



# Quote

**Estimate #**      **01-15415B**

**Date**                **12/8/2023**

**Name / Address**

**Town of Johnstown  
Hannah Hill  
450 S. Parish Ave  
Johnstown, CO 80534**

Item	Description	Qty	Rate	Total
	Town of Johnstown----			
	AVB Microphones to Analog Microphones--			
	Town of Johnstown Hannah Hill 450 S. Parish Ave Johnstown, CO 80534			
	Scope of Work: Replace the existing AVB microphones with (12) Gooseneck Microphones. The microphones will be programmed to mute locally and on the control system. Each microphone will have individual volume control on the touch panels.			
<b>ES925C18/XLR</b>	Audio Technica ES925C18/XLR 15.1" Cardioid Condenser Microphone.	<b>12</b>	<b>300.00</b>	<b>3,600.00T</b>
<b>ATND8677</b>	Audio Technica ATND8677 Microphone Desk Stand with Dante Network Output.	<b>12</b>	<b>598.00</b>	<b>7,176.00T</b>
<b>Tesira EX-LOGIC</b>	Biamp EX-LOGIC PoE controller with 16 logic GPIO.	<b>1</b>	<b>545.00</b>	<b>545.00T</b>
<b>TesiraCONNECT TC-5D</b>	TesiraCONNECT TC-5D 5-port expansion device with AVB to Dante Bridging	<b>1</b>	<b>1,288.30</b>	<b>1,288.30T</b>
<b>GSM4230PX-100NAS</b>	Netgear GSM4230PX-100NAS 24x1G PoE+ 480W 2x1G and 4xSFP+ Managed Switch.	<b>1</b>	<b>2,499.00</b>	<b>2,499.00T</b>
<b>Cables/Wiring</b>	Cables/Wiring Bulk Cabling and Wiring that is required to facilitate and complete the Installation. (Such as Cat6A, Cat6, Audio Line, MIC Line, VGA Line and Control Lines)	<b>1</b>	<b>485.00</b>	<b>485.00T</b>
<b>Materials/Costs</b>	Materials, Costs & Consumables to Facilitate Installation.	<b>1</b>	<b>685.00</b>	<b>685.00T</b>
<b>BIAMP</b>	Biamp Programming Services; DSP Setup and Configuration/Calibration/Audio Balancing.	<b>1</b>	<b>1,300.00</b>	<b>1,300.00</b>
<b>CRESTRON</b>	Crestron Programming services, system integration, testing and system validation for Crestron Control systems.	<b>1</b>	<b>1,600.00</b>	<b>1,600.00</b>
<b>LABOR</b>	Xcite Audiovisuals, LLC Installation and Integration Services, includes 90 Day Service Call Guarantee.	<b>1</b>	<b>2,680.00</b>	<b>2,680.00</b>
	Subtotal			<b>21,858.30</b>
	OTHER PROJECT COSTS:			
<b>G&amp;A</b>	Xcite Audiovisuals, LLC General & Administrative Services and Costs.	<b>1</b>	<b>899.40</b>	<b>899.40</b>

<p>*** Any changes or unforeseen items may result in an additional charge.***</p> <p>*** This Estimate is good for 30 Days.***</p> <p><b>Approval Signature</b> _____</p>	<b>Subtotal</b>
	<b>Sales Tax (0.0%)</b>
	<b>Total</b>



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Item	Description	Qty	Rate	Total
Project Management	Xcite Audiovisuals Project Management and Design Services. Coordination with Owner and/or General Contractor regarding Project progress and activities. Verification of Equipment procurement and any in-house system Pre-Build tasks. Follow-up to ensure project completion dates. Inspection of Technician workmanship and adherence to design when necessary.	1	1,349.10	1,349.10
Shipping	Shipping services/Delivery	1	385.00	385.00

<p>*** Any changes or unforeseen items may result in an additional charge.***</p> <p>*** This Estimate is good for 30 Days.***</p>	<table style="width: 100%; border-collapse: collapse;"> <tr> <td style="border-top: 1px solid black;"><b>Subtotal</b></td> <td style="text-align: right;"><b>\$24,491.80</b></td> </tr> <tr> <td style="border-top: 1px solid black;"><b>Sales Tax (0.0%)</b></td> <td style="text-align: right;"><b>\$0.00</b></td> </tr> <tr> <td style="border-top: 1px solid black;"><b>Total</b></td> <td style="text-align: right;"><b>\$24,491.80</b></td> </tr> </table>	<b>Subtotal</b>	<b>\$24,491.80</b>	<b>Sales Tax (0.0%)</b>	<b>\$0.00</b>	<b>Total</b>	<b>\$24,491.80</b>
<b>Subtotal</b>	<b>\$24,491.80</b>						
<b>Sales Tax (0.0%)</b>	<b>\$0.00</b>						
<b>Total</b>	<b>\$24,491.80</b>						
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