\$ 8,385.08	\$ (90,511.27)	-92%
Ski school sales	\$ 24,821.45	\$ 4,986.95	\$ (19,834.50)	-80%
Concession fees	\$ 48,531.33	\$ 7,723.26	\$ (40,808.07)	-84%
Permit revenues	\$ 750.00	\$ 205.63	\$ (544.37)	-73%
Ski rental	\$ 31,413.40	\$ 3,986.00	\$ (27,427.40)	-87%
Donation revenues	\$ -	\$ 112.50	\$ 112.50	NA
Facility rental revenue	\$ 16,295.00	\$ 4,425.00	\$ (11,870.00)	-73%
Locker rental	\$ -	\$ -	\$ -	NA
Merchandise sales	\$ 12,349.42	\$ 1,691.92	\$ (10,657.50)	-86%
Contracted revenue	\$ 32,823.00	\$ 5,406.00	\$ (27,417.00)	-84%
Ski repair fee	\$ 5,202.24	\$ 940.25	\$ (4,261.99)	-82%
Land Lease revenue	\$ -	\$ -	\$ -	NA
Bus pass Sales	\$ 3,635.00	\$ 1,040.00	\$ (2,595.00)	-71%
Vending revenue	\$ -	\$ -	\$ -	NA
Gift certificate and promotion	\$ 2.10	\$ (40.27)	\$ (42.37)	-2018%
Cash over/short	\$ -	\$ -	\$ -	NA
Miscellaneous revenue	\$ 86.00	\$ -	\$ (86.00)	-100%
General Fund	\$ -	\$ -	\$ -	NA
Roaded service area	\$ -	\$ -	\$ -	NA
Total Revenue	\$ 275,964.29	\$ 39,482.32	\$ (236,481.97)	-86%

Payroll Expenses	Annual Budget	YTD Budget	YTD FY24	YTD FY25	Var	%
Administration	\$ 539,100.00	\$ 404,325.00	\$ 507,636.02	\$ 470,548.36	\$ (37,087.66)	-7%
Mountain Maintenance	\$ 325,600.00	\$ 244,200.00	\$ 216,373.24	\$ 240,196.42	\$ 23,823.18	11%

Ski Patrol	\$ 248,200.00	\$ 186,150.00	\$ 230,091.26	\$ 127,698.93	\$ (102,392.33)	-45%
Snow Sports School	\$ 239,200.00	\$ 179,400.00	\$ 231,784.76	\$ 178,335.11	\$ (53,449.65)	-23%
Ski Rental Shop	\$ 135,900.00	\$ 101,925.00	\$ 127,310.19	\$ 111,962.09	\$ (15,348.10)	-12%
Base Operations	\$ 113,000.00	\$ 84,750.00	\$ 95,697.69	\$ 32,678.79	\$ (63,018.90)	-66%
Lift Operations	\$ 106,400.00	\$ 79,800.00	\$ 104,420.06	\$ 53,293.85	\$ (51,126.21)	-49%
Marketing	\$ 76,000.00	\$ 57,000.00	\$ 76,013.68	\$ 66,355.54	\$ (9,658.14)	-13%
Food Service	\$ 42,100.00	\$ 31,575.00	\$ 44,547.73	\$ 85,159.96	\$ 40,612.23	91%
Total Payroll	\$ 1,825,500.00	\$ 1,369,125.00	\$ 1,633,874.63	\$ 1,366,229.05	\$ (267,645.58)	-16%

Payroll Expenses	Feb 2024	Feb 2025	Var	%
Administration	\$ 44,246.22	\$ 44,360.16	\$ 113.94	0%
Mountain Maintenance	\$ 30,980.73	\$ 35,395.61	\$ 4,414.88	14%
Ski Patrol	\$ 49,363.35	\$ 42,446.94	\$ (6,916.41)	-14%
Snow Sports School	\$ 47,330.09	\$ 53,982.64	\$ 6,652.55	14%
Ski Rental Shop	\$ 26,528.26	\$ 31,366.66	\$ 4,838.40	18%
Base Operations	\$ 17,233.10	\$ 15,380.66	\$ (1,852.44)	-11%
Lift Operations	\$ 30,170.34	\$ 23,546.45	\$ (6,623.89)	-22%
Marketing	\$ 9,732.87	\$ 13,236.57	\$ 3,503.70	36%
Food Service	\$ 9,141.05	\$ 25,119.93	\$ 15,978.88	175%
Total Payroll	\$ 264,726.01	\$ 284,835.62	\$ 20,109.61	8%

Payroll Expenses	Mar 2024	Mar 2025	Var	%
Administration	\$ 19,274.86	\$ 24,026.17	\$ 4,751.31	25%
Mountain Maintenance	\$ 33,991.82	\$ 15,281.31	\$ (18,710.51)	-55%
Ski Patrol	\$ 51,328.76	\$ 18,307.15	\$ (33,021.61)	-64%
Snow Sports School	\$ 42,613.31	\$ 26,809.41	\$ (15,803.90)	-37%
Ski Rental Shop	\$ 48,891.93	\$ 14,255.67	\$ (34,636.26)	-71%
Base Operations	\$ 13,200.05	\$ 5,300.66	\$ (7,899.39)	-60%
Lift Operations	\$ 27,190.89	\$ 10,098.38	\$ (17,092.51)	-63%
Marketing	\$ 7,994.79	\$ 6,165.41	\$ (1,829.38)	-23%
Food Service	\$ 14,875.02	\$ 10,753.75	\$ (4,121.27)	-28%
Total Payroll	\$ 259,361.43	\$ 130,997.91	\$ (128,363.52)	-49%

Expenses	Annual Budget	YTD Budget	YTD FY24	YTD FY25	Var	%
Administration	\$ 1,191,900.00	\$ 893,925.00	\$ 806,877.59	\$ 878,739.04	\$ 71,861.45	9%
Mountain Maintenance	\$ 313,300.00	\$ 234,975.00	\$ 103,731.15	\$ 57,907.14	\$ (45,824.01)	-44%
Ski Patrol	\$ 83,600.00	\$ 62,700.00	\$ 33,031.28	\$ 30,318.80	\$ (2,712.48)	-8%
Snow Sports School	\$ 80,200.00	\$ 60,150.00	\$ 14,148.24	\$ 6,893.64	\$ (7,254.60)	-51%
Ski Rental Shop	\$ 137,700.00	\$ 103,275.00	\$ 112,555.52	\$ 60,287.65	\$ (52,267.87)	-46%
Base Operations	\$ 174,900.00	\$ 131,175.00	\$ 93,309.41	\$ 98,525.65	\$ 5,216.24	6%
Lift Operations	\$ 50,800.00	\$ 38,100.00	\$ 22,724.91	\$ 50,312.61	\$ 27,587.70	121%
Marketing	\$ 97,300.00	\$ 72,975.00	\$ 32,535.78	\$ 21,217.60	\$ (11,318.18)	-35%
Food Service	\$ 122,400.00	\$ 91,800.00	\$ 109,100.94	\$ 45,503.62	\$ (63,597.32)	-58%
Building Maintenance	\$ 107,500.00	\$ 80,625.00	\$ 77,379.99	\$ 6,691.44	\$ (70,688.55)	-91%
Vehicle Maintenance	\$ 125,000.00	\$ 93,750.00	\$ 84,567.89	\$ 70,100.85	\$ (14,467.04)	-17%
Other Expenses	\$ 2,484,600.00	\$ 1,863,450.00	\$ 1,489,962.70	\$ 1,326,498.04	\$ (163,464.66)	-11%

Expenses	Feb 2024	Feb 2025	Var	%
Administration	\$ 26,475.43	\$ 21,366.43	\$ (5,109.00)	-19%
Mountain Maintenance	\$ 15,587.85	\$ (1,316.13)	\$ (16,903.98)	-108%
Ski Patrol	\$ 165.59	\$ 90.00	\$ (75.59)	-46%
Snow Sports School	\$ -	\$ -	\$ -	NA
Ski Rental Shop	\$ 7,379.81	\$ -	\$ (7,379.81)	-100%

Base Operations	\$ 17,138.67	\$ 12,688.77	\$ (4,449.90)	-26%
Lift Operations	\$ 432.88	\$ 858.03	\$ 425.15	98%
Marketing	\$ 690.87	\$ -	\$ (690.87)	-100%
Food Service	\$ 41,256.90	\$ 36,033.78	\$ (5,223.12)	-13%
Building Maintenance	\$ -	\$ -	\$ -	NA
Vehicle Maintenance	\$ 12,185.12	\$ 9,102.01	\$ (3,083.11)	-25%
Other Expenses	\$ 121,313.12	\$ 78,822.89	\$ (42,490.23)	-35%

Expenses	Mar 2024	Mar 2025	Var	%
Administration	\$ 30,172.75	\$ 11,067.07	\$ (19,105.68)	-63%
Mountain Maintenance	\$ 17,695.43	\$ 20,955.62	\$ 3,260.19	18%
Ski Patrol	\$ -	\$ -	\$ -	NA
Snow Sports School	\$ 423.09	\$ -	\$ (423.09)	-100%
Ski Rental Shop	\$ 16,058.77	\$ -	\$ (16,058.77)	-100%
Base Operations	\$ 1,440.47	\$ 14,848.41	\$ 13,407.94	931%
Lift Operations	\$ 587.20	\$ 1,000.00	\$ 412.80	70%
Marketing	\$ 6,605.91	\$ -	\$ (6,605.91)	-100%
Food Service	\$ 3,119.05	\$ 7,712.04	\$ 4,592.99	147%
Building Maintenance	\$ -	\$ 6,691.44	\$ 6,691.44	NA
Vehicle Maintenance	\$ 1,714.77	\$ 8,378.51	\$ 6,663.74	389%
Other Expenses	\$ 77,817.44	\$ 70,653.09	\$ (7,164.35)	-9%