



J-U-B ENGINEERS, INC.

J-U-B COMPANIES



THE LANGDON GROUP



GATEWAY MAPPING INC.

October 22, 2021

Ellen Hilbig  
Interim Director of Public Works  
Town of Johnstown  
450 S. Parish Ave,  
PO Box 609  
Johnstown, Colorado 80534

**RE: TOWN OF JOHNSTOWN – SOUTH TANK WATER DISTRIBUTION SYSTEM BID REVIEW**

Dear Ms. Hilbig:

The Town of Johnstown received seven bids for the South Tank WDS Loop Project on October 14, 2021. The bid included two different schedules to better apportion costs, two pipe alternates (PVC and HDPE) to address materials shortages, and two additive alternates in the event that inadequate budget exists for the project. Based on information provided by project bidders, it appears that both types of pipe are available so the costs summarized in this letter will reflect C-905 PVC which is the preferred pipe for this project.

The apparent low bid was submitted by SMH West, LLC of Castlerock, CO with a total Bid (including Schedules A&B, Pipe Alternate A, and Additive Alternates A&B) price of \$9,044,000.00. A summary of the Bids, and the Engineer’s Opinion of Cost, is included in the table below and a detailed Bid Abstract is **enclosed**.

BIDDER	SCHEDULE A	SCHEDULE B	PIPE ALTERNATE A	ADDITIVE ALT A	ADDITIVE ALT B	TOTAL BID (PIPE ALT A)
SMH West, LLC	\$1,934,489.00	\$2,223,611.00	\$4,600,900.00	\$187,000.00	\$98,000.00	<b>\$9,044,000.00</b>
IHC Scott, Inc.	\$1,970,682.60	\$1,829,247.90	\$5,280,400.00	\$172,200.00	\$111,700.00	<b>\$9,364,230.50</b>
K.R. Swerdfeger Construction, LLC.	\$2,392,600.00	\$2,787,635.00	\$5,487,200.00	\$152,000.00	\$174,000.00	<b>\$10,993,435.00</b>
BT Construction, Inc	\$2,066,421.00	\$2,331,772.00	\$7,397,355.00	\$227,895.00	\$121,490.00	<b>\$12,144,933.00</b>
Hudick Excavating, Inc DBA HEI Civil (a)	\$3,446,383.00	\$2,652,341.95	\$6,212,715.00	\$161,700.00	\$147,485.00	<b>\$12,620,624.95</b>
Mountain View Building, Inc.	\$2,737,832.00	\$3,244,727.00	\$6,570,200.00	\$138,789.00	\$113,173.00	<b>\$12,804,721.00</b>
Native Sun Construction, Inc	\$3,276,195.12	\$2,781,394.57	\$8,290,647.00	\$465,169.25	\$357,072.41	<b>\$15,170,478.35</b>
<b>Engineer’s Opinion of Cost</b>	<b>\$2,165,912.50</b>	<b>\$2,085,475.00</b>	<b>\$5,972,900.00</b>	<b>\$82,500.00</b>	<b>\$99,000.00</b>	<b>\$10,405,787.50</b>

*(a) This Bidder made two errors on their Bid Form. The first appears to be an incorrect unit price for “one inch service line” and an incorrect total for “miscellaneous surface repair”. This bidder was significantly higher than others so these errors do not affect the result. Please see the Bid Abstract for additional details.*

J-U-B Engineers, Inc. (J-U-B) reviewed the Bids to determine general compliance with the administrative requirements of the Bidding phase (i.e. whether each Bid received appears to be responsive) based on the following:

1. Bid received on time in a properly sealed envelope
2. Addenda properly acknowledged
3. Bid Form was completed in general conformance with the Instructions to Bidders
4. Bid Security included
5. Bid signed

Our review did not include the following:

1. Verification of the Bidder's business legal status,
2. The signatory's authority to sign, and
3. Other possible reasons for considering the bids unresponsive.

The Bid documents for the lowest Bidder, SMH Inc., appear to be complete and responsive. The remaining six Bids also appear to be complete and responsive, although the Bid from Hudick Excavating, Inc. included minor typographic errors as noted above but these did not affect the outcome of the Bid. We recommend you work with your legal counsel to review the apparent low Bid and conduct any further review that is warranted in order to determine the final award status.

If your review determines the Bid from SMH West Inc. is responsive, we recommend the City consider awarding Schedule A, Schedule B, Pipe Alternate A, Additive Alternate A, and Additive Alternate B to SMH West, Inc. for a total contract price of Nine Million, Forty Four Thousand and no/100 Dollars (\$9,044,000.00).

Please review this information and let us know how you would like to proceed. J-U-B will prepare the Notice of Award and Agreement documents accordingly for the City's use should you choose to award the project to SMH West, Inc.

Please do not hesitate to contact me at (970) 377-3602 if you would like to discuss our review or have additional questions.

Sincerely,

J-U-B ENGINEERS, Inc.

A handwritten signature in blue ink that reads "Stephen P. James". The signature is written in a cursive style with a large initial 'S' and 'J'.

Stephen P. James, P.E.  
Project Manager

Encl. Bid Abstract