



TOWN OF JEROME

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Founded 1876
Incorporated 1899

STAFF SUMMARY REPORT

FROM: Brett Klein, Town Manager/Clerk

ITEM: **Item: Consideration of Metron-Farnier LLC Agreement for Water Meters and Installation**

MEETING DATE: January 13, 2026

Summary:

In October, 2025, the Town issued a RFP to receive proposals from eligible vendors for the purpose of obtain more information regarding the automated meters and pricing. The Town received seven (7) responses. On December 15, 2025, the Town Council met with four (4) of the bidders previously identified as semi-finalists. At the December 15, 2025, Special Council Meeting, the Council selected Metron-Farnier LLC for staff to follow-up with and draft an agreement to move forward with the meter replacement program.

The quotation for the Advanced Automated Meter Infrastructure System (AMI) is \$187,160.00, which is all-inclusive for the hardware, installation, set-up and training, and includes a credit for opt out possibilities per meter. The only cost not covered is replacement of the lids from the current metal lid to composite. The overwhelming majority of boxes do not require a new lid, however the cost is minimal (<\$80 per lid), and we have grant funding to cover the costs. There is an alternate quotation for the AMR drive by system for only \$10,000 less. Staff are not in support of this. While better than our current method, it is an aging process that is gradually being phased out and also not within the spirit of the grant guidelines. It would basically be old technology immediately upon start-up.

Fiscal Impact:

The Town has received an 80% grant from WIFA for \$206,000~. The impact to the Town would be the remaining 20% which was budgeted for in line item 20-50-6230, and with 50% of the budget year elapsed we have expended only \$8,813 out of \$175,000 or 5%.

Recommendation:

Staff recommend approval of the quotation from Metron-Farnier LLC, Quote Number Q-10822 along with the corresponding installation proposal (General Services Contract), and subsequent agreement totaling no more than \$187,160.00.