



Downtown Johnstown Branding and Wayfinding Project

Sarah Croshwaite

970.578.9612 / scrosthwaite@johnstownco.gov

Kristin Cypher

kristin.cypher@mbakerintl.com

Afternoon Sarah & Kristin,

Ad Light Group is pleased to submit our response to The Town of Johnstown for the Branding and Wayfinding Signage Project. We have provided ROM (budgetary) costs in the spreadsheet based on fabrication recommendations and our current understanding of the signage. If we are awarded this project, we will work with Kristin to create shop drawings and firm pricing based on the actual materials used.

Our team at Ad Light Group brings extensive experience in the signage industry along the Front Range. If you decide to partner with us, we will assign a dedicated team with a sales executive, project manager, designer, custom fabrication specialist and installation crew to design and build signage that suit your needs.

I, Crystal Hodges, will be personally overseeing this project with 16+ years of experience in the sign industry. This project has personal significance to me, as I live on Charlotte Street in Downtown Johnstown. Furthermore, the close proximity of my home office to the project's location would make a great asset for the town, available for on-site meetings and in-person discussions of any concerns that may arise. I am confident that Ad Light Group will meet and exceed your expectations.

Thank you for considering our proposal and I look forward to further discussing our offer.

Crystal Hodges

Sales Executive

720.838.8652 / chodges@adlightgroup.com



Downtown Johnstown Wayfinding Phase 1 Bidding Resources

Advertisement Date: 05.26.2023
Bid Opening Date: 06.16.2023

BIDDER'S QUALIFICATIONS AND DATA

The signatory of this Statement guarantees the truth and accuracy of all statements and of answers to all questions herein. All questions must be answered clearly and comprehensively. If necessary, separate sheets may be attached. The Bidder may submit additional information. Failure to complete and return this Statement may render a bid non-responsive.

Name of Bidding Firm: Apex Sign Co dba Ad Light Group
Main Office Address: Office: 308 Charlotte St Johnstown, CO 80534 / Fabrication: 4150 Elati St Denver, CO 80216
Phone: 720.838.8652
Fax #: NA

The Bidder is organized as a (corporation/partnership/other): Corporation
In the state of: Colorado
Bidder's federal tax identification number (TIN): 84-1345476

General character of work performed by your organization and brief history of operations:
Ad Light Group is your specialty lighting and custom signage partner, handling every step of the manufacturing process in house and under one roof. With advanced technology and skills for unlimited options in material, substrate, size and detail, Ad Light Group is inventive, strategic and flexible in providing turn-key solutions that deliver on its promises.

Does your firm have an officer, director, or agent or is also an officer or employee of the Town of Johnstown?
YES NO

Are there any Town of Johnstown agents of employees who own, directly or indirectly an interest in the bidder's firm or any of its branches?
YES NO

Bonding Limit: \$ \$2,000,000.00
Bonding Company: Surescape Insurance Services
Phone #: 303.225.8030
Address: 7800 S, Elati St., Suite 100 Littleton, CO 80120

The Town has a right to request financial statement(s) and other relevant information. Are you willing to submit such information at the Town's request?
YES NO

Submitted By: Crystal Hodges
Date: 6.15.2023

AIA Document A310™ – 2010

Bid Bond

CONTRACTOR:

(Name, legal status and address)

APEX SIGN CO., LLC dba AD LIGHT + SIGN
4150 Elati Street
Denver, Colorado 80216

SURETY:

(Name, legal status and principal place of business)

UNITED FIRE & CASUALTY COMPANY
118 2nd Avenue SE
Cedar Rapids, Iowa 52407

OWNER:

(Name, legal status and address)

TOWN OF JOHNSTOWN, COLORADO
450 South Parish Avenue
Johnstown, Colorado 80534

BOND AMOUNT: Five Percent (5%) of the Total Amount of the Bid

PROJECT:

(Name, location or address, and Project number, if any)

Johnstown Signage & Wayfinding Master Plan - Phase 1

This document has important legal consequences. Consultation with an attorney is encouraged with respect to its completion or modification.


Any singular reference to Contractor, Surety, Owner or other party shall be considered plural where applicable.

The Contractor and Surety are bound to the Owner in the amount set forth above, for the payment of which the Contractor and Surety bind themselves, their heirs, executors, administrators, successors and assigns, jointly and severally, as provided herein. The conditions of this Bond are such that if the Owner accepts the bid of the Contractor within the time specified in the bid documents, or within such time period as may be agreed to by the Owner and Contractor, and the Contractor either (1) enters into a contract with the Owner in accordance with the terms of such bid, and gives such bond or bonds as may be specified in the bidding or Contract Documents, with a surety admitted in the jurisdiction of the Project and otherwise acceptable to the Owner, for the faithful performance of such Contract and for the prompt payment of labor and material furnished in the prosecution thereof; or (2) pays to the Owner the difference, not to exceed the amount of this Bond, between the amount specified in said bid and such larger amount for which the Owner may in good faith contract with another party to perform the work covered by said bid, then this obligation shall be null and void, otherwise to remain in full force and effect. The Surety hereby waives any notice of an agreement between the Owner and Contractor to extend the time in which the Owner may accept the bid. Waiver of notice by the Surety shall not apply to any extension exceeding sixty (60) days in the aggregate beyond the time for acceptance of bids specified in the bid documents, and the Owner and Contractor shall obtain the Surety's consent for an extension beyond sixty (60) days.

If this Bond is issued in connection with a subcontractor's bid to a Contractor, the term Contractor in this Bond shall be deemed to be Subcontractor and the term Owner shall be deemed to be Contractor.

When this Bond has been furnished to comply with a statutory or other legal requirement in the location of the Project, any provision in this Bond conflicting with said statutory or legal requirement shall be deemed deleted herefrom and provisions conforming to such statutory or other legal requirement shall be deemed incorporated herein. When so furnished, the intent is that this Bond shall be construed as a statutory bond and not as a common law bond.

Signed and sealed this 16th day of June, 2023

By 
(Witness)

APEX SIGN CO., LLC dba AD LIGHT + SIGN

(Contractor as Principal)

(Seal)

(Title)

UNITED FIRE & CASUALTY COMPANY

(Surety)

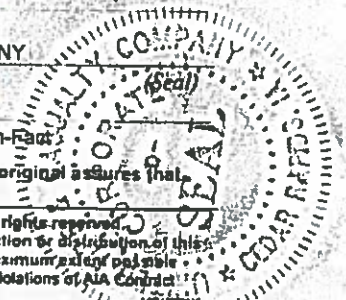
By 

(Title) Douglas J. Rothey, Attorney-in-Fact

By 
(Witness) Cynthia M. Burnett, Littleton, Colorado

CAUTION: You should sign an original AIA Contract Document, on which this text appears in RED. An original assures that changes will not be obscured.

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UNITED FIRE & CASUALTY COMPANY, CEDAR RAPIDS, IA
 UNITED FIRE & INDEMNITY COMPANY, WEBSTER, TX
 FINANCIAL PACIFIC INSURANCE COMPANY, LOS ANGELES, CA
 CERTIFIED COPY OF POWER OF ATTORNEY

Inquiries: Surety Department
 118 Second Ave SE
 Cedar Rapids, IA 52401

(original on file at Home Office of Company – See Certification)

KNOW ALL PERSONS BY THESE PRESENTS, That United Fire & Casualty Company, a corporation duly organized and existing under the laws of the State of Iowa; United Fire & Indemnity Company, a corporation duly organized and existing under the laws of the State of Texas; and Financial Pacific Insurance Company, a corporation duly organized and existing under the laws of the State of California (herein collectively called the Companies), and having their corporate headquarters in Cedar Rapids, State of Iowa, does make, constitute and appoint

DOUGLAS J. ROTHEY, CYNTHIA M. BURNETT, ERIK E. ULIBARRI, WES BUTORAC, ZACHARY ROTHEY, KIM PAYTON, EACH INDIVIDUALLY

their true and lawful Attorney(s)-in-Fact with power and authority hereby conferred to sign, seal and execute in its behalf all lawful bonds, undertakings and other obligatory instruments of similar nature provided that no single obligation shall exceed \$40,000,000.00 and to bind the Companies thereby as fully and to the same extent as if such instruments were signed by the duly authorized officers of the Companies and all of the acts of said Attorney, pursuant to the authority hereby given and hereby ratified and confirmed.

The Authority hereby granted is continuous and shall remain in full force and effect until revoked by United Fire & Casualty Company, United Fire & Indemnity Company, and Financial Pacific Insurance Company.

This Power of Attorney is made and executed pursuant to and by authority of the following bylaw duly adopted by the Boards of Directors of United Fire & Casualty Company, United Fire & Indemnity Company, and Financial Pacific Insurance Company.

“Article VI – Surety Bonds and Undertakings”

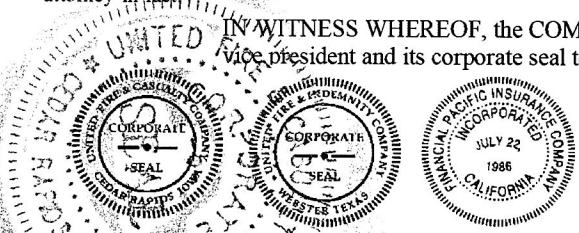
Section 2, Appointment of Attorney-in-Fact. “The President or any Vice President, or any other officer of the Companies may, from time to time, appoint by written certificates attorneys-in-fact to act in behalf of the Companies in the execution of policies of insurance, bonds, undertakings and other obligatory instruments of like nature. The signature of any officer authorized hereby, and the Corporate seal, may be affixed by facsimile to any power of attorney or special power of attorney or certification of either authorized hereby; such signature and seal, when so used, being adopted by the Companies as the original signature of such officer and the original seal of the Companies, to be valid and binding upon the Companies with the same force and effect as though manually affixed. Such attorneys-in-fact, subject to the limitations set of forth in their respective certificates of authority shall have full power to bind the Companies by their signature and execution of any such instruments and to attach the seal the Companies thereto. The President or any Vice President, the Board of Directors or any other officer of the Companies may at any time revoke all power and authority previously given to any attorney-in-fact.

IN WITNESS WHEREOF, the COMPANIES have each caused these presents to be signed by its vice president and its corporate seal to be hereto affixed this

10th day of November, 2017

UNITED FIRE & CASUALTY COMPANY
 UNITED FIRE & INDEMNITY COMPANY
 FINANCIAL PACIFIC INSURANCE COMPANY

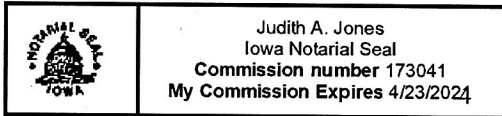
By: *Dennis J. Richmann*
 Vice President



State of Iowa, County of Linn, ss:

On 10th day of November, 2017, before me personally came Dennis J. Richmann

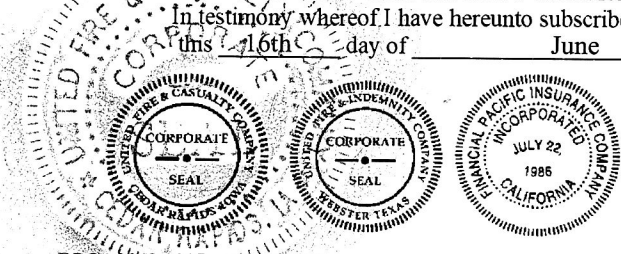
to me known, who being by me duly sworn, did depose and say; that he resides in Cedar Rapids, State of Iowa; that he is a Vice President of United Fire & Casualty Company, a Vice President of United Fire & Indemnity Company, and a Vice President of Financial Pacific Insurance Company the corporations described in and which executed the above instrument; that he knows the seal of said corporations; that the seal affixed to the said instrument is such corporate seal; that it was so affixed pursuant to authority given by the Board of Directors of said corporations and that he signed his name thereto pursuant to like authority, and acknowledges same to be the act and deed of said corporations.



Judith A. Jones
 Notary Public
 My commission expires: 4/23/2024

I, Mary A. Bertsch, Assistant Secretary of United Fire & Casualty Company and Assistant Secretary of United Fire & Indemnity Company, and Assistant Secretary of Financial Pacific Insurance Company, do hereby certify that I have compared the foregoing copy of the Power of Attorney and affidavit, and the copy of the Section of the bylaws and resolutions of said Corporations as set forth in said Power of Attorney, with the ORIGINALS ON FILE IN THE HOME OFFICE OF SAID CORPORATIONS, and that the same are correct transcripts thereof, and of the whole of the said originals, and that the said Power of Attorney has not been revoked and is now in full force and effect.

In testimony whereof, I have hereunto subscribed my name and affixed the corporate seal of the said Corporations this 16th day of June, 2023.



By: *Mary A. Bertsch*
 Assistant Secretary,
 UF&C & UF&I & FPIC



Downtown Johnstown Wayfinding Phase 1 Bidding Resources

Advertisement Date: 05.26.2023

Bid Opening Date: 06.16.2023

(Person Submitting Bid)

QUALIFICATIONS

How many years have you been in business under your present firm or trade name? Since 5/16/1996

Under other names? Ad-Lite Signs, Ad Lite Sign, ad light + sign (1951-1996)

Have you or your organization, or any office or partner thereof, failed to complete a contract?

YES NO

Within the last five years, has your organization been assessed liquidated damages for failing to complete a contract within the time specified?

YES NO

Has your organization been assessed any penalties for non-compliance violations of the Federal or State Labor laws and/or regulations within the last five years?

YES NO

Does your organization have any outstanding judgments, demands, or liens resulting from violating State Labor laws, Colorado Revised Statutes, Civil or Criminal decisions?

YES NO

Have there been any suits, liens, or surety claims against you or your organization over the past five years for non-payment of sums due subcontractors or suppliers for work completed?

YES NO

Has your organization been cited for violations of OSHA standards and requirements within the past five years?

YES NO

Is either the Bidder or its principals presently debarred, suspended, proposed for disbarment, declared ineligible, or voluntarily excluded from participation in this transaction by any department or agency?

YES NO

Have you ever been debarred or suspended by a government from consideration for the award of contracts?

YES NO

Please explain all questions answered "yes" in the section above on a separate sheet of paper. Include where and why, if applicable. Note that your answers do not necessarily disqualify your bid. For example, it is not uncommon for contractors of large projects to be charged liquidated damages in certain cases.



Downtown Johnstown Wayfinding Phase 1 Bidding Resources

Advertisement Date: 05.26.2023
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FIRM BACKGROUND AND EXPERIENCE

Total number of employees: 35

Total number of licensed professionals: 3

Proposed Superintendent: Todd Bridgewater

Title: Install Manager

Relevant degrees and/or certifications: CDL, Safety Training

Principals

List directors, officers, owners, managerial employees, or partners, and identify the ownership interest of each:

Keith Hurley (Owner/Advisor)

Amanda Hurley (Owner/CEO)

Experience

List the experience of the principal members of your organization. If preferred, resumes may be submitted in lieu of form entry

Name: Keith Hurley

Title: Owner/Advisor

Background/Years of Experience: 26

Relevant degrees and/or certifications: _____

Name: Amanda Hurley

Title: Owner/CEO

Background/Years of Experience: 10

Relevant degrees and/or certifications: International Sign Association, Apartment Association of Metro Denver, SEGD Denver

Name: Tory Humphrey

Title: VP Sales

Background/Years of Experience: 17

Relevant degrees and/or certifications: _____



Downtown Johnstown Wayfinding Phase 1 Bidding Resources

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Similar Projects

List three projects of similar scope and budget to this project that your organization has performed work on:

Project Name: Empower Field Branding Signage and Pedestrian Signage
Cost: \$954,000.00
Location: 1701 Bryant St. Denver, CO 80204
Reference Name: Zach Myhra
Phone: 720.258.3054

Project Name: Highlands Ranch Metro District
Cost: \$202,700.00
Location: 3280 Redstone Park Circle Highlands Ranch, CO 80129
Reference Name: Brittany White
Phone: 303.791.0430

Project Name: Market Station
Cost: \$398,796.00
Location: 1881 16th St. Mall #500 Denver, CO 80202
Reference Name: Doug Alexander
Phone: 303.573.0050

Contract(s) on Hand

List projects your organization is undertaking that will be concurrent with the Town's bid schedule. Include the anticipated completion date.

Project Name: Mt. Crested Butte (Signage & Wayfinding)
Schedule: Fabrication from July - Sept, Installing October
Cost: \$991,812.00
Location: 911 Gothic Road, POB 1500 Mt. Crested Butte, CO 81225
Subcontractor or Prime: Prime
Completion Date: October 2023

Project Name: 16th Street Mall (Shade Structures)
Schedule: Fabrication from July - October, Installer by end of Year
Cost: \$611,264.00
Location: 16th Street Mall Denver, CO 80202
Subcontractor or Prime: Prime
Completion Date: Q4 2023



Downtown Johnstown Wayfinding Phase 1 Bidding Resources

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SUBCONTRACTORS AND RELATED DATA

For each Subcontractor to be utilized, please provide the following information (use additional sheets as necessary). Please indicate what percentage of the Work to be assigned.

Firm Name: Diversified Underground
Town Business License #: To be provided if needed post award
Address: Denver, CO
Proposed work and percentage of total work to be assigned: Utility Locates, HydroVac, Concrete - about 20%
Percentage (%): _____

Firm Name: Paul Clark Masonry
Town Business License #: To be provided if needed post award
Address: 5555 Locust St Commerce City, CO 80022
Proposed work and percentage of total work to be assigned: Masonry - about 15%
Percentage (%): _____

Firm Name: Electric Company ((()))
Town Business License #: To be provided if needed post award
Address: _____
Proposed work and percentage of total work to be assigned: _____
Percentage (%): _____

Firm Name: _____
Town Business License #: _____
Address: _____
Proposed work and percentage of total work to be assigned: _____
Percentage (%): _____

Firm Name: _____
Town Business License #: _____
Address: _____
Proposed work and percentage of total work to be assigned: _____
Percentage (%): _____



Downtown Johnstown Wayfinding Phase 1 Bidding Resources

Advertisement Date: 05.26.2023
Bid Opening Date: 06.16.2023

BID PROPOSAL

PROJECT: Johnstown Signage & Wayfinding Master Plan - Phase 1

In compliance with the Invitation to Bid, and subject to all conditions thereof, the undersigned: [Select one]

[Enter name if corporation] Apex Sign Co. LLC dba Ad Light Group

a corporation incorporated in the State of Colorado

OR

a partnership or limited partnership, registered in the State of _____

whose general partner(s) is/are: _____

[Enter name(s) of partner(s) if partnership] _____

OR

a sole proprietor, whose trade name is _____

[Enter if sole proprietor] _____

based in the Town/City of _____

State of _____

offers this Bid Proposal for the construction of all items listed at the prices shown on the following bid schedule.

(The attached bid schedule lists the various divisions of construction contemplated in the Plans and Specifications, together with an estimate of the units of each. With these units as the basis, extend each item, using the cost inserted in the unit column. Any total cost found inconsistent with the unit cost when the Bids are examined will be deemed in error and corrected to agree with the unit cost. Alternate Bids are optional).

The undersigned Bidder declares and stipulates that this Bid is made in good faith, without collusion or connection with any other person or persons bidding for the same Work, and that it is made subject to all the terms and conditions of the Invitation to Bid, Instructions for Bidders, Construction Contract, General Conditions, Special Conditions, the Technical Specifications, and the Plans pertaining to the Work to be done, all of which have examined by the undersigned.

Accompanying this Bid is a Bid Guarantee for 5% of the total Bid amount according to the Invitation to Bid and Instructions for Bidders.



Downtown Johnstown Wayfinding Phase 1 Bidding Resources

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Bid Opening Date: 06.16.2023

The undersigned Bidder agrees to execute the Construction Contract, a Performance Bond and a Labor and Material Payment Bond within ten calendar days from the date when the written Notice of Award is delivered at the address given on this Bid Proposal. The Performance Bond and Labor and Material Payment Bond shall each be for the amount of the total of this Bid. The name and address of the corporate surety through which the Bidder proposes to furnish the specified Bonds is as follows:
[Enter name and address of surety] Surescape Insurance Services / 7800 S Elati St, Suite 100 Littleton, CO 80120

The submission of the Bid constitutes an agreement, and it shall not be withdrawn after the Bid Opening for a period of thirty days.

All the various phases of work enumerated in the Contract with individual jobs and overhead, whether specifically mentioned or not, are included by implication or appurtenance in the Contract. The Contractor shall perform all the various phases of work under one of the items listed in the bid schedule, irrespective of whether it is named in the schedule.

Payment for the Work performed will be according to the bid schedule, subject to changes as provided in the Contract.

The undersigned Bidder hereby acknowledges receipt of addenda numbers 1 through 2 **[Enter addenda numbers]**
Initials AH

The undersigned, being familiar with the existing conditions on the project area affecting the cost of the Work, the Bidding Documents and the Contract Documents, and having verified the quantities and the availability of materials and labor, hereby proposes to furnish all supervision, labor, materials, machinery, tools, appurtenances, equipment, supplies, and services, including utility and transportation service required to construct and complete the Project listed above, according to the Contract, within the time specified, and at the prices stated below. These prices are to cover all expenses incurred in performing the Work required under the Contract of which this Bid is a part.

(The approximate quantities of Work to be completed in-place under the Contract are identified in the bid schedule and are for the purpose of comparing Bids. These quantities have been Town of Johnstown Signage & Wayfinding Master Plan - Phase 1 estimated and the quantities used are for the general information of the Bidder, representing the major items of the Work to be done. Minor details are not listed but shall be part of the complete Contract).

The undersigned agrees to hold firm the Bid for thirty days for the purpose of the Town reviewing the Bids and investigating the qualifications of the Bidders prior to award of Contract. Extensions of time may be made if mutually agreed upon.

The undersigned hereby authorizes and requests any person, firm or corporation to furnish any information requested by the Town of Johnstown in verification of the recitals in this statement.



Downtown Johnstown Wayfinding Phase 1 Bidding Resources

Advertisement Date: 05.26.2023
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This proposal is submitted by:

[Enter Bidder name] Amanda Hurley

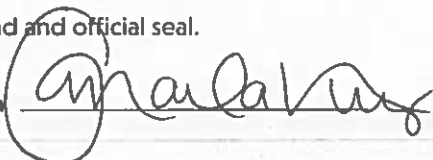
By: _____
Title: owner / CEO

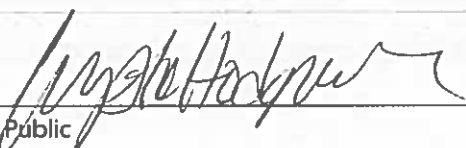
Date: 6/13/24

STATE OF Colorado)
) ss:
COUNTY OF weld)

The foregoing instrument was acknowledged before me this 13th day of June, 2023, by Amanda Hurley, as CEO of AdLight Group. (If by natural person or persons, insert name or names; if by person acting in representative or official capacity or as attorney-in-fact, insert name of person as an executor, attorney-in-fact, or other capacity or description; if by officer of corporation, insert name of such officer or officers as the President or other officers of such corporation, naming it.)

Witness my hand and official seal.

My Commission 


Notary Public



Downtown Johnstown Signage & Wayfinding Master Plan - Phase 1

Bid Tab/Bid Analysis Spreadsheet

Task #	Pay Item #	Description	Quantity	Unit	Fabricator Name		Ad Light Group
					Unit Value in \$	Total Value in \$	Fabrication Assumptions for Pricing
Task A: Signage Fabrication							
A.1	1	Town and Consultant Coordination		1 LS	\$ 6,750.00	\$ 6,750.00	Project Management
A.2	2	Prepare Sign Manufacturing Report Specifications (Electric and Non-Electric Signs)		1 LS	\$ 550.00	\$ 550.00	Project Management
A.3	3	Design / Shop Drawings Stamped Engineered Drawings		1 LS	\$ 7,600.00	\$ 7,600.00	Submitted as Electronic PDF to scale on 11" x 17" (Draft) and 24" x 36" (Final)
A.4	4	Prepare Final Record Documents - Per Quality Control Plan		1 LS	\$ 1,150.00	\$ 1,150.00	Stamped Engineered Drawings; Must be Executed by Colorado Licensed Company - "J" will be a RUSH
A.5	5	Prepare Sign Costs		1 LS	\$ 1,750.00	\$ 1,750.00	Project Management
A.6	6	Prepare Warranty Plan for Town		1 LS	\$ 875.00	\$ 875.00	Project Management
A.7	8	Signage Fabrication, Complete, Columnar Gateway (G1)		1 EA	\$ 89,300.77	\$ 89,300.77	1/4" Aluminum Reverse Lit Logo 4x4 1/4" Aluminum SQ Tube Vertical Posts, Tied Together w/ Alum Filler Pieces 2x2x1/8" Aluminum SQ Tube Divider Sections for Faces 1/2" Acrylic Push Thru Graphic Panels; Digitally Printed Vinyl for Push Thru Faces Aluminum Channel for Wrap Around Illuminated Bars Face Lit Trimless Channel Letters: 1/2" White Acrylic Faces Fabricated Cabinet for Top Section; White Acrylic Push Thru Clock is Not Functional; Stagnant to Represent Asteroid Hitting Johnstown All Painted w/ Automotive Grade Exterior Paint & Prints to Match Color Keys ***Some Structural Details of this Sign May Need Modifications During Shop Designs to Work as Intended
A.8	9	Signage Fabrication, Complete, Curved Corner Gateway (G2)		1 EA	\$ 85,390.72	\$ 85,390.72	4x4 1/4" Aluminum SQ Tube Vertical Posts, Tied Together w/ Alum Filler Pieces Filler Pieces; Mesh Faces w/ One Side Removable, White LED Illumination Shoebox Style Build Illuminated Caps; Aluminum Mesh Backed w/ Poly, White LED Illumination All Posts Direct Buried Trimcapless Channel Letters, 1 Sided, Attached to Fabricated Wire Ways & Tubes Aluminum Channel Reverse Lit Light Bars Trimcapless Face Lit Channel Letters Attached to Brick Base Fabricated Shoebox Cabinets w/ White Acrylic Push Thru & Vinyl Detail All Painted w/ Automotive Grade Exterior Paint & Prints to Match Color Keys ***Some Structural Details of this Sign May Need Modifications During Shop Designs to Work as Intended
A.9	10	Signage Fabrication, Complete, Sculptural "J" Gateway (G2)		1 EA	\$ 45,361.68	\$ 45,361.68	Aluminum Angle Frame w/ 1/8" Routed Faces and Butt Stratred Panels .090 Aluminum Returns, Interior Returns to be Skinned As Well Routed Solid / Mesh Screens, Backed w/ Polycarbonate Trimless Channel Letters, Mounted to Return; White LED Illumination LED Illuminated From Interior "void" Mounting: TBD either Bolted or Core Drilled - Final Design, Placement and Stamped Drawings will Confirm ***Some Structural Details of this Sign May Need Modifications During Shop Designs to Work as Intended
A.10	11	Signage Fabrication, Complete, Pedestrian Kiosk (P2)		1 EA	\$ 26,487.94	\$ 26,487.94	1/4" Rear Lit Aluminum Logos Fabricated Vertical Outside Support; Approx. 4" x 10" Aluminum Channel Reverse Lit Light Bars Fabricated Cabinet w/ Push Thru Welcome/Info Copy Digitally Printed Map and Directional Panels; Backed w/ White Reflective Vinyl Face Lit Trimless "J" Logos; Attached to Mesh Skinned Cabinet Small "Downtown Johnstown" to be Shallow Shoeboxes w/ Acrylic Push Thru Copy ***Some Structural Details of this Sign May Need Modifications During Shop Designs to Work as Intended
					\$ 270,316.11	\$ 270,316.11	
					TASK A TOTALS		
Task B: Signage Installation							
B.1	12	Town and Consultant Coordination		1 LS	\$ 3,250.00	\$ 3,250.00	Install Coordination
B.2	13	Site Visit (Confirm Sign Locations, Utilities, Other Installation Site Factors)		1 LS	\$ 1,330.56	\$ 1,330.56	Technical Site Survey / Mark Sign Locations
B.3	14	Prepare Construction Plan Documents		1 LS	\$ -	\$ -	Included in Other Sections Pricing (Project Management/Design)
B.4	15	Obtain Necessary Permits and Certifications (In Conjunction with Town Staff)		1 LS	\$ 1,200.00	\$ 1,200.00	Permit Acquisition (No Town Fees) / Includes Johnstown Contractor License Application Fees
B.5	16	Prepare a "Construction Safety and Phasing Plan" (CSPP) - Including Traffic Control		1 LS	\$ 8,250.00	\$ 8,250.00	
B.6	17	Coordinate with Utility, Agency and Service Providers		1 LS	\$ 450.00	\$ 450.00	
B.7	18	Removal/Demolition Existing Focal Wall (G2)		1 LS	\$ 9,424.80	\$ 9,424.80	If We Are Able to Only Demo A Section of This Wall and Reskin - A Lot of Money Could be Saved Here
B.8	19	Survey and Stake Sign Installation Locations		1 LS	\$ -	\$ -	Included in Other Sections Pricing (Site Visit / Technical Survey)
B.9	20	Coordinate/Contract with Local-Area Contract Suppliers (Materials and Services)		1 LS	\$ 78,457.14	\$ 78,457.14	Masonry Work / Base Structures If We Are Able to Only Demo A Section of This Wall and Reskin - A Lot of Money Could be Saved Here
B.10	21	Signage Support Footings & Electrical Connections		1 LS	\$ 41,403.62	\$ 41,403.62	Hydro Digging / Foundations / Setting Poles / Electrical Connections: (Foundation Work is Priced Based on the Following Assumptions) - Full Access w/ Ad Light Group Crane or Vehicle - Normal Soil Conditions (No Rock, Sand, Water, etc.) - Sign Location is Level and To Grade - Outside Temp is Over 40 Degrees and There is no Severe Weather - Does Not Include Landscaping
B.11	22	Signage Installation, Complete, Columnar Gateway (G1)		1 EA	\$ 4,692.60	\$ 4,692.60	Mobilization and Installation on Site
B.12	23	Signage Installation, Complete, Curved Corner Gateway (G2)		1 EA	\$ 10,107.90	\$ 10,107.90	Mobilization and Installation on Site
B.13	24	Signage Installation, Complete, Sculptural "J" Gateway (G2)		1 EA	\$ 2,803.68	\$ 2,803.68	Mobilization and Installation on Site
B.14	25	Signage Installation, Complete, Pedestrian Kiosk (P2)		1 EA	\$ 2,336.40	\$ 2,336.40	Mobilization and Installation on Site
B.15	26	Conduct Project Inspections, Punchlist Items, and Project Closeout		1 LS	\$ 1,150.00	\$ 1,150.00	
B.16	27	Prepare Sign Repair/ Maintenance Plan for Town		1 LS	\$ 750.00	\$ 750.00	Project Management
TBD	28	Produce Sign Samples of Substrates / Colors		1 LS	\$ 1,353.66	\$ 1,353.66	(3) of each Substrate; Prepped / Painted - Provided in 12" x 12" Pieces 080" Aluminum, Perforated Aluminum, 1/8" Aluminum, Final Materials TBD Draft Sample of Segment of Map Insert Scaled to Size
TBD	29	Performance Bond Fees		1 LS	\$ 21,863.82	\$ 21,863.82	5% of Total Contracted Amount
					\$ 188,824.18	\$ 188,824.18	
					TASK B TOTALS		
					\$ 459,140.29	\$ 459,140.29	
					TASK A + TASK B TOTALS		



PROPOSAL

220345-01

Date: 06/15/2023

Expires: 07/15/2023

Drawing Numbers:

Project: Town of Johnstown - Wayfinding Project (Phase 1)
450 S. Parish Ave.
Johnstown, CO 80534

Client: Town of Johnstown
450 S. Parish Ave.
Johnstown, CO 80534

Contact: Kristen Cypher 720-962-3214 kristin.cypher@mbakerintl.com

We are pleased to offer this proposal for the following services at the above location.

Project Description:	Item Total:
1. Manufacture the Following: ROM until Shop Drawings are Executed	\$89,300.77
A. One (1) SF Columnar Gateway - G1	
B. One (1) SF Curved Corner Gateway - G2	\$85,390.72
C. One (1) 3D Sculptural "J" Gateway - G2	\$45,361.68
D. One (1) DF Pedestrian Kiosk - P2	\$26,487.94
2. Technical Site Survey / Mark Sign Locations	\$1,330.56
3. Utility Locates / Coordination	\$450.00
4. Design / Shop Drawings / Project Management / Install Coordination	\$22,675.00
- Prepare Manufacturing Report Specs	
- Prepare Final Record Documents / Quality Control Plan	
- Prepare Warranty Plan	
5. Stamped Engineered Drawings (All 4 Signs)	\$5,100.00
6. Permit Acquisition (Town Project; No Fees)	\$1,200.00
- Requires Town Contractors License \$100 Fee (Included)	
7. Demolition / Disposal of Existing Focal Wall - G2	\$9,424.80
8. Hydro Digging / Foundations / Setting Poles of the Above	\$25,878.62

Salesperson: Crystal Hodges

Buyer_____Seller_____



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9. Masonry / Base Structures for the Above	\$78,457.14
10. Traffic Control / Electrical Allowance	\$23,775.00
11. Installation / Mobilization of the Above	\$19,940.58
12. Final Inspection / Punchlist Walk - Include Future Sign Repair and Maintenance Plan	\$1,150.00
13. Sign Samples - (3) of Each Substrate Required; Prepped / Painted - Provide 12" x 12" Draft Sample of Segment of Map Insert	\$1,353.66
14. Bid Bond Fees - 5% of the Total Contracted Value \$437,276.47	\$21,863.82

Deposit Rate: 50%
Deposit: \$229,570.15

Subtotal: \$459,140.29

Total: \$459,140.29

Notes: Prices are based on available information given at the time and are subject to change.
- This budgetary proposal is NOT intended for final pricing. It is meant to generate a rough budget based on assumptions of build types from client provided designs.
- All signage will require final estimates after design approval & stamped engineering to generate firm costs.
- Pricing will change based on quantities, design, dimensions, and materials used.
- Pricing is subject to 7.5% escalation fee if signage is not built within 12 months of the contract agreement. Escalation fee assessed to both fabrication and installation.

Salesperson: Crystal Hodges

Buyer _____ Seller _____



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Warranty: The product furnished is warranted to be free from defects in material and workmanship for a period of 12 months from the date of substantial completion

Terms: Progress Billing TBD

Credit Card Payments: All credit card payments are subject to a 3% fee

Salesperson: Crystal Hodges

Buyer's Acceptance _____ Title _____ Date _____

Seller's Acceptance _____ Title _____ Date _____