# 2023 Q3 Report for the Town of Johnstown From the Johnstown Downtown Development Association

## JDDA Financials

2023 Q3 Financials - Attachments Included

Starting Balance: \$ 18,423.21

Cash In: \$ 21,038.27 (1) Monthly Quarterly Treasurer's Report Expenditures: \$ 11,539.86 (2) Monthly Quarterly Treasurer's Report

Ending Balance: \$ 27,921.62

Strategic plan to revitalize the Town's historic downtown.

1. We joined the town for the unveiling of the downtown "J"!

#### **Events**

- Previous Events including the Results/Outcome of the Event: These events continue to keep people engaged and emotionally invested in our town rather than traveling outside for the same services.
  - a. Fall fest was a huge success!
  - b. Trick or treat Street was great this year and we liked having the streets closed for safety!

## Upcoming Events for 2023:

- 1. We have locked in the same 4 events as previous years.
  - a. Johnstown Jingle will be on December 3<sup>rd</sup> from 2-5pm.

Other than events, things we are doing to position downtown as the focal point of Johnstown:

- 1. Welcome Bags This program is still very successful, and we are now delivering more than 60 welcome bags to new residents monthly. The RHS Interact Club works with us to help pack the bags and deliver them to the new residents.
- 2. We are continuing to gain membership and we are putting more efforts and energies towards networking events as well as workshops. Both are things that our members are wanting and asking for!
- 3. We hosted a networking event on August 24 from 4-6 and the Mayor spoke at the event.

# Community Give Back/Involvement

1. We are continuing to work with RHS's work based learning program and have a couple of interns helping us with our Social Media.

# Social Media/Website

1. We have started working with Mountain Wave Marketing for our social media and our website.

## Downtown Businesses Update -

New businesses/relocated businesses in Downtown Johnstown:

1.

Businesses that have closed/moved out of Downtown Johnstown:

1. Johnstown Clothing and Embroidery

Employment opportunities available:

### JDDA Members

### JDDA Members:

1. We currently have 71 members for 2023

#### Member Pricing:

- 1. \$125 Downtown Members Brick and Mortar Businesses located in our JDDA Boundaries
- 2. \$250 Community Partners Businesses outside the JDDA Boundaries with a vested interest in Downtown Johnstown
- 3. \$65 Non-Profit Members Must submit a 501-C3

## Member Benefits:

- 1. Business listing on our website VisitDowntownJohnstown.com
- 2. Opportunity to include information in the Community Welcome Bags
- 3. Social Media Networking and Marketing each month
- 4. Event Discounts for the JDDA Hosted Downtown Events and
- 5. Workshop Benefits
- 6. Group Marketing Opportunities
- 7. Sponsorship opportunities

#### JDDA Board Position:

1. Voting for Board Positions will take place in October 2023 for a term starting in January of 2024 for 2 years

# What the Members want from the JDDA

These are things that the business owners shared with us that they would like to see!

- 1. Community/common goals/events
- 2. Networking events?
- 3. Learning platform/classes (info on social media)/business topics
- 4. Entertainment District
- 5. JDDA Home show (10 businesses?)