



Allen&Hoshall

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February 24, 2022

Mr. Donald F. Schuette Jr.
City of Jackson, Missouri
101 Court Street
Jackson, MO 63755

**RE: Power Transformer
I-55 Electrical Substation**

Dear Mr. Schuette:

We have evaluated the bids on the above referenced project. A copy of the Bid Evaluation and Bid Tabulation is enclosed. After careful consideration and evaluation, we recommend you accept the following bid:

ITEM 1	\$878,998.00	34.5:12.47 kV Power Transformer manufactured by Virginia Transformer Corp. per Proposal # M220301A, dated 14 February 2022. Total price includes off-loading, installation and 5-year warranty extension.
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The Purchase Order should state: "ITEM 1: I-55 Electrical Substation, 34.5:12.47 kV Power Transformer per Proposal # M220301A, dated 14 February 2022 with delivery 36 to 38 weeks ARO."

Purchase Order should be sent to:

Virginia Transformer Corp.
Attn: Brian McCarrick
220 Glade View Drive
Roanoke, Virginia 24012

Brian_mccarrick@vatransformer.com
540-345-9892

If there are any questions or you need additional information, please contact me at 901.261.4639.

Sincerely,

Allen & Hoshall

Russell Scott Burleson, P.E.
Sr. Vice President

Cc: Ed Bousson, AH
Bobby Davidson, AH

BID EVALUATION
(1) 20/26.7/33.3 MVA, 34.5:13 kV Power Transformer

I-55 Electrical Substation

**City of Jackson
 Jackson, Missouri**

February 16, 2022

BIDDER	MANUFACTURER	Number Units	Unit Size / %Z			BID PRICE per Unit \$	BID PRICE TOTAL (\$) (includes adders) (and deducts)	GUARANTEED LOSSES / UNIT ONAN RATING (kW)			COST OF LOSSES (per Unit)	Additional Costs (per Unit)	5-YEAR WARRANTY ADDER (per Unit)	EVALUATED PRICE TOTAL (\$)	DELIVERY
								NO-LOAD	LOAD	TOTAL					
OTC	OTC	1	20.0	MVA	7.60%	\$1,127,986	\$1,197,748	10.90	72.00	82.90	\$353,370	\$69,762	0	\$1,551,118	60-64 wks
		1	20.0	MVA											
WEG	WEG	1	20.0	MVA	7.60%	\$1,250,000	\$1,302,000	12.95	68.10	81.05	\$358,785		0	\$1,660,785	90-95 wks
		1	20.0	MVA											
Hitachi	Hitachi	1	20.0	MVA	7.60%	\$1,303,085	\$1,380,185	14.10	62.00	76.10	\$348,130	\$77,100	0	\$1,728,315	56-60 wks ARO
		1	20.0	MVA											
Virginia	Virginia	1	20.0	MVA	7.60%	\$878,998	\$878,998	14.00	64.00	78.00	\$354,200		0	\$1,233,198	36-38 wks ARO
		1	20.0	MVA											
DELTA STAR	DELTA STAR	1	20.0	MVA	7.60%	NO BID							0		
		1	20.0	MVA											
GRAYBAR	GE	1	20.0	MVA	7.60%	NO BID							0		
		1	20.0	MVA											
SPX	SPX	1	20.0	MVA	7.60%	NO BID							0		
		1	20.0	MVA											
PASI	PASI	1	20.0	MVA	7.60%	NO BID							0		
		1	20.0	MVA											
SGB	SGB	1	20.0	MVA	7.60%	NO BID							0		
		1	20.0	MVA											

NOTES:

Hitachi	Payment Schedule: 95% - at shipment net 30 days from invoice date (delivery), 5% after installation - not to exceed 30 days past delivery In no event shall Hitachi, its suppliers or subcontractors be liable for special, indirect, incidental or consequential damages, whether in contract, warranty, tort, negligence, strict liability or otherwise, including, but not limited to, loss of profits or revenue, loss of use of the equipment or any associated equipment, cost of capital, cost of substitute equipment, facilities or services, downtime costs, delays, and claims of customers of the Purchaser or other third parties for any damages.
WEG	Payment Schedule: 95% - net 30 days from invoice date (delivery), 5% after final acceptance, not not to exceed 60 days after delivery Liquidated Damages shall be \$500 per day with a cap at 5% of the transformer value.
OTC	Payment Schedule: 25% with Purchase Order, 25% with material order, 50% after completion of factory testing. Net 30 days. Not to exceed 60 days after delivery. Contracts which include Penalty or Liquidated damage clauses for failure to meet shipping promises are not acceptable or binding on Seller unless such clauses are specifically accepted in writing by an authorized representative of the Seller
Virginia	Payment Schedule: 20% with Purchase Order, 30% upon approval drawing submittal - net 30 days, 50% invoiced at Time of Shipment - Net 30 days. Liquidated Damages shall be \$500 per day with a cap at 5% of the transformer value.

*** ENGINEERS' RECOMMENDED ACCEPTANCE IN BOLD**