



Port of Juneau

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December 2xth, 2022

Chancellor Karen Carey
University of Alaska - Southeast
11066 Auke Lake Way
Juneau, AK 99801

Dear Chancellor Carey,

On behalf the City & Borough of Juneau (CBJ), we wish to thank you and the University of Alaska Land Management division for frank and open dialogue regarding the land disposition near the downtown VoTech Building. We are also grateful to the University system for generously allowing the lease to be extended on two occasions. In particular, the CBJ Docks & Harbors Board views the parcels linking Harris Harbor to Aurora Harbor as essential to maintaining the vitality of a prosperous harbor system.

The CBJ position remains to offer fair market value, to acquire any and all parcels of the 5.34 acre site between the harbors and across from the Juneau-Douglas High School, when it becomes excess to the needs of the University. We fully understand UA Land Management's fiduciary responsibility to the Board of Regents and the position to remain firm on negotiating a lease, rather than a fee simple sale of the parcels.

Once again, we are appreciative that UAS is willing to consider CBJ in-kind services which provide an educational benefit to offset the revenue loss realized from entering into a lease agreement at less than fair market value. Upon consulting with CBJ Directors, we can offer the following in-kind services for your consideration:

1. Eaglecrest:
 - (a) would propose deep discounts or free services for lift tickets and gear rental.
 - (b) would consider entering into an internship with UAS students pursuing outdoor recreation degrees.
2. CBJ Transit: would propose offering free CBJ bus passes to UAS students.
3. CBJ Parks & Recreation:
 - (a) would propose free access for Treadwell Area Rink to UAS students;
 - (b) would propose free access for CBJ Pools to UAS students;
 - (c) would propose free access for CBJ Dimond Park Fieldhouse to UAS students;
4. CBJ Docks & Harbors:
 - (a) would propose constructing kayak storage and no cost launch use at Statter Harbor for UAS students;

- (b) would propose entering into paid internships with UAS students desiring to work in the maritime industry including harbor operations, harbor marketing or harbor administration;
- (c) would propose active and engaged relationship with [UAS/CG CSPI program](#), offering hands-on harbor experience and mentoring by Docks & Harbors personnel who are retired from the Coast Guard;
- (d) would propose offering snow removal by Docks & Harbors personnel at the 5.34 acre downtown facility.

CBJ wishes to continue to support the University of Alaska – Southeast educational mission. We are pleased to do what we can to make your institution successful in pursuit of that goal. Please reach out to me should you have any questions.

Sincerely,