	CITY OF JONESBORO, GEORGIA COUNCIL **Agenda Item Summary**	**COUNCIL MEETING DATE**: October 5, 2026 - Work Session

Requestor Dept.: Economic Development	**Requestor's Name:** Faith Akuta, Economic Development Director
Agenda Language:	Council to consider approval of the Resolution and Phase II SCEI Grant Consulting Agreement, authorizing the consultant to proceed with the proposed procurement training and implementation support.

Requested Action/Recommendation:

Request approval to engage GreenRush Compliance, Inc. (GRC), dba Alliance Group, to provide consulting services to assist the City with implementation of Phase II of the Southern Cities Economic Inclusion Initiative (SCEI) grant.

Requirements for Mayor & Council Action:

Council to discuss the consultant agreement for Phase II of the SCEI grant and allow the consultant to begin the proposed work, subject to final review of the agreement by the City Attorney.

Is this Item Goal Related? Yes. This work supports the City's efforts to strengthen its procurement practices, improve consistency and transparency, and create a stronger foundation for increasing access to City procurement opportunities.

Summary and Background:

Staff recommends approval to engage GreenRush Compliance, Inc. (GRC), dba Alliance Group, to provide procurement training and implementation support as part of the City's Phase II work under the Southern Cities Economic Inclusion Initiative (SCEI) grant.

The City applied for the Southern Cities Economic Inclusion Initiative (SCEI) Grant in February 2025. In June 2025, the City was awarded the grant and received Phase I funding in the amount of $15,000 to participate in the planning phase of the initiative. The focus of Jonesboro's project is to strengthen the City's procurement practices and create more accessible opportunities for underutilized businesses interested in doing business with the City.

During Phase I – Planning, the City reviewed its existing procurement practices and worked with the consultant to develop an updated procurement policy. The updated procurement policy was adopted by the City in February 2026.

Following the completion of the planning phase and submission of the required business plan, the City was selected to advance to Phase II – Implementation. On December 18, 2025, the City was awarded $37,348 in Phase II grant funding to support implementation of the project.

The City is currently in Phase II – Implementation of the SCEI project. As part of this phase, staff is requesting approval to use a portion of the awarded grant funds to engage The Alliance Group, a management consulting firm, to provide procurement training for City staff, leadership, and elected officials, along with related implementation support. The training will provide a foundational understanding of public procurement, review the City's adopted procurement policy, clarify roles and

responsibilities, and provide practical guidance for applying the policy through the City's day-to-day procurement activities. The consultant will also assist with strengthening internal procurement procedures and documentation to support consistent implementation of the policy. This work is part of the City's ongoing SCEI Grant implementation and will help establish the internal procurement needed to support the Vendor Readiness Program and the City's broader efforts to improve awareness of and access to procurement opportunities.
Fiscal Impact: The proposed consulting services will be funded through the City's Phase II SCEI grant funds.
Exhibits/Supporting Documents Attached: • GreenRush Compliance, Inc. (GRC), dba Alliance Group Proposal • SCEI Grant Supporting Documentation
Contact Information: Staff recommends **approval** of the Phase II SCEI Grant Consulting Agreement, authorizing the consultant to begin the proposed procurement training and implementation support.
Date Agenda Report Summary Submitted: September 21, 2026
Submitter's Signature:

AGENDA APPROVAL (Submitter to obtain all required signatures and upload to the portal)		
Finance Director:	**Date Approved**:	
City Manager:	**Date Approved:**	
City Attorney or N/A ❑):	**Date Approved:**	
City Clerk:	**Date Approved:**	

FOLLOW-UP APPROVAL ACTION		
Typed Name & Title:	**Date**:	
Signature:		