

**YMCA of Northern Colorado  
Johnstown Community YMCA  
Proforma Budget  
Fiscal Year Ending December 31, 2023**

<b>Revenue</b>	<b>2022 Forecast</b>	<b>2023 Budget</b>	<b>\$ Variance</b>	<b>% Variance</b>
Financial Assistance	(81,738)	(84,000)	(2,262)	2.77%
Contracts & Grants	219,566	60,000	(159,566)	-72.67%
Preschool Fees	696,400	718,000	21,600	3.10%
Membership	1,370,234	1,410,000	39,766	2.90%
Health & Wellness	138,212	155,000	16,788	12.15%
Childwatch Fees	18	-	(18)	-100.00%
Merchandise Sales	2,278	4,000	1,722	75.59%
Other Income	43,628	47,000	3,372	7.73%
<b>Total Revenue</b>	<b>2,388,598</b>	<b>2,310,000</b>	<b>(78,598)</b>	<b>-3.29%</b>

<b>Expense</b>				
Salaries & Wages	1,500,000	1,445,000	55,000	3.67%
Employee Benefits	107,000	103,077	3,923	3.67%
Payroll Taxes	157,000	151,243	5,757	3.67%
Contract Services	32,000	30,000	2,000	6.25%
Supplies	60,075	58,000	2,075	3.45%
Telephone	18,950	19,000	(50)	-0.26%
Occupancy & Insurance	520,180	520,000	180	0.03%
Equipment	24,300	25,000	(700)	-2.88%
Employee/Volunteer Costs	40,090	30,000	10,090	25.17%
Program Costs	47,800	40,000	7,800	16.32%
Administrative Costs	19,661	15,000	4,661	23.71%
Merchandise Costs	250	-	250	100.00%
<b>Total Expense</b>	<b>2,527,306</b>	<b>2,436,320</b>	<b>90,986</b>	<b>3.60%</b>

<b>Net Outcome</b>	<b>(138,708)</b>	<b>(126,320)</b>	<b>12,388</b>
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<b>YMCA Administrative Fee</b>	<b>373,761</b>	<b>372,757</b>	<b>(1,004)</b>
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<b>Town of Johnstown Recovery</b>	<b>(512,469)</b>	<b>(499,077)</b>	<b>13,392</b>
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