



SWC # 202 Emergency Audible/Visual Equipment & Parts

Contract Period:

This is a three (3) year contract with two (2) one-year (1) options to renew.

Start date: August 01, 2024

Initial End Date: July 31, 2027

Final End Date: July 31, 2029

Summary/Background Information:

SWC 202 was established to provide a reliable source for top quality audio/visual safety equipment used on emergency, law enforcement, and/or other government vehicles. This contract is available to local governments.

State Contact Information

Contract Administrator:

Kristine Mitchell

Category Specialist

Central Procurement Office

(615) 770-1015

Kristine.mitchell@tn.gov

Backup Contract Administrator:

Michael Neely

Category Specialist

Central Procurement Office

(615) 741-5971

Michael.t.neely@tn.gov

Vendor Contact Information:

Manufacturers:

Code 3

Edison Contract Number: 82753

Daniel Nava

Head of Finance & Accounting

(208) 395-8126

daniel.nava@eccosafety.com

1900 Southerland Drive

Nashville, TN 37207



Emergency Technology dba Sound Off Signal

Edison Contract Number: 82759

Melissa Frick

Sales Contract Manager

(616) 896-7100

GSAEmails@soundoffsignal.com

3900 Central Parkway

Hudsonville, MI 49426

Federal Signal

Edison Contract Number: 82760

Kim Horvat

Inside Sales Manager

(219) 677-3546

khorvat@fedsig.com

2645 Federal Signal Drive

University Park, IL 60484

Whelen Engineering Company

Edison Contract Number: 82757

Craig Szymanski

Director of Sales Administration

(860) 718-2304

cszymanski@whelen.com

51 Winthrop Road

Chester, CT 06412

Authorized Distributors:

Truckers Lighthouse LLC

Edison Contract Number: 83192

Andy Stoll

(615) 255-5868

andy@truckerslighthouse.com

The Shyft Group Upfit Services dba Strobes-R-Us

Edison Contract Number: 83201

Uri Tal

(888) 582-9955

sales@srus.com



COMSERV Services LLC

Edison Contract Number: 83198

Ken Hunt

(901) 681-1716

kenhunt@comservinc.com

Dana Safety Supply

Edison Contract Number: 83196

Kyle Pippin

(404) 374-0872

kpippin@danasafetysupply.com

On Duty International dba On Duty Depot

Edison Contract Number: 83200

Tim Roy

(615) 255-7191

Tim.roy@ridgenet.us

Distributor Breakdown by Manufacturer with Discount, Address(es), and Labor Rate(s):

Manufacturer: **Code 3**

Authorized Distributor: **Dana Safety Supply**

Percent Discount: 49%

Distributor Addresses by Region:

- Nashville - 1900 Southerland Drive
- Memphis – 1288 Spicer Cove
- Knoxville – 3235 Middlebrook Pike

Labor Rates:

- Hourly Rate: \$125.00
- Per Vehicle Rate: Not Offered

Manufacturer: **Whelen Engineering Company**

Authorized Distributor: **Truckers Lighthouse LLC**

Percent Discount: 41%

Distributor Addresses by Region:

- Nashville – 201 Crutchfield Avenue
- Knoxville – 3044 Sutherland Avenue
- Soddy Daisy – 12941 Dayton Pike

Labor Rates:

- Hourly Rate: \$189.00
- Per Vehicle Rate: Not Offered



Department of

General Services

Central
Procurement Office

Manufacturer: **Whelen Engineering Company**

Authorized Distributor: **The Shyft Group Upfit Services dba Strobes-R-Us**

Percent Discount: 41%

Distributor Address:

- Lebanon – 933 Carthage Highway

Labor Rates:

- Hourly Rate: \$189.00
- Per Vehicle Rate: Not Offered

Manufacturer: **Emergency Technology dba Sound Off Signal**

Authorized Distributor: **COMSERV Services LLC**

Percent Discount: 54%

Distributor Address:

- Memphis – 1246 Sycamore View Road

Labor Rates:

- Hourly Rate: \$125.00
- Per Vehicle Rate: Not Offered

Manufacturer: **Emergency Technology dba Sound Off Signal**

Authorized Distributor: **Dana Safety Supply**

Percent Discount: 54%

Distributor Addresses:

- Nashville – 1900 Southerland Drive
- Memphis – 1288 Spicer Cove
- Knoxville – 3235 Middlebrook Pike

Manufacturer: **Federal Signal**

Authorized Distributor: **COMSERV Services**

Percent Discount: 42%

Distributor Address:

- Memphis – 1246 Sycamore View Road

Labor Rate:

- Hourly Rate: \$149.00
- Per Vehicle Rate: \$4,172.00

Central Procurement Office • Tennessee Tower, 3rd Floor

312 Rosa L. Parks Avenue, Nashville, TN 37243

Tel: 615-741-1035 • Fax: 615-741-0684 Website: tn.gov/generalservices/



Manufacturer: **Federal Signal**

Distributor: **Truckers Lighthouse**

Percent Discount: 42%

Distributor Addresses:

- Nashville – 201 Crutchfield Avenue
- Knoxville – 3044 Sutherland Avenue
- Soddy Daisy – 12941 Dayton Pike

Labor Rates:

- Hourly Rate: \$149.00
- Per Vehicle Rate: \$4,172.00

Manufacturer: **Federal Signal**

Authorized Distributor: **On Duty International dba On Duty Depot**

Percent Discount: 42%

Manufacturer Addresses:

- Murfreesboro – 10680 Franklin Road
- Powell – 115 Edgemoor Road

Labor Rates:

- Hourly Rate: \$149.00
- Per Vehicle Rate: \$4,172.00

Usage Instructions:

SWC202 is a discount from catalog contract. To view the product catalogs, go to the CPO's [Contract Usage Instructions page](#).

Requisition and Purchase Order Generation:

For information on how to create a requisition and/or purchase order please use the "Agency Upgrade User Guide" link on our [Reference Material Webpage](#).