



## DONATION REQUEST

Donation Number \_\_\_\_\_  
(foundation use only)

Date: 04/29/2025 \_\_\_\_\_

Amount Requested: \$9,000.00 \_\_\_\_\_

Contact Name: Mark Saloio \_\_\_\_\_

Rank/Position: A . C . \_\_\_\_\_

Phone Number (561) 656-0332 \_\_\_\_\_

e-mail: [msaloio@junobeachpd.com](mailto:msaloio@junobeachpd.com)

Name of Program/Equipment requesting funding for: Blue Voice AI Software Program \_\_\_\_\_

Provide a brief description and the need for the program/equipment (use additional paper if needed):

Blue Voice is an AI software platform designed by first responders, for first responders. Users speak or type questions and the app presents the best available answers from department-endorsed documents. Our mission is to ensure officers on the street have quick, reliable access to vital information to enable officers to make informed decisions on law, policy, first aid, community resources, and more. Information such as policies, Town Ordinances, County Ordinances, and State Laws are just a few examples of the types of information that can be input into this software.

Is this program/equipment funded in the current town budget? YES **NO**

What objectives will be accomplished if the funding is granted?

Officers will have roadside, instant access to specific policy or law questions as may be needed. This software is very helpful, as specific questions can be answered precisely, with particular information relative to the question being asked.

Please attach an itemized list for expenses or a quote from the equipment manufacturer on vendor's letterhead.

Name and Signature of Requestor: \_\_\_\_\_

Signature of Chief of Police: \_\_\_\_\_





# BLUE VOICE

## SOLE-SOURCE LETTER

04/24/2025

To Whom It May Concern:

Blue Voice is a software platform designed by first responders, for first responders. Users speak or type questions and our app presents the best available answers from department-endorsed documents. Our mission is to ensure officers on the street have swift and reliable access to vital information to make informed decisions on law, policy, first aid, community resources, and more.

Founded in 2023 at Harvard and MIT, the Blue Voice team includes LE leaders, machine learning technologists, public safety executives, and veterans.

This letter confirms that Blue Voice is the only software as a service ("SaaS") platform that provides:

- Rapid, machine-learning (ML) enabled access to policy, law, first aid, and community resources for officers
- Support for ML-enabled voice commands and written searches on phones, tablets, mobile data terminals, and desktops
- Digital access to best-in-class resources, such as leading handbooks
- ML-enabled continuous improvement of search results
- ML-enabled highlighting of key passages for quick officer reference
- Anonymized analytics to support trainings and policy development
- Proprietary UI allowing departments to tailor the app layout and resources

We developed Blue Voice to help reduce mistakes and liability, save time, improve community interactions, and foster a culture of continual learning. We aim to improve outcomes for your officers, department, and community.

Sincerely,



**David Lawrence**

CEO | Blue Voice

[david@bluevoice.io](mailto:david@bluevoice.io)

**Blue Voice**

**[www.bluevoice.io](http://www.bluevoice.io)**

**785-331-7691**

**14 Brewster Rd,  
Newton, MA 02461**



# Town of Juno Beach Donation Receipt Form

Date: 5/28/25  
Donor's Name: Juno Beach Police Foundation  
Donor's Address: 823 Donald Ross Road  
Donor's Phone: 561-972-8660  
Donation Amount: \$7,000.00

If land, goods, or services, describe land, goods or services donated:

(3) year subscription to Blue Voice AI  
Software for all police department personnel.

Please check where appropriate:

This donation is unrestricted in its use.

This donation is restricted for the following purpose

Police Department Personnel

Please respect my privacy, I do not wish to be recognized for my contribution.

Person completing this form:

Signature of Donor: x [Signature]

Signature of Town Employee receiving donation: \_\_\_\_\_

Note: Donation is tax deductible to the extent allowable by law. It is the responsibility of the donor to determine fair market value of this donation.

**No goods or services were provided in exchange, in whole or in part, for the donation.**

Approved By: \_\_\_\_\_  
Town Manager/Council

(One copy to Finance Department, one copy for Clerk, and one copy for donor)