

RFP Bid Responses - Water Meters

Respondent	Grand Total Cost	Interface with Caselle Y/N	References/Similar Jobs	User Fee	Battery Warranty	Completion of all Items Y/N	Meter Type	Sam.gov/UEI Y/N	Public Works Comments
Ferguson Water Works	\$ 250,892.00	Y	Cottonwood, AZ Chandler, AZ Wickenburg, AZ		20 Years	Y	Mueller Neptune	Y	Limited warranty on performance, material and workmanship
Western Environmental Utility Company	\$ 279,849.73	Y	Clarkdale, AZ Sedona, AZ Prescott, AZ	Y - \$1.03/ per meter monthly user fee	20 Years	Y	Badger Recordall	Y	Good application - nearby contracts; most expensive but still in range
Metron Farnier LLC	\$ 187,160.00	Y	Camp Verde, AZ Avra Water Company (Tucson) Erie, CO	N	20 Years	Y	Spectrum	Y	No wires; good temperature range; local applications
Fortiline	\$ 233,430.76 + \$9,188.98* (one time customer portal set up)	Y	Orange, VA Stedman, NC Lovettsville, VA	Y - \$.15/ monthly	20 Years	Y	Kampstrup	Y	Asked a lot of questions; came on site; long run time but nothing local; low user fee
PureOps/Master Meter Inc	\$ 210,936.78 +taxes	Y	Rose Valley Utilities (Driveby) Springerville (Driveby) Southwestern Utilities (AMI)	Y - \$.91/user monthly	20 Years	Y	Master Meter	Y	middle of the group in terms of pricing and proposal; solid comparables
Aquaflow	\$ 216,820.52 Alt 1 - \$ 192,540.57 Alt 2 - \$ 146,056.46	Y	Big River Development District Alpine Water System Pine Strawberry, AZ	Y - \$.55/user monthly	20 Years	Y	Spirely	Y	Well made meter; good temp range and rebuildable - provided quotes for different types; local mountainous terrain experience
Innovative Utility Solution	\$ 156,259.50	Y	Wilcox, AZ Silma, CO Maquoketa, IA	N	20 Years	Y	Next Meter Aqua Master	Y	Local and mountainous terrain; may need add'l poles; lowest price