

WM

Town of Juno Beach

Amendment to the Franchise Agreement for the Conversion from Manual to Automated Solid Waste Collection Services

July 24, 2024

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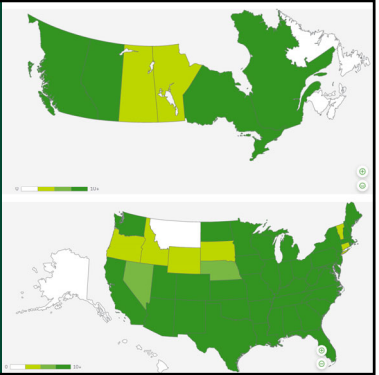
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WM Footprint North America

North America's Largest Environmental Services Provider

- Founded in Chicago, IL and Pompano Beach, FL by Wayne Huelsenga and Dean Buntrock in the 1960s
- Headquartered in Houston, TX
- Publicly Traded on the NY Stock Exchange
- 48,000 Team Members
- \$13 Billion Revenue Annually

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WE'RE DRIVING SUSTAINABILITY™

Circularity

Transforming our economy into a more circular one where waste is seen as a resource will require the collaboration of all stakeholders. At WM, we support the circular economy by recovering materials for reuse from our customers and communities through recycling, organic collection and processing and sustainability consulting services.

As the largest provider of solid-waste services, we have the infrastructure and resources to drive circular economy leaders. With our waste-to-energy recovery, we can see an increase in processing capacity for waste-to-energy (WTE) plants. In 2023, we also opened a new recycling facility in Miami-Dade County, FL, to help increase capacity.

2030 GOAL

Increase WM's management of materials by **80%** to 25M tons, compared to a 2022 baseline, including an interim milestone of a **20%** increase by 2025.

2023 PROGRESS

24,800,000 tons recovered

Completed 8 recycling facility infrastructure projects, including 1 new location and 4 automation upgrades.

TOTAL MATERIALS RECOVERED (TONS)

Year	2022	2023	2024
Recycling	10,000,000	12,000,000	14,000,000
WTE	10,000,000	12,000,000	14,000,000
Other	4,800,000	10,800,000	14,000,000
Total	24,800,000	34,800,000	42,000,000

For a complete list of material types recovered, see our [EIS Data Center](#).

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WM Footprint Florida Area

Your Trusted Environmental Solutions Provider

- WM's Florida Area provides collection, recycling, transfer, and disposal services to municipal, commercial, industrial, and residential customers throughout the State of Florida (except for the Panhandle region) and a portion of South Georgia.
- Our nearly 5,000 team members operate 32 Hauling Facilities, 18 Active Landfills, 24 Transfer Stations, 3 Material Recovery Facilities, and 6 C&D Recycling Centers.

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WM of Martin County Local Team Members

Your Long-Standing Community Partner

Since 1974, our local team members have consistently provided superior service to the residents and businesses of the Town of Juno Beach through recessions, natural disasters, and pandemics.

WM of Martin County, with its 40+ team members have a combined 120+ years of industry experience and are committed to remaining the steady partner the Town of Juno Beach has come to expect.

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Conversion to Automation: For Tomorrow

Safety, Efficiency, and Curb Appeal

- Safety for our Drivers
 - Technology and Training Center
- Single-Driver ASL Operation
 - No time or cost to replace driver
- Same Levels of Service
 - 24/7 1x week Bulk
- CNG Powered Vehicles
 - Quieter, cleaner, and better for the environment
- Community Curb Appeal
 - Carts provide uniformity, reduced litter, and convenience
- Stakeholder Involvement
 - Streamline conversations

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Technology



CNG Onsite Fueling
Compressed Natural Gas

Efficient, sustainable, and environmentally friendly



Drive-Cam
Safety / Coaching Tool

Helps to coach our Drivers on techniques to keep communities safer



Smart Truck
Realtime Data

Notifications and insights for cleaner, greener, safer neighborhoods




ASL Trucks
Automatic Side Loader

Robotically lift carts and dump them into our trucks with state-of-the-art technology.

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Cart Specifications



64 Gallon Cart

4-6 Standard Trash Bags
Second cart available upon request*


*A one-time charge for additional cart.



On Cart Messaging (lid)

Placement Instructions
(how to place the cart)

No Hazardous Waste
(hot ashes, paint, oil, chemicals, etc.)



Curb Placement

3-Foot Distance from Obstacles:
sidewalks, vehicles, other encroaches, etc.

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Conversion Communication Collateral

Initial Postcard

Automated Collection with 64-gallon Carts Coming Soon

Informational Brochure

Cart Literature

Your New Automated Waste Collection Cart Has Arrived!

Leave Behind

Valued WWM Customer

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Importance of Alignment with Local Municipalities

The Amendment to the existing Franchise Agreement provides for the conversion from manual to automated collection services for the Town of Juno Beach's residents.

Automation - October 7

Conversion to automation goes into effect on October 7, 2024. Residents will receive 64-gallon cart collection services.

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Program Timeline and Rate Discussion

Significant Capital Investment in Community

Value added service, active community partner and supporter of the Town

- Town Facilities
- Loggesshead Marketplace Center
- Storm Event Response
- Supporting Town Events

Automation

Minimization of cost increases due to labor and collection efficiencies (cost significant)

NOTE TO RESIDENTS

August 2024

CART DELIVERY

September 2024

START DATE

October 2024

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Thank you.

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