



**Axon Enterprise, Inc.**  
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**Q-676205-45776WR**

Issued: 04/29/2025

Quote Expiration: 05/30/2025

Estimated Contract Start Date: 08/01/2025

Account Number: 327729

Payment Terms:

Mode of Delivery: UPS-GND

SHIP TO	BILL TO
Independence Police Department 1100 1st St E Independence, IA 50644-3118 USA	Independence Police Department - IA 1100 1st St E Independence IA 50644-3118 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Wesley Rouse Phone: Email: wrouse@axon.com Fax:	Brian Lau Phone: 319-334-2520 Email: blau@independenceia.gov Fax:

### Quote Summary

Program Length	60 Months
<b>TOTAL COST</b>	<b>\$148,300.00</b>
<b>ESTIMATED TOTAL W/ TAX</b>	<b>\$148,300.00</b>

### Discount Summary

Average Savings Per Year	\$15,731.64
<b>TOTAL SAVINGS</b>	<b>\$78,658.20</b>

Payment Summary

Date	Subtotal	Tax	Total
Jul 2025	\$29,660.00	\$0.00	\$29,660.00
Jul 2026	\$29,660.00	\$0.00	\$29,660.00
Jul 2027	\$29,660.00	\$0.00	\$29,660.00
Jul 2028	\$29,660.00	\$0.00	\$29,660.00
Jul 2029	\$29,660.00	\$0.00	\$29,660.00
Total	\$148,300.00	\$0.00	\$148,300.00

Quote Unbundled Price:	\$226,958.20
Quote List Price:	\$176,573.20
Quote Subtotal:	\$148,300.00

## Pricing

*All deliverables are detailed in Delivery Schedules section lower in proposal*

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
<b>Program</b>									
Fleet3B+TAP	Fleet 3 Basic + TAP	10	60	\$227.59	\$204.74	\$159.74	\$95,844.00	\$0.00	\$95,844.00
B00047	BUNDLE - AXON BODY CAMERA STARTER BUNDLE	15	60	\$93.83	\$53.08	\$53.08	\$47,772.00	\$0.00	\$47,772.00
<b>A la Carte Hardware</b>									
100930	AXON BODY - USB- C WALL POWER SUPPLY (AB3 AB4)	15			\$20.00	\$20.00	\$300.00	\$0.00	\$300.00
11508	AXON BODY - MOUNT - RAPIDLOCK DOUBLE MOLLE	15			\$34.00	\$34.00	\$510.00	\$0.00	\$510.00
74021	AXON BODY - MOUNT - MAGNET THICK OUTERWEAR RAPIDLOCK	15			\$34.00	\$34.00	\$510.00	\$0.00	\$510.00
100975	AXON BODY - WING CLIP - HIGH RETENTION + TORQUE RAPIDLOCK	15			\$34.00	\$34.00	\$510.00	\$0.00	\$510.00
<b>A la Carte Software</b>									
100673	AXON EVIDENCE - ECOM LICENSE - CONVERSION BASIC TO PRO	1	60		\$27.12	\$22.34	\$1,340.40	\$0.00	\$1,340.40
<b>A la Carte Services</b>									
80146	AXON BODY - PSO - VIRTUAL STARTER	1			\$2,500.00	\$1,513.60	\$1,513.60	\$0.00	\$1,513.60
<b>Total</b>							<b>\$148,300.00</b>	<b>\$0.00</b>	<b>\$148,300.00</b>

## Delivery Schedule

### Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
BUNDLE - AXON BODY CAMERA STARTER BUNDLE	100147	AXON BODY 4 - CAMERA - NA US FIRST RESPONDER BLK RAPIDLOCK	15	1	07/01/2025
BUNDLE - AXON BODY CAMERA STARTER BUNDLE	100206	AXON BODY 4 - 8 BAY DOCK	2	1	07/01/2025
BUNDLE - AXON BODY CAMERA STARTER BUNDLE	100466	AXON BODY 4 - CABLE - USB-C TO USB-C	17	1	07/01/2025
BUNDLE - AXON BODY CAMERA STARTER BUNDLE	11507	AXON BODY - MOUNT - RAPIDLOCK SINGLE MOLLE	17	1	07/01/2025
BUNDLE - AXON BODY CAMERA STARTER BUNDLE	70033	AXON - DOCK WALL MOUNT - BRACKET ASSY	2	1	07/01/2025
BUNDLE - AXON BODY CAMERA STARTER BUNDLE	71019	AXON BODY - DOCK POWERCORD - NORTH AMERICA	2	1	07/01/2025
Fleet 3 Basic + TAP	100989	AXON FLEET - CRADLEPOINT R920-C7A+5YR NETCLOUD	10	1	07/01/2025
Fleet 3 Basic + TAP	70112	AXON SIGNAL - VEHICLE	10	1	07/01/2025
Fleet 3 Basic + TAP	71200	AXON FLEET - AIRGAIN ANT - 5-IN-1 2LTE 2WIFI 1GNSS BL	10	1	07/01/2025
Fleet 3 Basic + TAP	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	10	1	07/01/2025
Fleet 3 Basic + TAP	72049	AXON FLEET 3 - SIM INSERTION - TMO	10	1	07/01/2025
A la Carte	100930	AXON BODY - USB- C WALL POWER SUPPLY (AB3 AB4)	15	1	07/01/2025
A la Carte	100975	AXON BODY - WING CLIP - HIGH RETENTION + TORQUE RAPIDLOCK	15	1	07/01/2025
A la Carte	11508	AXON BODY - MOUNT - RAPIDLOCK DOUBLE MOLLE	15	1	07/01/2025
A la Carte	74021	AXON BODY - MOUNT - MAGNET THICK OUTERWEAR	15	1	07/01/2025

## Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
		RAPIDLOCK			
BUNDLE - AXON BODY CAMERA STARTER BUNDLE	73309	AXON BODY - TAP REFRESH 1 - CAMERA	15	1	12/31/2027
BUNDLE - AXON BODY CAMERA STARTER BUNDLE	73689	AXON BODY - TAP REFRESH 1 - DOCK MULTI BAY	2	1	12/31/2027
Fleet 3 Basic + TAP	72040	AXON FLEET - TAP REFRESH 1 - 2 CAMERA KIT	10	1	07/01/2030

## Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BUNDLE - AXON BODY CAMERA STARTER BUNDLE	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	15	08/01/2025	07/31/2030
BUNDLE - AXON BODY CAMERA STARTER BUNDLE	73840	AXON EVIDENCE - ECOM LICENSE - BASIC	15	08/01/2025	07/31/2030
Fleet 3 Basic + TAP	80400	AXON EVIDENCE - FLEET VEHICLE LICENSE	10	08/01/2025	07/31/2030
Fleet 3 Basic + TAP	80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	20	08/01/2025	07/31/2030
A la Carte	100673	AXON EVIDENCE - ECOM LICENSE - CONVERSION BASIC TO PRO	1	08/01/2025	07/31/2030

## Services

Bundle	Item	Description	QTY
Fleet 3 Basic + TAP	73391	AXON FLEET 3 - DEPLOYMENT PER VEHICLE - NOT OVERSIZED	10
A la Carte	80146	AXON BODY - PSO - VIRTUAL STARTER	1

## Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BUNDLE - AXON BODY CAMERA STARTER BUNDLE	80464	AXON BODY - TAP WARRANTY - CAMERA	15	07/01/2026	07/31/2030
BUNDLE - AXON BODY CAMERA STARTER BUNDLE	80465	AXON BODY - TAP WARRANTY - MULTI BAY DOCK	2	07/01/2026	07/31/2030
Fleet 3 Basic + TAP	80379	AXON SIGNAL - EXT WARRANTY - SIGNAL UNIT	10	07/01/2026	07/31/2030
Fleet 3 Basic + TAP	80495	AXON FLEET 3 - EXT WARRANTY - 2 CAMERA KIT	10	07/01/2026	07/31/2030

## Shipping Locations

Location Number	Street	City	State	Zip	Country
1	1100 1st St E	Independence	IA	50644-3118	USA

## Payment Details

### Jul 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	100673	AXON EVIDENCE - ECOM LICENSE - CONVERSION BASIC TO PRO	1	\$268.08	\$0.00	\$268.08
Year 1	100930	AXON BODY - USB- C WALL POWER SUPPLY (AB3 AB4)	15	\$60.00	\$0.00	\$60.00
Year 1	100975	AXON BODY - WING CLIP - HIGH RETENTION + TORQUE RAPIDLOCK	15	\$102.00	\$0.00	\$102.00
Year 1	11508	AXON BODY - MOUNT - RAPIDLOCK DOUBLE MOLLE	15	\$102.00	\$0.00	\$102.00
Year 1	74021	AXON BODY - MOUNT - MAGNET THICK OUTERWEAR RAPIDLOCK	15	\$102.00	\$0.00	\$102.00
Year 1	80146	AXON BODY - PSO - VIRTUAL STARTER	1	\$302.72	\$0.00	\$302.72
Year 1	B00047	BUNDLE - AXON BODY CAMERA STARTER BUNDLE	15	\$9,554.41	\$0.00	\$9,554.41
Year 1	Fleet3B+TAP	Fleet 3 Basic + TAP	10	\$19,168.79	\$0.00	\$19,168.79
<b>Total</b>				<b>\$29,660.00</b>	<b>\$0.00</b>	<b>\$29,660.00</b>

### Jul 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	100673	AXON EVIDENCE - ECOM LICENSE - CONVERSION BASIC TO PRO	1	\$268.08	\$0.00	\$268.08
Year 2	100930	AXON BODY - USB- C WALL POWER SUPPLY (AB3 AB4)	15	\$60.00	\$0.00	\$60.00
Year 2	100975	AXON BODY - WING CLIP - HIGH RETENTION + TORQUE RAPIDLOCK	15	\$102.00	\$0.00	\$102.00
Year 2	11508	AXON BODY - MOUNT - RAPIDLOCK DOUBLE MOLLE	15	\$102.00	\$0.00	\$102.00
Year 2	74021	AXON BODY - MOUNT - MAGNET THICK OUTERWEAR RAPIDLOCK	15	\$102.00	\$0.00	\$102.00
Year 2	80146	AXON BODY - PSO - VIRTUAL STARTER	1	\$302.72	\$0.00	\$302.72
Year 2	B00047	BUNDLE - AXON BODY CAMERA STARTER BUNDLE	15	\$9,554.41	\$0.00	\$9,554.41
Year 2	Fleet3B+TAP	Fleet 3 Basic + TAP	10	\$19,168.79	\$0.00	\$19,168.79
<b>Total</b>				<b>\$29,660.00</b>	<b>\$0.00</b>	<b>\$29,660.00</b>

### Jul 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	100673	AXON EVIDENCE - ECOM LICENSE - CONVERSION BASIC TO PRO	1	\$268.08	\$0.00	\$268.08
Year 3	100930	AXON BODY - USB- C WALL POWER SUPPLY (AB3 AB4)	15	\$60.00	\$0.00	\$60.00
Year 3	100975	AXON BODY - WING CLIP - HIGH RETENTION + TORQUE RAPIDLOCK	15	\$102.00	\$0.00	\$102.00
Year 3	11508	AXON BODY - MOUNT - RAPIDLOCK DOUBLE MOLLE	15	\$102.00	\$0.00	\$102.00
Year 3	74021	AXON BODY - MOUNT - MAGNET THICK OUTERWEAR RAPIDLOCK	15	\$102.00	\$0.00	\$102.00
Year 3	80146	AXON BODY - PSO - VIRTUAL STARTER	1	\$302.72	\$0.00	\$302.72
Year 3	B00047	BUNDLE - AXON BODY CAMERA STARTER BUNDLE	15	\$9,554.41	\$0.00	\$9,554.41
Year 3	Fleet3B+TAP	Fleet 3 Basic + TAP	10	\$19,168.79	\$0.00	\$19,168.79
<b>Total</b>				<b>\$29,660.00</b>	<b>\$0.00</b>	<b>\$29,660.00</b>

### Jul 2028

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	100673	AXON EVIDENCE - ECOM LICENSE - CONVERSION BASIC TO PRO	1	\$268.08	\$0.00	\$268.08
Year 4	100930	AXON BODY - USB- C WALL POWER SUPPLY (AB3 AB4)	15	\$60.00	\$0.00	\$60.00

Jul 2028						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	100975	AXON BODY - WING CLIP - HIGH RETENTION + TORQUE RAPIDLOCK	15	\$102.00	\$0.00	\$102.00
Year 4	11508	AXON BODY - MOUNT - RAPIDLOCK DOUBLE MOLLE	15	\$102.00	\$0.00	\$102.00
Year 4	74021	AXON BODY - MOUNT - MAGNET THICK OUTERWEAR RAPIDLOCK	15	\$102.00	\$0.00	\$102.00
Year 4	80146	AXON BODY - PSO - VIRTUAL STARTER	1	\$302.72	\$0.00	\$302.72
Year 4	B00047	BUNDLE - AXON BODY CAMERA STARTER BUNDLE	15	\$9,554.41	\$0.00	\$9,554.41
Year 4	Fleet3B+TAP	Fleet 3 Basic + TAP	10	\$19,168.79	\$0.00	\$19,168.79
<b>Total</b>				<b>\$29,660.00</b>	<b>\$0.00</b>	<b>\$29,660.00</b>

Jul 2029						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	100673	AXON EVIDENCE - ECOM LICENSE - CONVERSION BASIC TO PRO	1	\$268.08	\$0.00	\$268.08
Year 5	100930	AXON BODY - USB- C WALL POWER SUPPLY (AB3 AB4)	15	\$60.00	\$0.00	\$60.00
Year 5	100975	AXON BODY - WING CLIP - HIGH RETENTION + TORQUE RAPIDLOCK	15	\$102.00	\$0.00	\$102.00
Year 5	11508	AXON BODY - MOUNT - RAPIDLOCK DOUBLE MOLLE	15	\$102.00	\$0.00	\$102.00
Year 5	74021	AXON BODY - MOUNT - MAGNET THICK OUTERWEAR RAPIDLOCK	15	\$102.00	\$0.00	\$102.00
Year 5	80146	AXON BODY - PSO - VIRTUAL STARTER	1	\$302.72	\$0.00	\$302.72
Year 5	B00047	BUNDLE - AXON BODY CAMERA STARTER BUNDLE	15	\$9,554.41	\$0.00	\$9,554.41
Year 5	Fleet3B+TAP	Fleet 3 Basic + TAP	10	\$19,168.79	\$0.00	\$19,168.79
<b>Total</b>				<b>\$29,660.00</b>	<b>\$0.00</b>	<b>\$29,660.00</b>

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

## Standard Terms and Conditions

### Axon Enterprise Inc. Sales Terms and Conditions

#### Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at <https://www.axon.com/sales-terms-and-conditions>), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

#### Cradlepoint Terms and Conditions:

By accepting this Quote including Cradlepoint products, Customer designates and authorizes Axon as its partner of record for purposes of Cradlepoint product renewals, support coordination, and other relevant functions. This designation applies to all Cradlepoint products acquired by Customer during the Subscription Term of this Quote whether directly from Cradlepoint, through Axon, or through any third-party vendor or distributor. Axon shall have no liability to Customer or any third party arising out of or relating to Axon's acts or omissions as the partner of record. Customer has the right to opt out of this authorization at any time by providing prior written notification to both Axon and Cradlepoint. Upon such notification, the designation will be removed. This authorization remains effective until formally removed in accordance with this section or as otherwise agreed between the parties in the Agreement.

#### ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at [www.axon.com/legal/sales-terms-and-conditions](http://www.axon.com/legal/sales-terms-and-conditions)), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

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Signature

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Date Signed

4/29/2025

