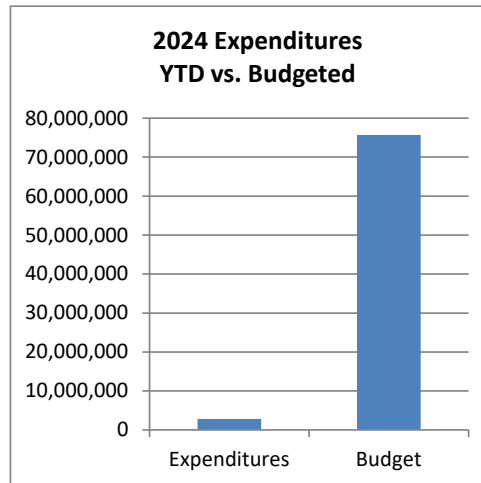
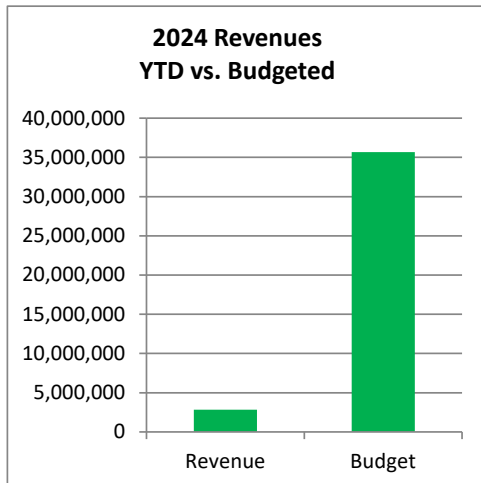


Town of Johnstown, Colorado  
Statement of Revenues, Expenditures, and Changes in  
Fund Balances - General Fund  
Period Ending February 29, 2024  
Unaudited

| <b>General Fund</b>  | 2024<br>Actuals<br>February | 2024<br>Adopted<br>Budget | %           |
|--|-----------------------------|---------------------------|-------------|
|  |                             |                           | Complete    |
| Beginning Fund Balance*  | 57,780,682                  | 57,780,682                |             |
| <b>Revenues:</b>   |                             |                           |             |
| Taxes & Fees   | 1,890,018                   | 32,347,410                | 5.8%        |
| Licenses & Permits   | 415,833                     | 2,193,300                 | 19.0%       |
| Fines & Forfeitures  | 44,188                      | 215,000                   | 20.6%       |
| Intergovernmental  | 15,538                      | 50,000                    | 31.1%       |
| Earnings on Investment   | 461,643                     | 500,000                   | 92.3%       |
| Miscellaneous Revenue  | 8,320                       | 380,000                   | 2.2%        |
| <i>Transfers In</i>  | -                           | -                         |             |
| <b>Total Operating Revenues</b>  | <b>2,835,540</b>            | <b>35,685,710</b>         | <b>7.9%</b> |
| <b>Expenditures:</b>   |                             |                           |             |
| Legislative  | 205,368                     | 1,925,100                 | 10.7%       |
| Town Manager   | 272,882                     | 2,117,435                 | 12.9%       |
| Town Clerk   | 65,627                      | 542,300                   | 12.1%       |
| Events   | 613                         | 282,050                   | 0.2%        |
| Finance  | 59,220                      | 708,120                   | 8.4%        |
| Planning   | 87,290                      | 696,050                   | 12.5%       |
| Reimbursements   | 63,416                      | 350,000                   | 18.1%       |
| Engineering  | 53,246                      | 1,313,495                 | 4.1%        |
| Inspections  | 11,811                      | 403,400                   | 2.9%        |
| Police   | 1,406,750                   | 10,265,820                | 13.7%       |
| Public Works   | 113,443                     | 686,100                   | 16.5%       |
| Buildings  | 57,178                      | 1,003,300                 | 5.7%        |
| <i>Transfers Out</i>   | 397,527                     | 55,356,967                | 0.7%        |
| <b>Total Expenditures</b>  | <b>2,794,371</b>            | <b>75,650,137</b>         | <b>3.7%</b> |
| <b>Excess (Deficiency) of Revenues and<br/>Other Sources over Expenditures</b> | <b>41,169</b>               | <b>(39,964,426)</b>       |             |
| Prior Period Adjustment  |                             |                           |             |
| <b>Ending Fund Balance*</b>  | <b>57,821,851</b>           | <b>17,816,256</b>         |             |

\* - Unaudited

16% of the fiscal year has elapsed

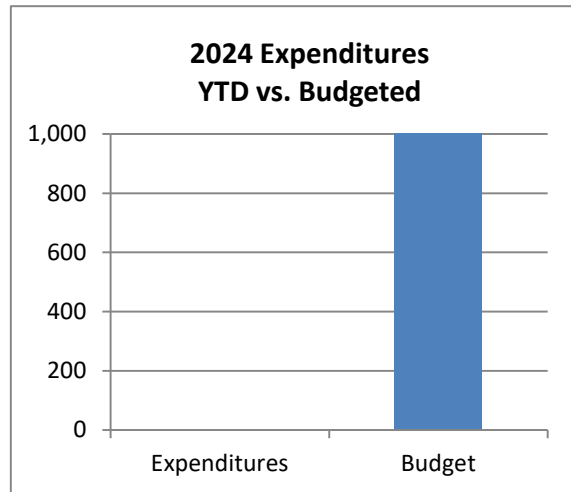
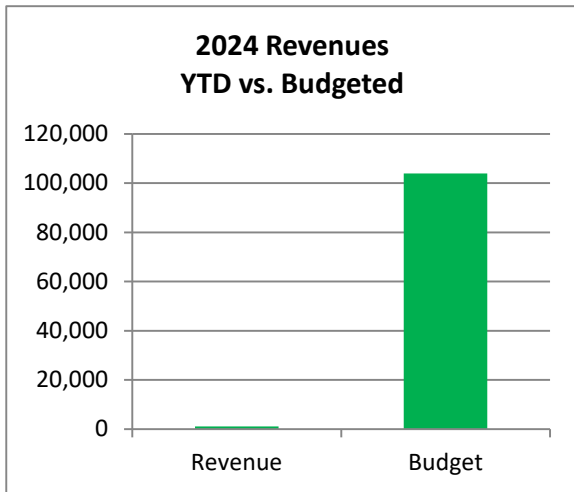


Town of Johnstown, Colorado  
Statement of Revenues, Expenditures, and Changes in  
Fund Balances - Conservation Trust Fund  
Period Ending February 29, 2024  
Unaudited

| <b>Conservation Trust Fund</b>   | 2024<br>Actuals<br>February | 2024<br>Adopted<br>Budget | %        |
|--|-----------------------------|---------------------------|----------|
|  |                             |                           | Complete |
| Beginning Fund Balance*  | 264,069                     | 264,069                   |          |
| <b>Revenues:</b>   |                             |                           |          |
| Intergovernmental  | -                           | 100,000                   | 0.0%     |
| Earnings on Investment   | 1,128                       | 4,000                     | 28.2%    |
| Total Operating Revenues   | <u>1,128</u>                | <u>104,000</u>            | 1.1%     |
| <b>Expenditures:</b>   |                             |                           |          |
| Operations   | -                           | -                         |          |
| Capital Outlay   | -                           | 350,000                   | 0.0%     |
| Total Expenditures   | <u>-</u>                    | <u>350,000</u>            |          |
| <b>Excess (Deficiency) of Revenues and<br/>Other Sources over Expenditures</b> | <u>1,128</u>                | <u>(246,000)</u>          |          |
| <b>Ending Fund Balance*</b>  | <u><u>265,197</u></u>       | <u><u>18,069</u></u>      |          |

\* - Unaudited

16% of the fiscal year has elapsed

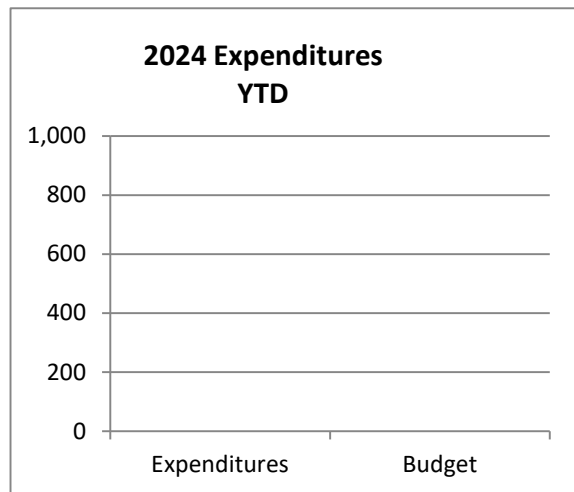
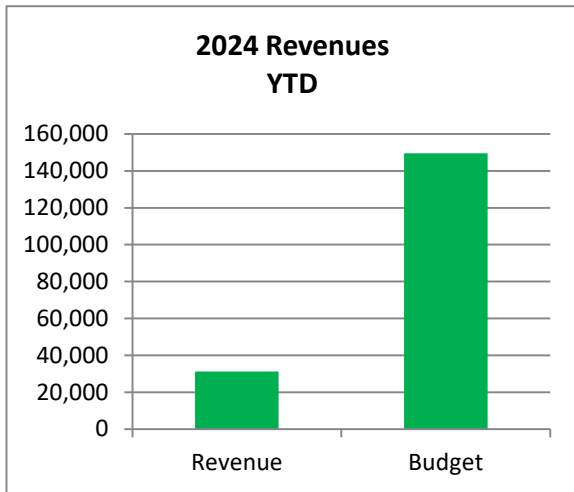


Town of Johnstown, Colorado  
Statement of Revenues, Expenditures, and Changes in  
Fund Balances - Arts and Culture Fund  
Period Ending February 29, 2024  
Unaudited

| <b>Arts &amp; Culture Fund</b>   | 2024<br>Actuals<br>February | 2024<br>Adopted<br>Budget | %     |
|--|-----------------------------|---------------------------|-------|
| Beginning Fund Balance   | 62,558                      | 62,558                    |       |
| <b>Revenues:</b>   |                             |                           |       |
| Intergovernmental  | 31,189                      | 149,580                   | 20.9% |
| Earnings on Investment   | -                           | -                         |       |
| <b>Total Operating Revenues</b>  | <b>31,189</b>               | <b>149,580</b>            |       |
| <b>Expenditures:</b>   |                             |                           |       |
| Operations   | -                           | -                         |       |
| Capital Outlay   | -                           | -                         |       |
| <b>Total Expenditures</b>  | <b>-</b>                    | <b>-</b>                  |       |
| <b>Excess (Deficiency) of Revenues and<br/>Other Sources over Expenditures</b> | <b>31,189</b>               | <b>149,580</b>            |       |
| <b>Ending Fund Balance*</b>  | <b>93,747</b>               | <b>212,138</b>            |       |

\* - Unaudited

16% of the fiscal year has elapsed

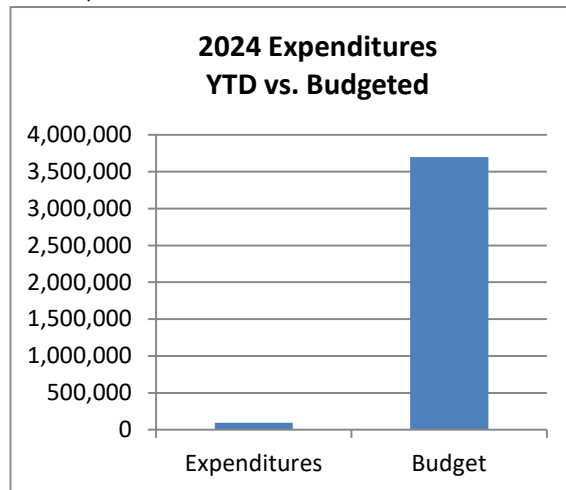
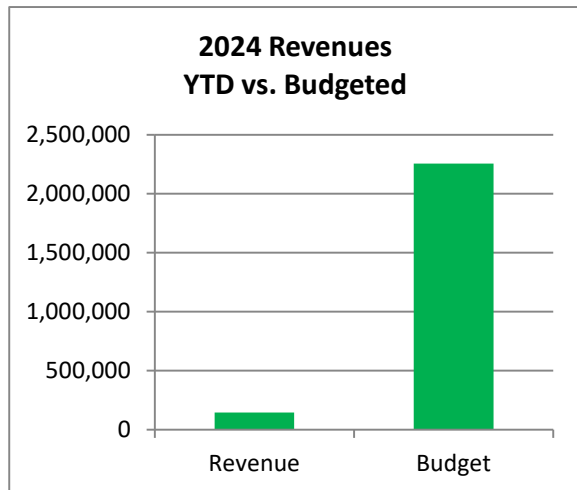


Town of Johnstown, Colorado  
Statement of Revenues, Expenditures, and Changes in  
Fund Balances - Parks and Open Space Fund  
Period Ending February 29, 2024  
Unaudited

| Parks and Open Space Fund  | 2024<br>Actuals<br>February | 2024<br>Adopted<br>Budget | %           |
|--|-----------------------------|---------------------------|-------------|
|  |                             |                           | Complete    |
| Beginning Fund Balance*  | 8,104,788                   | 8,104,788                 |             |
| <b>Revenues:</b>   |                             |                           |             |
| Taxes & Fees   | 113,008                     | 1,024,950                 | 11.0%       |
| License & Permit   | 10                          | 500                       | 2.0%        |
| Earnings on Investment   | 27,280                      | 50,000                    | 54.6%       |
| Miscellaneous Revenue  | 4,335                       | 41,000                    | 10.6%       |
| <i>Transfers In</i>  | 0                           | 1,140,000                 | 0.0%        |
| <b>Total Operating Revenues</b>  | <b>144,633</b>              | <b>2,256,450</b>          | <b>6.4%</b> |
| <b>Expenditures:</b>   |                             |                           |             |
| Operations   | 79,673                      | 1,621,450                 | 4.9%        |
| Capital Outlay   | 14,635                      | 2,076,000                 | 0.7%        |
| <i>Transfers Out</i>   | -                           | -                         |             |
| <b>Total Expenditures</b>  | <b>94,307</b>               | <b>3,697,450</b>          | <b>2.6%</b> |
| <b>Excess (Deficiency) of Revenues and<br/>Other Sources over Expenditures</b> | <b>50,326</b>               | <b>(1,441,000)</b>        |             |
| <b>Ending Fund Balance*</b>  | <b>8,155,114</b>            | <b>6,663,788</b>          |             |

\* - Unaudited

16% of the fiscal year has elapsed

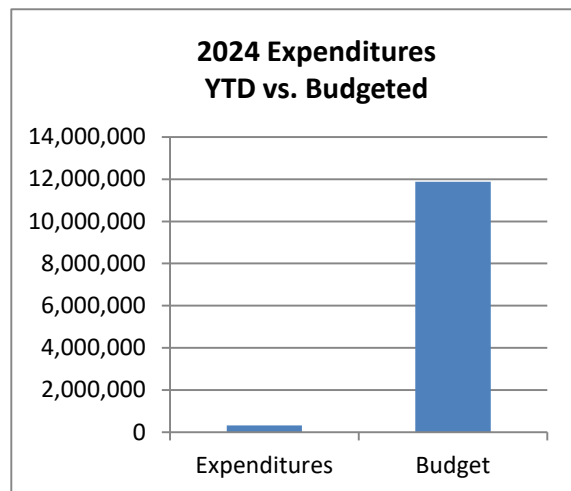
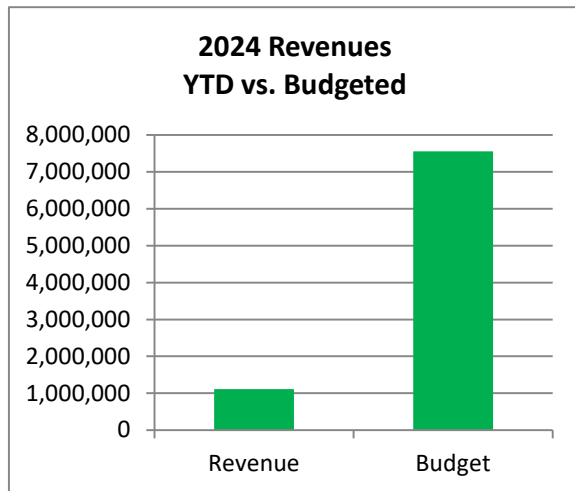


Town of Johnstown, Colorado  
Statement of Revenues, Expenditures, and Changes in  
Fund Balances - Street and Alley Fund  
Period Ending February 29, 2024  
Unaudited

| Street and Alley Fund  | 2024<br>Actuals<br>February | 2024<br>Adopted<br>Budget | %<br>Complete |
|--|-----------------------------|---------------------------|---------------|
| Beginning Fund Balance*  | 20,727,786                  | 20,727,786                |               |
| <b>Revenues:</b>   |                             |                           |               |
| Taxes & Fees   | 669,573                     | 5,080,000                 | 13.2%         |
| Intergovernmental  | -                           | 115,000                   | 0.0%          |
| Charges for Services   | 176,749                     | 985,000                   | 17.9%         |
| Capital Investment Fees  | 202,761                     | 1,276,375                 | 15.9%         |
| Earnings on Investment   | 67,139                      | 100,000                   | 67.1%         |
| Miscellaneous Revenues   | -                           | 1,000                     | 0.0%          |
| Transfers In   | -                           | -                         |               |
| <b>Total Operating Revenues</b>  | <b>1,116,222</b>            | <b>7,557,375</b>          | <b>14.8%</b>  |
| <b>Expenditures:</b>   |                             |                           |               |
| Operations & Maintenance   | 279,916                     | 5,501,250                 | 5.1%          |
| Capital  | 37,189                      | 6,384,000                 | 0.6%          |
| <b>Total Expenditures</b>  | <b>317,106</b>              | <b>11,885,250</b>         | <b>2.7%</b>   |
| <b>Excess (Deficiency) of Revenues and<br/>Other Sources over Expenditures</b> | <b>799,117</b>              | <b>(4,327,875)</b>        |               |
| <b>Ending Fund Balance*</b>  | <b>21,526,903</b>           | <b>16,399,911</b>         |               |

\* - Unaudited

16% of the fiscal year has elapsed

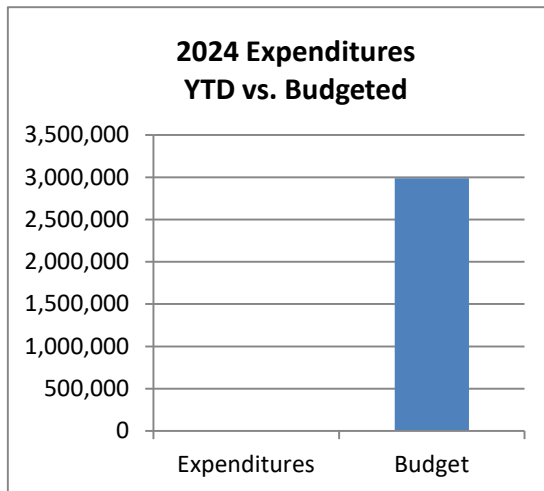
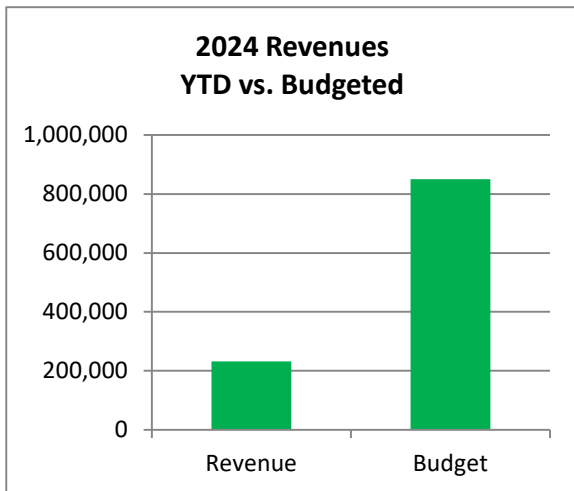


Town of Johnstown, Colorado  
Statement of Revenues, Expenditures, and Changes in  
Fund Balances - Capital Projects Fund  
Period Ending February 29, 2024  
Unaudited

|  | 2024<br>Actuals<br>February | 2024<br>Adopted<br>Budget | %               |
|--|-----------------------------|---------------------------|-----------------|
| <b>Capital Projects Fund</b>   |                             |                           | <b>Complete</b> |
| Beginning Fund Balance*  | 10,830,773                  | 10,830,773                |                 |
| <b>Revenues:</b>   |                             |                           |                 |
| Taxes and Fees   | 131,492                     | 800,000                   | 16.4%           |
| Miscellaneous Revenue  | -                           | -                         |                 |
| Interest   | 100,931                     | 100,000                   | 100.9%          |
| <i>Transfers In</i>  | -                           | (50,000)                  | 0.0%            |
|  | 232,423                     | 850,000                   | 27.3%           |
| <b>Expenditures:</b>   |                             |                           |                 |
| Capital Outlay   | 7,459                       | 2,988,500                 | 0.2%            |
| <i>Transfers Out</i>   | -                           | -                         |                 |
|  | 7,459                       | 2,988,500                 | 0.2%            |
| <b>Excess (Deficiency) of Revenues and<br/>Other Sources over Expenditures</b> | <b>224,964</b>              | <b>(2,138,500)</b>        |                 |
| <b>Ending Fund Balance*</b>  | <b>11,055,737</b>           | <b>8,692,273</b>          |                 |

\* - Unaudited

16% of the fiscal year has elapsed

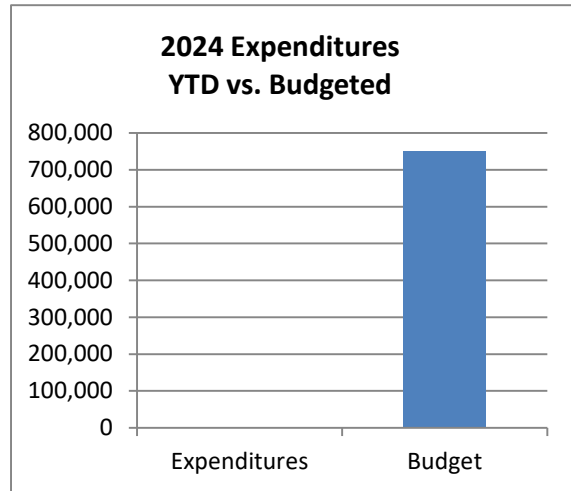
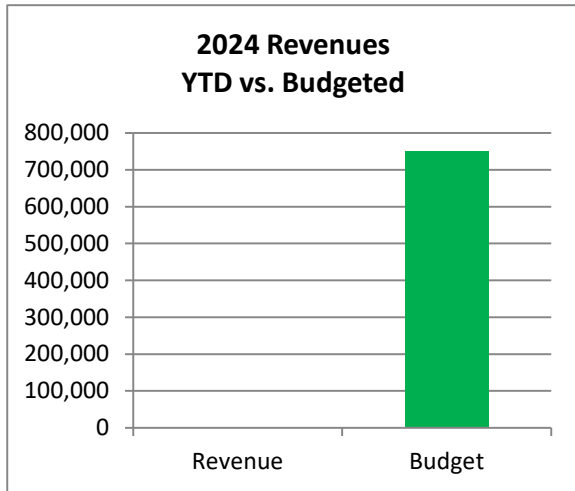


Town of Johnstown, Colorado  
Statement of Revenues, Expenditures, and Changes in  
Fund Balances - Tax Allocation Fund  
Period Ending February 29, 2024  
Unaudited

| Tax Allocation Fund  | 2024<br>Actuals<br>February | 2024<br>Adopted<br>Budget | %<br>Complete |
|--|-----------------------------|---------------------------|---------------|
| Beginning Fund Balance*  | 41,435                      | 41,435                    |               |
| <b>Revenues:</b>   |                             |                           |               |
| Taxes & Fees   | -                           | 750,000                   | 0.0%          |
| Earnings on Investment   | -                           | -                         |               |
| Total Operating Revenues   | -                           | 750,000                   | 0.0%          |
| <b>Expenditures:</b>   |                             |                           |               |
| Miscellaneous  | -                           | 750,000                   | 0.0%          |
| Total Expenditures   | -                           | 750,000                   | 0.0%          |
| <b>Excess (Deficiency) of Revenues and<br/>Other Sources over Expenditures</b> | -                           | -                         |               |
| <b>Ending Fund Balance*</b>  | <b>41,435</b>               | <b>41,435</b>             |               |

\* - Unaudited

16% of the fiscal year has elapsed

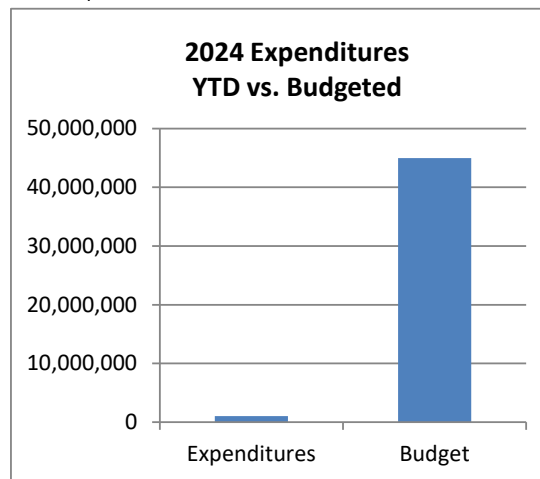
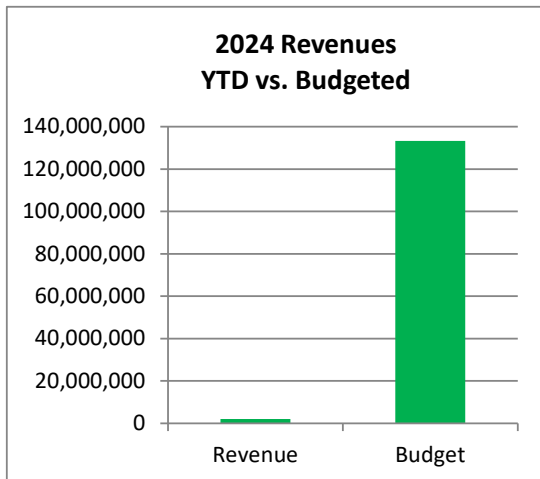


Town of Johnstown, Colorado  
Statement of Revenues, Expenditures, and Changes in  
Fund Balances - Water Fund  
Period Ending February 29, 2024  
Unaudited

| <b>Water Fund</b>  | 2024<br>Actuals<br>February | 2024<br>Adopted<br>Budget    | %        |
|--|-----------------------------|------------------------------|----------|
|  |                             |                              | Complete |
| Beginning Cash Balance*  | 23,133,505                  | 23,133,505                   |          |
| <b>Revenues:</b>   |                             |                              |          |
| Charges for Services   | <u>691,054</u>              | <u>5,935,000</u>             | 11.6%    |
| Total Operating Revenues   | <u>691,054</u>              | <u>5,935,000</u>             | 11.6%    |
| <b>Expenses:</b>   |                             |                              |          |
| Administration   | 20,374                      | 304,100                      | 6.7%     |
| Operations   | 684,688                     | 6,185,450                    | 11.1%    |
| Capital Outlay   | 148,134                     | 37,477,500                   | 0.4%     |
| Depreciation   | 165,700                     | 994,200                      | 16.7%    |
| Transfers Out  | <u>-</u>                    | <u>-</u>                     |          |
| Total Operating Expenses   | <u>1,018,895</u>            | <u>44,961,250</u>            | 2.3%     |
| Operating Income (Loss)  | <u>(327,841)</u>            | <u>(39,026,250)</u>          |          |
| <b>Non-Operating Revenues (Expenses)</b>                                   |                             |                              |          |
| Tap Fees   | 609,419                     | 1,397,933                    | 43.6%    |
| Capital Investment Fees  | 505,505                     | 1,100,925                    | 45.9%    |
| Misc. Revenues   | 86,406                      | 52,536,000                   | 0.2%     |
| Interest   | 142,911                     | 250,000                      | 57.2%    |
| Debt Proceeds  | <u>0</u>                    | <u>72,000,000</u>            | 0.0%     |
| Total Non-Operating Revenues (Expenses)                                    | <u>1,344,241</u>            | <u>127,284,858</u>           | 1.1%     |
| <b>Excess (Deficiency) of Revenues and<br/>Other Sources over Expenses</b> | <u><b>1,016,401</b></u>     | <u><b>88,258,608</b></u>     |          |
| <b>Ending Cash Balance*</b>  | <u><b>24,149,906</b></u>    | <u><b>\$ 111,392,113</b></u> |          |

\* - Unaudited

16% of the fiscal year has elapsed



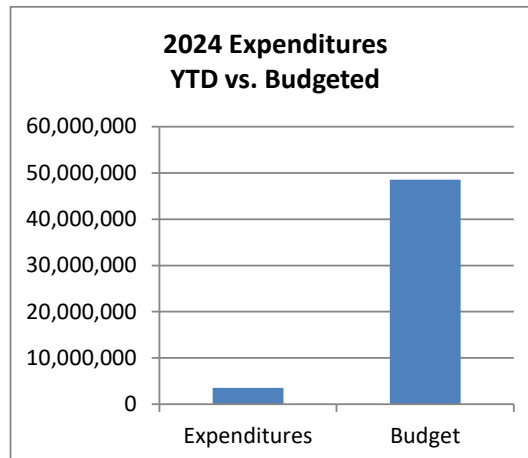
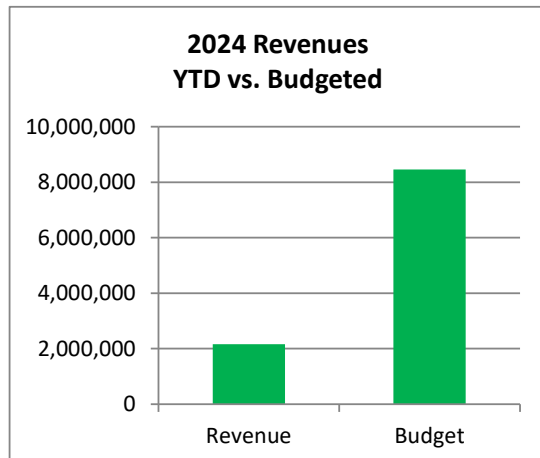


Town of Johnstown, Colorado  
Statement of Revenues, Expenditures, and Changes in  
Fund Balances - Sewer Fund  
Period Ending February 29, 2024  
Unaudited

| <b>Sewer Fund</b>  | 2024<br>Actuals<br>February | 2024<br>Adopted<br>Budget  | %        |
|--|-----------------------------|----------------------------|----------|
|  |                             |                            | Complete |
| Beginning Cash Balance*  | 67,754,753                  | 67,754,753                 |          |
| <b>Revenues:</b>   |                             |                            |          |
| Charges for Services   | <u>624,282</u>              | <u>3,795,000</u>           | 16.5%    |
| Total Operating Revenues   | <u>624,282</u>              | <u>3,795,000</u>           | 16.5%    |
| <b>Expenses:</b>   |                             |                            |          |
| Administration   | 20,615                      | 292,100                    | 7.1%     |
| Operations   | 326,730                     | 2,626,440                  | 12.4%    |
| Capital Outlay   | 2,971,599                   | 41,722,500                 | 7.1%     |
| Depreciation   | 187,550                     | 1,125,300                  | 16.7%    |
| Debt Service   | -                           | 2,767,650                  | 0.0%     |
|  | <u>-</u>                    | <u>-</u>                   |          |
| Total Operating Expenses   | <u>3,506,494</u>            | <u>48,533,990</u>          | 7.2%     |
| Operating Income (Loss)  | <u>(2,882,212)</u>          | <u>(44,738,990)</u>        |          |
| <b>Non-Operating Revenues (Expenses)</b>                                   |                             |                            |          |
| Capital Improvement Fees   | 969,489                     | 4,138,775                  | 23.4%    |
| Misc. Revenues   | -                           | 25,000                     | 0.0%     |
| Interest   | 566,603                     | 500,000                    | 113.3%   |
| Transfers In/(Out)   | <u>-</u>                    | <u>-</u>                   |          |
| Total Non-Operating Revenues (Expenses)                                    | <u>1,536,092</u>            | <u>4,663,775</u>           | 32.9%    |
| <b>Excess (Deficiency) of Revenues and<br/>Other Sources over Expenses</b> | <u><b>(1,346,121)</b></u>   | <u><b>(40,075,215)</b></u> |          |
| <b>Ending Cash Balance*</b>  | <u><b>66,408,632</b></u>    | <u><b>27,679,538</b></u>   |          |

\* - Unaudited

16% of the fiscal year has elapsed

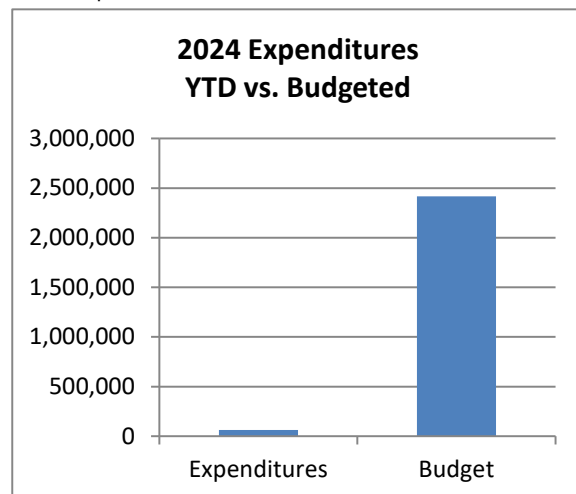
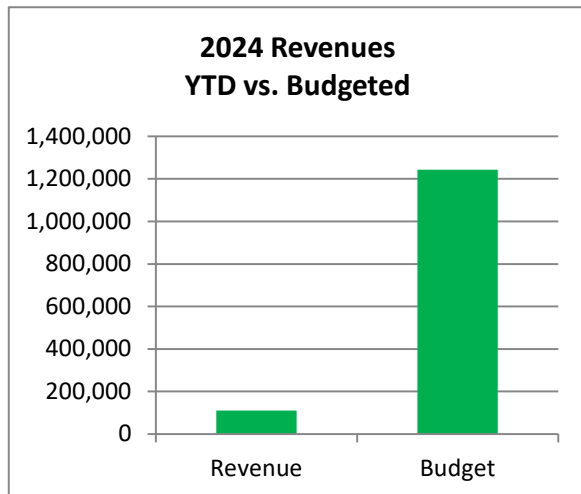


Town of Johnstown, Colorado  
Statement of Revenues, Expenditures, and Changes in  
Fund Balances - Drainage Fund  
Period Ending February 29, 2024  
Unaudited

| Drainage Fund  | 2024<br>Actuals<br>February | 2024<br>Adopted<br>Budget | %<br>Complete |
|--|-----------------------------|---------------------------|---------------|
| Beginning Cash Balance*  | 4,247,725                   | 4,247,725                 |               |
| <b>Revenues:</b>   |                             |                           |               |
| Charges for Services   | 91,441                      | 525,000                   | 17.4%         |
| Total Operating Revenues   | 91,441                      | 525,000                   | 17.4%         |
| <b>Expenses:</b>   |                             |                           |               |
| Administration   | 16,351                      | 164,390                   | 9.9%          |
| Operations   | 34,586                      | 1,213,100                 | 2.9%          |
| Capital Improvements   | 11,323                      | 1,038,400                 | 1.1%          |
| Transfer Out   | -                           | -                         |               |
| Total Operating Expenses   | 62,259                      | 2,415,890                 | 2.6%          |
| Operating Income (Loss)  | 29,182                      | (1,890,890)               |               |
| <b>Non-Operating Revenues (Expenses)</b>                                   |                             |                           |               |
| Capital Revenues   | -                           | 220,000                   | 0.0%          |
| Misc. Revenues   | -                           | 457,560                   | 0.0%          |
| Interest   | 19,199                      | 40,000                    | 48.0%         |
| Total Non-Operating Revenues (Expenses)                                    | 19,199                      | 717,560                   | 2.7%          |
| <b>Excess (Deficiency) of Revenues and<br/>Other Sources over Expenses</b> | <b>48,382</b>               | <b>(1,173,330)</b>        |               |
| <b>Ending Cash Balance*</b>  | <b>4,296,107</b>            | <b>3,074,395</b>          |               |

\* - Unaudited

16% of the fiscal year has elapsed

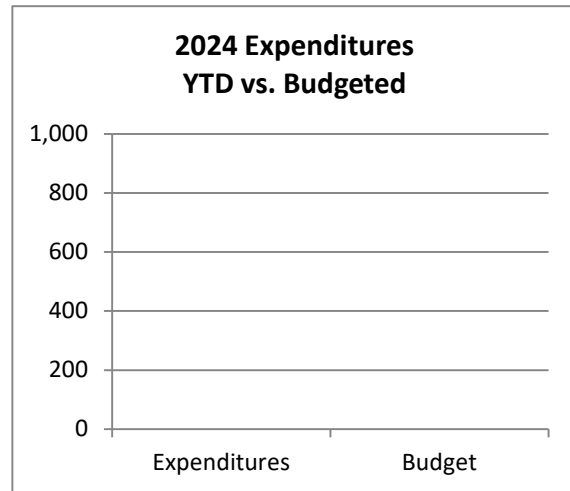
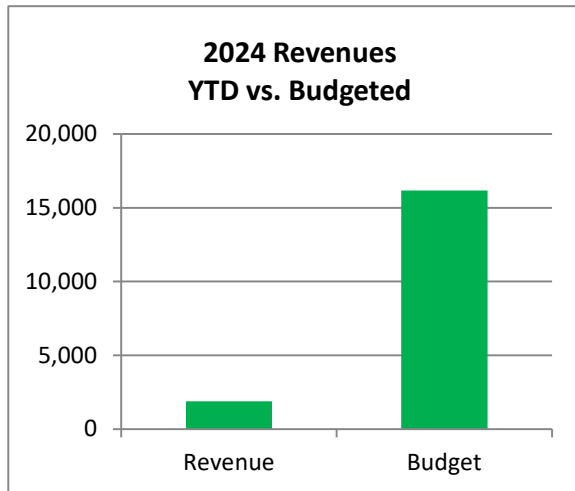


Town of Johnstown, Colorado  
Statement of Revenues, Expenditures, and Changes in  
Fund Balances - Cemetery Perpetual Fund  
Period Ending February 29, 2024  
Unaudited

| <b>Cemetery Perpetual Fund</b>   | 2024<br>Actuals<br>February | 2024<br>Adopted<br>Budget | %        |
|--|-----------------------------|---------------------------|----------|
|  |                             |                           | Complete |
| Beginning Fund Balance*  | 186,411                     | 186,411                   |          |
| <b>Revenues:</b>   |                             |                           |          |
| Miscellaneous Revenue  | 765                         | 12,560                    | 6.1%     |
| Earnings on Investment   | 1,123                       | 3,600                     | 31.2%    |
|  | 1,888                       | 16,160                    |          |
| Total Operating Revenues   | 1,888                       | 16,160                    | 11.7%    |
| <b>Expenditures:</b>   |                             |                           |          |
| Operations & Maintenance   | -                           | -                         |          |
| Capital Outlay   | -                           | -                         |          |
| Transfers Out  | -                           | -                         |          |
|  | -                           | -                         |          |
| Total Expenditures   | -                           | -                         |          |
| <b>Excess (Deficiency) of Revenues and<br/>Other Sources over Expenditures</b> | <b>1,888</b>                | <b>16,160</b>             |          |
| <b>Ending Fund Balance*</b>  | <b>188,299</b>              | <b>202,571</b>            |          |

\* - Unaudited

16% of the fiscal year has elapsed

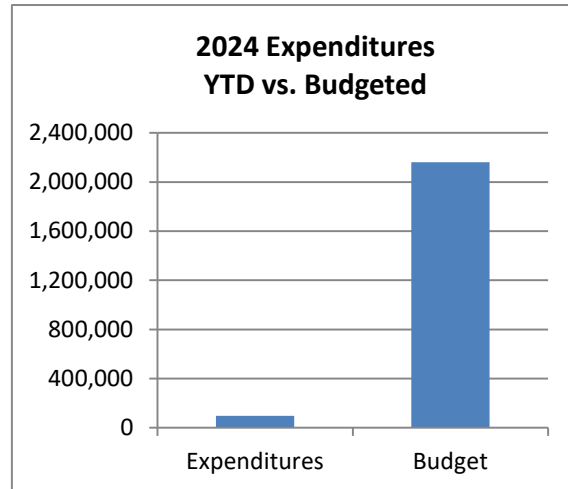
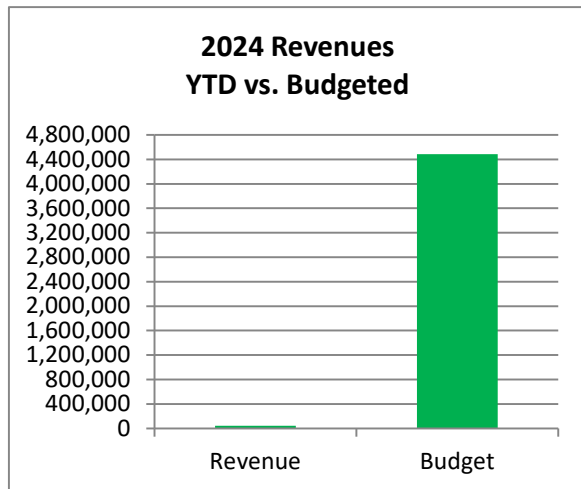


Town of Johnstown, Colorado  
Statement of Revenues, Expenditures, and Changes in  
Fund Balances - Library Fund  
Period Ending February 29, 2024  
Unaudited

| Library Fund   | 2024<br>Actuals<br>February     | 2024<br>Adopted<br>Budget       | %     |
|--|---------------------------------|---------------------------------|-------|
| Beginning Fund Balance*  | 10,477,955                      | 10,477,955                      |       |
| <b>Revenues:</b>   |                                 |                                 |       |
| Intergovernmental  | -                               | 1,292,842                       | 0.0%  |
| Miscellaneous Revenue  | -                               | 13,500                          | 0.0%  |
| Capital Investment Fees  | 77,973                          | 373,950                         | 20.9% |
| Interest   | 5,304                           | 500,000                         | 1.1%  |
| <i>Transfers In</i>  | <u>(38,987)</u>                 | <u>2,304,387</u>                | -1.7% |
| Total Operating Revenues   | <u>44,291</u>                   | <u>4,484,679</u>                | 1.0%  |
| <b>Expenditures:</b>   |                                 |                                 |       |
| Operations   | 95,314                          | 2,161,500                       | 4.4%  |
| Capital Outlay   | <u>-</u>                        | <u>-</u>                        |       |
| Total Expenditures   | <u>95,314</u>                   | <u>2,161,500</u>                | 4.4%  |
| <b>Excess (Deficiency) of Revenues and<br/>Other Sources over Expenditures</b> | <b><u>(51,023)</u></b>          | <b><u>2,323,179</u></b>         |       |
| <b>Ending Fund Balance*</b>  | <b><u><u>10,426,932</u></u></b> | <b><u><u>12,801,134</u></u></b> |       |

\* - Unaudited

16% of the fiscal year has elapsed

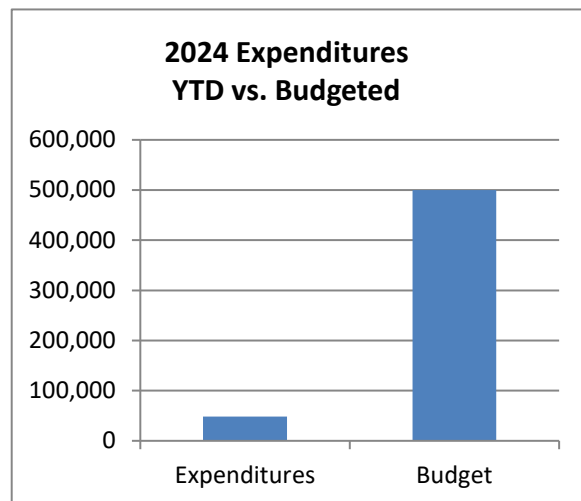
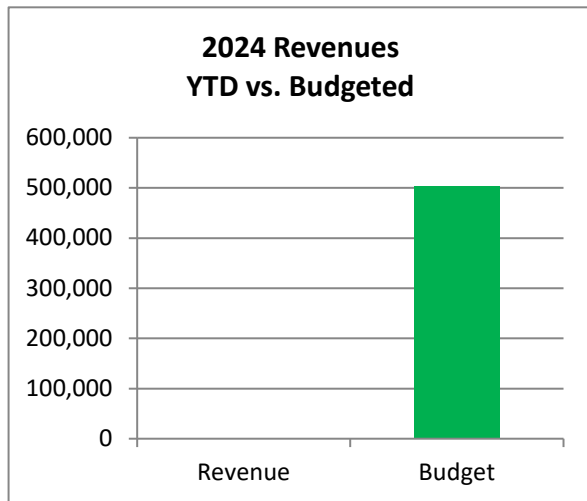


Town of Johnstown, Colorado  
Statement of Revenues, Expenditures, and Changes in  
Fund Balances - Recreation Center Fund  
Period Ending February 29, 2024  
Unaudited

| Recreation Center Fund   | 2024<br>Actuals<br>February | 2024<br>Adopted<br>Budget | %<br>Complete |
|--|-----------------------------|---------------------------|---------------|
| Beginning Fund Balance*  | (210,959)                   | (210,959)                 |               |
| <b>Revenues:</b>   |                             |                           |               |
| State Grants   | -                           | 0                         |               |
| Transfers In   | -                           | 503,000                   | 0.0%          |
| Earnings on Investment   | -                           | -                         |               |
| Total Operating Revenues   | <u>-</u>                    | <u>503,000</u>            |               |
| <b>Expenditures:</b>   |                             |                           |               |
| Operations & Maintenance   | 48,546                      | 500,000                   | 9.7%          |
| Capital Outlay   | -                           | -                         |               |
| Total Expenditures   | <u>48,546</u>               | <u>500,000</u>            | 9.7%          |
| <b>Excess (Deficiency) of Revenues and<br/>Other Sources over Expenditures</b> | <u><b>(48,546)</b></u>      | <u><b>3,000</b></u>       |               |
| <b>Ending Fund Balance*</b>  | <u><b>(259,505)</b></u>     | <u><b>(207,959)</b></u>   |               |

\* - Unaudited

16% of the fiscal year has elapsed

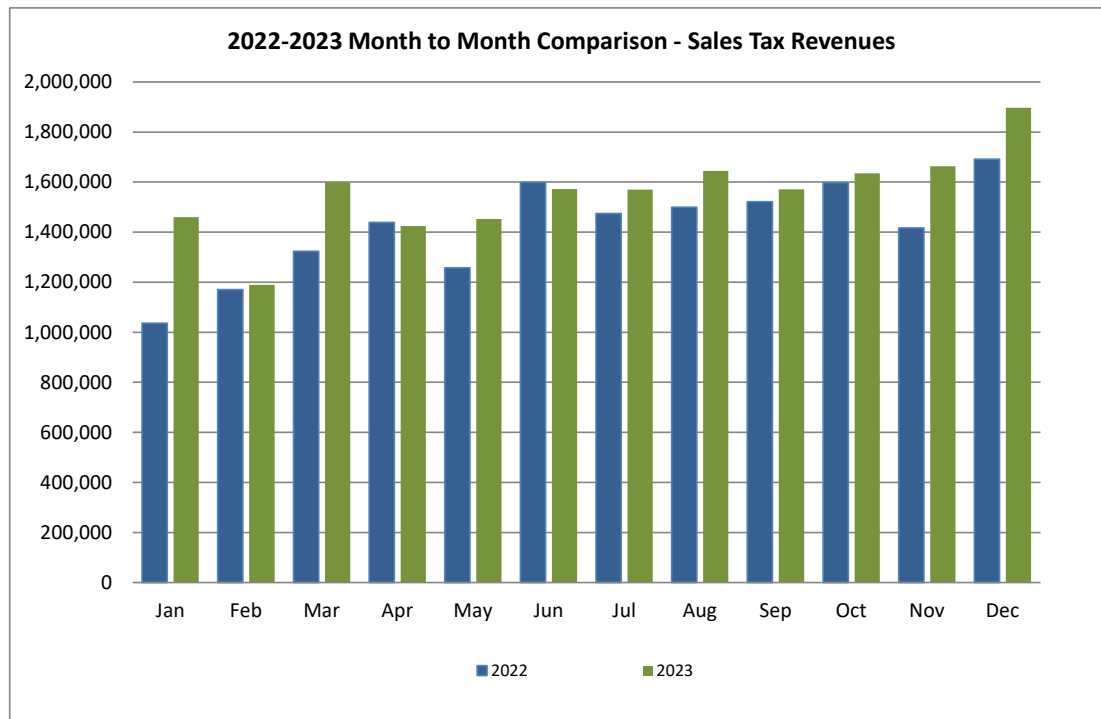


## Sales Tax Analysis and Comparison 2023

| <u>Month/Year</u> | <u>Sales Tax Collected*</u> | <u>Motor Vehicle</u>        | <u>Total Sales Taxes Collected*</u> |
|-------------------|-----------------------------|-----------------------------|-------------------------------------|
|                   |                             | <u>Sales Tax Collected*</u> |                                     |
| Jan-22            | 860,076                     | 176,235                     | 1,036,312                           |
| Feb-22            | 1,039,339                   | 131,014                     | 1,170,353                           |
| Mar-22            | 1,140,339                   | 183,753                     | 1,324,092                           |
| Apr-22            | 1,225,967                   | 212,749                     | 1,438,716                           |
| May-22            | 1,081,813                   | 175,308                     | 1,257,121                           |
| Jun-22            | 1,387,474                   | 211,390                     | 1,598,864                           |
| Jul-22            | 1,314,434                   | 159,699                     | 1,474,133                           |
| Aug-22            | 1,301,869                   | 197,915                     | 1,499,784                           |
| Sep-22            | 1,339,168                   | 182,866                     | 1,522,033                           |
| Oct-22            | 1,333,815                   | 263,755                     | 1,597,569                           |
| Nov-22            | 1,228,245                   | 188,305                     | 1,416,551                           |
| Dec-22            | 1,506,874                   | 184,930                     | 1,691,804                           |
| <b>2022 Total</b> | <b>14,759,413</b>           | <b>2,267,919</b>            | <b>17,027,332</b>                   |

|                   |                   |                  |                   |
|-------------------|-------------------|------------------|-------------------|
| Jan-23            | 1,253,344         | 206,448          | 1,459,793         |
| Feb-23            | 1,031,160         | 158,696          | 1,189,856         |
| Mar-23            | 1,371,163         | 228,725          | 1,599,889         |
| Apr-23            | 1,207,378         | 216,749          | 1,424,127         |
| May-23            | 1,221,469         | 231,435          | 1,452,904         |
| Jun-23            | 1,357,563         | 214,427          | 1,571,991         |
| Jul-23            | 1,367,884         | 201,692          | 1,569,576         |
| Aug-23            | 1,378,748         | 265,284          | 1,644,032         |
| Sep-23            | 1,406,057         | 164,870          | 1,570,927         |
| Oct-23            | 1,380,649         | 254,030          | 1,634,679         |
| Nov-23            | 1,503,878         | 159,736          | 1,663,613         |
| Dec-23            | 1,706,666         | 189,961          | 1,896,626         |
| <b>2023 Total</b> | <b>16,185,959</b> | <b>2,492,054</b> | <b>18,678,013</b> |

|                       |            |           |            |
|-----------------------|------------|-----------|------------|
| Jan - Dec 2022        | 14,759,413 | 2,267,919 | 17,027,332 |
| Jan - Dec 2023        | 16,185,959 | 2,492,054 | 18,678,013 |
| % Increase (Decrease) | 9.67%      | 9.88%     | 9.69%      |



\* Amounts shown reflect different reporting periods for various entities.