



CITY COUNCIL WORK SESSION MEMORANDUM

TO: Matthew R. Schmitz, MPA – City Manager

FROM: Brett Soukup – Airport Director

DATE OF MEETING: April 7, 2025

ITEM TITLE: Airport Ideas for Revenue Generation

DISCUSSION:

Members of the Airport Board would like to bring forth a couple of revenue-generating ideas. The board has been discussing various ways to increase activity and introduce new features at the airport. Staff had asked them to put a few of these ideas on paper and bring them to the council for a discussion.

1. Commercial maintenance
 - a. Avionics Shop
 - b. Engine Shop
 - c. Additional maintenance opportunities
2. Economic growth
 - a. Attraction of businesses to the Airport
 - b. Marketing the Airport
3. Governance changes

RECOMMENDATION:

Staff recommends discussion of this topic. No action is needed at this meeting, as any decision items needed would be brought forward to a City Council meeting for approval.